



ООО "НЕФТХИМРЕСУРС"

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To: End Buyer/Buyer Mandate
Via: ООО "NEFTKHMRESURS"

SOFT CORPORATE OFFER

Dear Client:

We the board management of "NEFTKHMRESURS" In accordance present before all mandates, intermediaries, brokers, and end buyers , not excluding re-sellers, with our products we are offering for sales, exportation to any safe world port of buyers/ end users choices, and due to the regulations of the instable prices for commodities purchase in the crude oil GLOBAL marketers of (WTI, OPEC, CFTC) today "NEFTKHMRESURS" would like to bring the following prices and quantities quotations of products commodities allocations available for export to your attention as stated below, as prices changes we keep our purchasers updated regularly as to keep all our numerous clients up to date with market prices: **PLEASE ALL ICPO ISSUED MUST BE UPON ACCEPTANCE OF OUR EXPORT PROCEDURES, & BUYERS FULL DETAILS INCLUDING BANKING CORDINATES IS REQUESTED ON BUYERS ICPO**

PRODUCTS ORIGIN: Russian Federation.

DELIVERY: FOB & CIF.

INSPECTION: SGS test report will be conducted at the loading port by SGS

LOADING PORT: Any Russia Safe Port

SHIPMENT METHOD: Via Pipeline, Tanker Vessel, Bulk, Truck, Rail Way

DELIVERY PORT: Any Safe World Port of Buyer choice.

Commission: seller side \$5Per MT buyer side \$5Per

D6 VIRGIN FUEL OIL

Quantity: 400,000,000-800,000,000 Gallons

CIF Price: Gross \$0.76 per Gallon Net \$0.74 per Gallon

FOB Price: Gross\$0.70 per Gallon Net \$0.66 per Gallon

AVIATION KEROSENE JET-(JPA1)

Quantity: 1000,000-5000,000. Barrels

CIF Price: Gross \$44 /Net \$42

FOB Price: Gross \$40/ Net \$38

Commission \$5 Seller side \$5 Buyer side

RUSSIA MAZUT-100 10585-75

Quantity: 50,000- 300,000 Metric Tons.

CIF Price: Gross \$220 Net \$210 Per Metric Tons

FOB Price: Gross \$210 Net \$200 Per Metric Tons

Commission \$5 Seller side \$5 Buyer side

DIESEL GAS D2 OIL GOST 305-82

Quantity: 50,000-100,000 Metric Tons

CIF Price: Gross \$280 Net \$270 Per Metric Tons.



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(2) PROCEDURE ON FOB BASIC

1. Buyer accepts seller working procedure and issue ICPO
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice.
3. Seller issue TSR with GPS coordinate to Buyer Company,
4. Buyer contacts the Seller's storage facility for tank extension to enable Buyer approval to gain access to the facility and execute the Quality & Quantity Inspection in Seller Tank Farm for FRESH Analytical Report/Result by SGS.
5. After successful DIP test, (NCNDA/IMFPA) will be signed by all parties.
6. Seller injects product into Buyer's vessel or injects into Buyer's tanks Buyer or buyer take over the storage tanks, within maximum 48 hours Buyer pays via MT 103/TT for the spot transaction and seller issues all export documents to buyer.
7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceed with the signing of contract with Buyer.

(1) PROCEDURE ON CIF BASIC

1. Buyer issue ICPO to seller.
2. Seller issued SPA for buyer for review and countersign
3. Seller issue bellows PPOP documents to buyer.
 - A. Commitment to supply
 - B. Availability of product
 - C. Analysis Report issued by GOST R
 - D. Certificate of Origin
 - E. Export License.
4. Seller sends buyer the shipping company details and buyer contact the shipping company and finalizes the CPA Fees.
5. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
6. Buyer pays for product amount via MT103 and Seller Transfer ownership Title / Full POP to buyer's name.
7. Buyer discharges the product and Seller pays commissions within 48 hours.

(2) CIF -PROCEDURE:

1. Buyer issue LOI/ICPO to seller with targeting price, seller issued FCO/ Draft Contract to buyer.
2. Buyer initially signed and returns it accompanied with acceptance letter to seller.
3. Seller confirms final contract to buyer as countersigned under acceptance to terms and conditions accompanied with seller's Registration Certificate to buyer.
4. Buyer's bank issues Pre-Advice MT199 to seller's nominated bank informing readiness to issue agreed financial Instrument (i.e.: SBLC/MT760 or Blocked Funds MT799).



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5. Seller within Five (5) working days, at own expense notarizes final contract and submit partial POP to buyer (via email):-

- a) Commodity Transaction Passport (Transfer Certificate),
- b) Authorization to Sell (ATS),
- c) Certificate of Origin,
- d) Allocation Transfer Certificate,
- e) Final Notarized SPA copy.

6. Seller provides shipment schedule to buyer accompanied with vessel Q88 and ETD details, buyer's bank within Seven (7) working days shall swift SBLC/MT760 or Blocked Funds MT799 to seller's nominated bank, seller's bank responds with contractual operative 2% PB and Full POP to buyer's bank.

7. After seller's bank receipt of buyer's financial instrument, loading commences according to booked schedule. If the buyer fails to issue agreed instrument within said Seven (7) working days, as an alternative provision, within seventy- two (72) hours, buyer shall immediately pay agreed % of shipment value via TT-Wire to seller's Logistic Company to guarantee restoring chartered performance and rectification of ordered shipping graphic, the TT-wire paid value will later be deducted during product payment.

8. Upon successful confirmation of quality and quantity at destination port, buyer makes payment by MT103 or TT-wire.

9. Seller, within seventy two (72) hours, pays commissions to all intermediaries involved in the transaction

SPECIAL NOTE:

All primary document should be address to our office " **ООО NEFTKhimRESURS**" the supplier representative. Mandate authorization certificate will only be issued to a reliable and potential buyer or buyers mandate upon confirmation of allocation proceedings, any ICPO/LOI or related documents which are not direct to our office or not reflecting our given working and banking procedures from the seller above will be rejected and never be given attention, all prices are 100% open for negotiation, discounts are always open between buyer and seller, we can negotiate for prices on behalf of the end supplier.

**** Endorsed and issued by:**



**Mr. NATALYA VIKTOROVNA
DIRECTOR
ООО "NEFTKhimRESURS"**