



To: End Buyer/Buyer's Mandate

SOFT CORPORATE OFFER TTO

We **« LLC "Fuel Technologies" »**, is an oil and gas exploiting, producing and Export Company, with full legal responsibility, under their penalty of perjury, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products:

CORPORATE OFFER:

PRODUCTS ORIGIN: USA/ROTTERDAM

SPECIFICATION: As per enclosed in ICPO/CI/Contract.

DELIVERY TERMS: BLACK SEA / CHINA PORT / WEST AFRICAN PORT

DELIVERY TERMS: TTO

PRODUCT LIST, PRICES AND PROCEDURES:

Commodity: Kerosene Fuel, JET A1.

Quantity: 500,000 – 1,000,000 Barrels / per month Offered Price: \$60.00 Gross / \$59.00 Net / per Barrel

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

Commodity: Automotive Diesel Fuel, EN590.

Quantity: 20 000 MT - 50,000 MT per month

Offered price: \$370.00 Gross / \$360.00 Net per Metric Ton

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO

Commission: USD 5.00 seller side, USD 5.00 Buyer side per MT

Commodity: Aviation Kerosene, IP54.

Quantity: 500,000 – 1,000,000 Barrels / per month Offered Price: \$60.00 Gross / \$59.00 Net per Barrel

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

Commodity: Virgin Fuel, D6.

Quantity: 100,000.000 - 400,000,000 GAL / per month

Offered Price: \$0.93 Gross / \$0.90 Net per Gal

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO

Commission: USD 0.01 seller side, USD 0.01 Buyer side Per Gal

117105, Moscow, Varshavskoe sh., 1a, sub. room 3k/1p office 16 ИНН: 7724494893 КПП: 772601001 ОГРН: 1197746709885

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Commodity: ESPO Crude Oil.

Quantity: 20,000 - 50,000 MT per month

Offered Price: \$70.00 Gross / \$69.00 Net per Metric Ton

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per MT

Commodity: Diesel Gasoil, D2.

Quantity: 20,000 MT - 50,000 MT per month Offered Price: \$350 Gross / \$340 Net per MT

Delivery: BLACK SEA / CHINA PORT / WEST AFRICAN PORT / TTO

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per MT

TANK TAKE OVER TRANSACTION PROCEDURES (TTO):

- 1. Reseller/Buyer (as Seller for the End-/Exit-Buyer), Issues Irrevocable Corporate Purchase Order (ICPO) to Refinery/Seller/Fiduciary Account on their official company letterhead with company certificate of Incorporation/Registration with Banking details.
- 2. Refinery/Seller/(Fiduciary) Issues MOU contract for both parties to sign within 24 hours, buyer signs and sends back with guarantee letter to fulfill the contractual agreement.
- 3. Seller/Refinery/(Fiduciary) issue POP Documents which were issued in the initial buyer company's name as listed below.
 - a. Sanitized Certificate of Origin in the name of previous buyer
 - b. Product quality passport (Analysis test Report) by Netherlands Standard
 - c. Sanitized Bill of Lading in the name of previous buyer name
 - d. Freight Cargo Manifest
 - e. Commitment to Supply
 - f. Vessel Q88
 - g. Vessel ETA
- 4. Within 24 to 48 hours of buyer receipt of the above PPOP documents, buyer will make cash deposit 10% of total cost by TT or MT103 wire transfer into Seller nominated fiduciary bank account at the Buyer's High Sea (entry of Buyer's Territorial Sea), which will stand as Security Guarantee for the transaction, change of title ownership, cargo re-route and re-assigning of cargo to current buyer.

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- 5. Upon Seller's partner confirmation of buyer's 10% deposit, Seller issue fresh SGS onboard vessel in the potential buyer name and transfer the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name and also re-route the vessel to buyer's destination port/terminal and issue ATB to enable Buyer board the Vessel and DTA Dip Test Authorization effective from the vessel ETA.
- 6. Vessels arrive at the discharge port and buyers carry out the CIQ/SGS inspection and upon a successful inspection, buyer makes payment for the product by MT103 and deducts the payment made to seller if any payment is made to seller.
- 7. Buyer and seller signs yearly contract and buyer issue RDLC.

Note: The title takeover fee shall be deducted from the total product value.



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LLC "Fuel Technologies"

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