

SOFT CORPORATE OFFER.

We “ООО” TD ALTAYNEFT” with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we represent as their official mandate/agent under the terms and procedure specified and agreed upon by the signatories. Product are available in our refinery and at the port of Rotterdam//Houston and CIF for immediate lift as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.



TERMS OF TRANSACTION.

LOADING PORTS	DELIVERY TERM	PAYMENT TERMS	DESTINATION PORTS	CONTRACTUAL PERIOD
(RUSSIAN PORTS) NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND). HOUSTON PORT (USA)	CIF AND FOB	DLC, SBLC, IRDLC, T/T	AWSP	SPOT / 12 MONTHS CONTRACT + ROLLS/EXTENTION

C.I.F: COST, INSURANCE AND FREIGHT PROCEDURE.

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - A. Refinery Commitment to Supply.
 - B. Certificate of Origin.
 - C. Statement of availability of product.
 - D. Product quality passport (Analysis test Report).
3. Within 5 banking days, Buyer's bank sends SBLC via MT 760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$280,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).
 - A. Copy of license to export, issued by the department of the Ministry of Energy.
 - B. Copy of Approval to Export, issued by the Ministry of Justice.
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transient contract to transport the product to the loading port.
 - F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port.
 - K. Dip test Authorization (DTA) & ATB.
 - L. NOR /ETA.
 - M. Certificate of Ownership Transfer.
 - N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
 - O. Seller will issue TSR upon successful verification of all documents.
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5- 25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

7. Vessel re-rout and arrive new buyer's desired port, and new buyer conduct DIP Test inspection on the products with SGS or Intertek.
8. Upon a successful Inspection, buyer pays for the full products value via MT103 T / T Wire Transfer which all necessary cost borne by the buyer earlier will be deducted from the total cost of products.
9. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA / IMFPA within 48 hours
10. Possible contracts begins for one or more.

Note: The title takeover payment will be deducted when buyer is paying for the full product.

LIST OF PRODUCT AND ORIGIN.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Qatar/Kazakhstan/Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/per month

Delivery: FOB ROTTERDAM

Price: \$94.00 Gross / \$90.00 Net per Barrel Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Qatar/Kazakhstan/Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$98.00 Gross / \$94.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Qatar/Kazakhstan/Russia

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.93Gross / \$0.91Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

REBCO GOST 51 858-200 / 9965-76

Origin: Qatar/Kazakhstan/Russia

Quantity: Minimum of 100.000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FOB ROTTERDAOM

Price: NWE Platt's Discount Minus -\$6.00 Gross / -\$4.00 Net per Barrel

Commission: USD 1.50 seller side, USD 1.50 Buyer side Per Barrel



DIRECTOR GENERAL
SIDOROV DMITRY VLADIMIROVICH

* WORKING DAYS: MONDAY – SATURDAY.

*WORKING HOURS: 9:00 – 20:00.

*ALL LISTED PRODUCTS ARE AVAILABLE IN OUR RESERVOIR AND STORAGE TANKS AT THE LOADING PORTS AS LISTED ABOVE

*CALL OUR LINE OR EMAIL US FOR ANY CLARIFICATION AND UPDATES.