



Anelka^o Trading Company SAS de CV
Calle Vicente García Torres – Nro. 109 – Barrio La Concepción – Coyoacán – Ciudad
de México – 04020
Phone + 52 1 55 88155211 / ~~Web~~ + 52 1 5588155211
Email: anelkatradingcompany@gmail.com
Web: www.annelka.com

CORPORATE OFFER

We at **ANELKA TRADING COMPANY SAS DE CV**, hereby issue this Soft Offer with full corporate responsibility for and on behalf of our Seller/Refinery, we confirm and certify that we have the intention and capacity to supply the commodities according to the non-negotiable terms and conditions herein stipulated.

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: THIRTY THOUSAND (30,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US \$ 250.00 GROSS / US \$ 245.00 NET PER METRIC TON
FOB PRICE: US\$245.00 GROSS / US\$240.00 NET PER MT

LOADING PORTS: KOZMINO / PRIMORSK / NOVOROSIYSK / VLADIVOSTOK / ROTTERDAM PORT, NETHERLANDS / HOUSTON
INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST REPORT.
TERMS: MT103 TT

FREE ON-BOARD ROTTERDAM NON-NEGOTIABLE PROCEDURE

1. Buyer accepts seller's procedure and issues Irrevocable Corporate Purchase Order (ICPO) with the following: Tank Storage Agreement (TSA – if absent Buyer extends Seller's Tank Storage with product for a minimum of five (5) business days), Banking details, Company Profile and Passport copy
2. Seller conducts due diligence on buyer and issues Commercial Invoice agreement if buyer is approved.
3. Buyer signs Commercial Invoice and returns to Seller for countersigning and endorsement.



4. Seller issues to Buyer the below Partial Proof of Product (PPOP) documents as endorsed by the Ministry of Energy:

- * **Refinery Commitment to Supply**
- * **Certificate of Origin**
- * **Statement of availability of product**
- * **Product quality passport (Analysis test Report)**
- * **Tank Storage Receipt**

5. Buyer requests for a Commitment Letter from its tank storage company to be signed by Buyer's Tank Storage Company (if absent Buyer extends Seller's Tank Storage with product for a minimum of five (5) business days), Buyer then returns a copy of the Commitment Letter to be signed and confirmed by seller.

6. Upon extension of Seller's Tanks in Rotterdam, Seller obtains and issues to Buyer Port Terminal Access Permit and Clearance for buyer to come into its tank facilities to conduct its

Dip Test and confirm product Quantity and Quality as well as sign off on Change of Certificate of Ownership documents.

7. The below full Proof of Product document is issued:

- * **Company Registration Certificate**
- * **Tank Storage Receipt**
- * **Fresh SGS**
- * **Injection Report**
- * **Change of Ownership Certificate**
- * **Authorization to Sell and Collect**
- * **Company Tax Payment Certificate**

Special Clause

* Signed Non-Circumvention, Non-Disclosure Agreement (NCNDA)/ Irrevocable Master Fee Protection Agreement (IMFPA) - for intermediary fees protection and legalization

8. Loading/Injection Commences as soon as buyer's rail car, truck or tanker vessels are ready

9. Buyer pays for product by Wire Transfer / Swift MT-103 into the Seller's account after a successful loading into Buyer's Tanker Vessel.



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Best Regards,
Doris Romano
Executive Director
Anelka Trading Company SAS de CV



ATC SAS DE CV
RFC: ATR20002B01

Special Note for issuing ICPO , please use the following information (please avoid to issue it directly to Anelka Trading Company SAS de CV)

Company name: GAZPROM NEFT PJSC

Address: РОССИЯ, 190000, САНКТ-ПЕТЕРБУРГ, УЛ. ПОЧТАМТСКАЯ, Д. 3-54

Represented by: MR. ANATOLY CHERNER

Title: **Sales Director**

Special Note for FOB procedure & TTM, in absence of the TSA or TSR of your company Anelka (according to the regular authorization issued by GAZPROM) has the capacity to provide you support. In case you need us to consider your requirement please contact us directly. All the cost related to this procedure should be paid once the Dip Test has taken place at sight.