



АО «ННК-ПРИМОРНЕФТЕПРОДУКТ»

Адрес офиса: Россия, 690091, Приморский край, г. Владивосток, ул. Фонтанная, д.55

Телефон: +7 961 1998458

Эл. Адрес: ARTYOM.OLEG.75@MAIL.COM

Скайп :

VALID TILL: 31 AUGUST 2023.

TO: BUYER'S MANDATE / POTENTIAL END BUYERS.

SOFT CORPORATE OFFER

We AO "NNK-PRIMORNEFTEPRODUKT" on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: KAZAKHSTAN AND RUSSIA

INCOTERMS: FOB /CIF/TTO

LOADING PORT: / ROTTERDAM/ NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

PRODUCTS AVAILABLE

EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 50,000 Barrels per Month

Maximum Quantity: 500,000 Barrels per Month

Price: Gross \$74.00 USD/ \$ 70.00 USD NET on CIF

Price: Gross \$68.00 USD / \$ 64.00 USD NET on FOB

D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price: Gross \$310.00 USD/\$300.00 USD NET on CIF

Price: Gross \$ 300.00 USD/\$290 .00 USD NET on FOB

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$300.00 USD/ \$ 290.00 USD NET on CIF

Price: Gross \$ 290.00 USD/\$ 280.00 USD NET on FOB

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Register : 03.11.2002



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DOCUMENTATION / TRANSACTION PROCEDURES FOR CIF

1. Buyer issues ICPO to seller.
2. Seller issues SPA to buyer.
3. Buyer sign SPA and return to Seller, Seller issues the following documents
 - a) Commitment to supply,
 - b) Availability of product,
 - c) Analysis Report issued by GOST R,
 - d) Certificate of Origin and Export License.
4. Seller & buyer jointly sign the CPA from the shipping company and pay the CPA Fees.
5. Loading commence and Seller send to buyer the Bill of Lading, Vessel's Q88 of the cargo.
6. Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
7. Seller Transfers ownership Title / Full POP to buyer's name.
8. Buyer discharges the product and Seller pays commissions within 48hours.

PROCEDURE FOR CI DIP AND PAY ROTTERDAM

1. Buyer issues ICPO with tank storage agreement (TSA).
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank in Rotterdam with ICC WARNING LETTER.
3. Buyer signs and then return the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures and ATV Authorization to verify on buyer company letterhead.

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5. Buyer confirms and verifies the POP documents and Issue TT MT103 payment for the minimum of 5% of the total value of the product to Seller nominated account, to obtain Certificate of Ownership of the cargo and the shipping document will be re-issued in the name of the potential buyer. Seller will re-route the vessel to buyer's destination port upon confirmation of buyer's payment and sends to buyer the information of the clearing agent for the vessel simultaneously and the 5% will be deducted from the total cost of the product.

6. Upon arrival of the vessel at the buyer's discharge port, the buyer verifies the product, performs Dip Test on board seller's vessel and pays for the product via TT MT103 before CIQ and discharge of the vessel.

7. Seller out pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.

SIGN/SEAL.



Mr. Artyom Oleg

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MANAGING DIRECTOR

WELL REGARDS

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