



# "TRUST NEFTEGAZ" LCC

Address: 119021, MOSCOW G, ROSSILIMO UL, DOM 17  
REGISTRATION NO: 1197746445368 [WWW.TRUSTNEFTEGAZ.RU](http://WWW.TRUSTNEFTEGAZ.RU)

## SOFT OFFER

**This is to confirm that we are ready, willing and able to supply the following product / commodities Listed below.**

### **Commodity JP A1-JP54**

Quantity 500.000Barrels-4,000.000BBLs

Purchasing Price - USD 26/28 per BBL :FOB- Rotterdam Port Purchasing

Price - USD 30/32 per BBL :FOB-Houston Port

PRICE:-11USD Platt's discount /BBL

Quantity 500.000Barrels-8,000.000BBLs

Price for CIF: ASWP :35/37USD/BBL

Commission: 2\$/BBL

### **2. Commodity Diesel D2**

Quantity 50.000MT -200.000MT

Purchasing Price FOB - USD 230/210 per MT -Houston Port

Purchasing Price FOB - USD-220-200 Per MT - Rotterdam Port

Quantity 50.000MT -700.000MT

Price for CIF: ASWP :230/250USD/MT

Commission :20\$ USD/MT

### **3. Commodity Mazut M100/ CST 180-380**

Quantity 50.000MT - 400.000MT

Purchasing Price FOB - USD 160/140 per MT

Price for CIF: ASWP :180/160USD/MT

Commission :20\$ USD/MT

### **4. Commodity D6 Virgin Fuel Oil**

Quantity 25.000.000Gal-600.000.000Gals Weekly

Purchasing Price FOB - USD 0.42/0.40 per Gal FOB Houston Port Purchasing

Price FOB - USD 0.38/0.40 per Gal - Rotterdam Port

Quantity 25.000.000Gal-800.000.000Gals Weekly

Price for CIF: ASWP :0.46-0.48USD/Gal

Commission :0.02USD/GAL



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## **PAYMENT TERMS AND TRANSACTION PROCEDURES 100% NONNEGOTIABLE - FOB TERM DLC**

1. BUYER SEND ICPO.
2. SELLER ISSUES CONTRACT OPEN FOR AMENDMENTS.
3. BUYER COUNTER SIGNS AND SEALS THE CONTRACT AND SENDS WITH THE APPLICANT OF LC CIS DOCUMENT DULLY SIGNED WITH PREPARED COPY OF LC FROM THE ISSUER BANK .
4. SELLER ISSUES PROFORMA INVOICE.
5. BUYER WITHIN THREE (3) BANKING DAYS, BUYERS BANK SENDS SWIFT OPERATIVE IRREVOCABLE CONFIRMED LETTER OF CREDIT (LC) VIA SWIFT MT700 TO SELLER FIDUCIARY COMPANY BANK OUTSIDE RUSSIA AND SEND SWIFT COPIES TO US VIA EMAIL.
6. SELLER FIDUCIARY CONFIRMS BUYER MT700/LC AND AGENTS SIGN IMPFA AGREEMENT FOR COMMISSION.
7. SELLER ISSUE UNCONDITIONAL DTA. FRESH SGS. (Q88 OR TSR) ATV, PIR DOCUMENTS TO BUYER
8. SELLER POST 2% PB TO BUYER.
9. BUYER CONDUCT DIP TEST OF THE PRODUCT ON THEIR OWN COST.
10. BUYER RELEASE PAYMENT VIA T/T .
11. COMMISSION PAY AGAINST IMPFA.

**OR**

## **PAYMENT TERMS AND TRANSACTION PROCEDURES 100% NON NEGOTIABLE - DLC CIF TERM**

1. BUYER SEND ICPO.
2. SELLER ISSUES CONTRACT OPEN FOR AMENDMENTS.
3. BUYER COUNTER SIGNS AND SEALS THE CONTRACT AND SENDS WITH THE APPLICANT OF LC CIS DOCUMENT DULLY SIGNED WITH PREPARED COPY OF LC FROM THE ISSUER BANK.
4. SELLER ISSUES PROFORMA INVOICE.
5. BUYER WITHIN THREE (3) BANKING DAYS, BUYERS BANK SENDS SWIFT OPERATIVE IRREVOCABLE CONFIRMED LETTER OF CREDIT (LC) VIA SWIFT MT700 TO SELLER FIDUCIARY COMPANY BANK OUTSIDE RUSSIA AND SEND SWIFT COPIES TO US VIA EMAIL.



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6. SELLER FIDUCIARY CONFIRM BUYER MT700/LC AND SAME TIME ISSUES 2%PB TO BUYERS BANK ISSUING AND SELLER COMMENCES SHIPMENT AND AFTER SHIPMENT IS DONE THEN ISSUES FULL POP AND SHIPPING DOCUMENTS TO BUYER/BANK.
7. SHIP ARRIVES AT PORT DESTINATION PORT AND CONDUCT INSPECTION ON THE GOODS AND BUYER RELEASE PAYMENT TO SELLER BANK AFTER INSPECTION AT PORT 100% PAYABLE FOR EACH SHIPMENT WITHIN 3 BANKING DAYS UPON THE CARGO PASSED SGS AND RECEIPT OF ALL THE RELEVANT PAYMENT DOCUMENTS.
8. COMMISSION PAY AGAINST IMPFA TO ALL AGENT / MANDATE / BROKER.

**We shall issue FCO after we receive Buyer official LOI and buyer must choose one of our operational procedure as above into their LOI or ICPO and address to us.**

**Lukashevich Yevgeny Vladimirovich**  
General Director