



To: To whom it may concern

SOFT CORPORATE OFFER

We “**SEEF LIMITED REFINERY**” under penalty and Perjury hereby confirm the availability of the listed Product. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. A financial Statement from the Buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations.

TERMS OF TRANSACTION

LOADING PORTS	(QATAR PORT) ROTTERDAM PORT – (NETHERLAND) HOUSTON PORT
DELIVERY TERM	CIF, TTO AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

NOTE: Our prices are highly negotiable. Our standard commission structure is \$4 PER MT and \$4 PER BBL, \$0.03 per GALS Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

PRODUCT LIST

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Qatar

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM

Price: \$84.00 Gross / \$80.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL



F.O.B SPOT PROCEDURES ROTTERDAM/HOUSTON

1. Buyer issue ICPO + TSA, banking details, scanned copy of buyer's passport along with CP.
2. Seller issues commercial invoice to be signed by Buyer and Seller.
3. Seller issue to Buyer the Dip Test Authorization document (DTA) which is to be signed by the Buyer, Seller and Buyers logistic company.
4. Seller issues NCNDA / IMFPA with the PPOP listed below to the Buyer: • TSR with GPS coordinates of the Tank Location. • Injection report • Certificate of Origin • Authorization to sell.
• SGS report. • Product Passport (Lab Analysis Report).
5. Buyer Conducts Dip Test and sends TSR to Seller.
6. Upon successful Dip Test in Sellers Tanks, product will immediately be injected into Buyer's Tanks. Buyer makes payment for the product via MT103/TT, and Seller pays commission for both the Buyer and Seller side intermediaries within 24 hours.
7. Seller issues contract for buyers desired duration upon successful completion of the trial order.

COST, INSURANCE AND FREIGHT (CIF) PROCEDURE.

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - A. Refinery Commitment to Supply.
 - B. Certificate of Origin.
 - C. Statement of availability of product.
 - D. ATSC
3. Upon examined of seller POP buyer will make cash deposit of \$ 250,000 (two hundred fifty thousand dollars) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
 - A. Copy of license to export, issued by the department of the Ministry of Energy, Qatar.
 - B. Copy of Approval to Export, issued by the Ministry of energy Qatar.



4. Upon receipt confirmation of the above PPOP documents by the buyer, Buyer conducts due diligence on the product availability via Q88 or via the vessel IMO No upon tracking the vessel current location on the sea.
5. After a successful satisfactory verification of the products and vessel availability, buyer makes a guarantee deposit of 4% Via MT103 TT Wire Transfer to the seller's nominated bank account as Transaction Guarantee Deposit (TGD) in-order to get the vessel secured to buyer company name (This is Compulsory).
6. Upon buyer payment confirmation for the Transaction Guarantee Deposit (TGD), seller make contact to the necessary office to make the possible changes on the products POP documents from the previous failed buyer company name to the new potential buyer company name which will be processed by the office of the Legal Advisory Department (LAD) of the head of petroleum sector Qatar State, so as for buyer obtaining original POP documents on their company name and get the Products Conformity Permit (PCP) in-order to give the vessel captain a direct instruction to sail the vessel to the new buyer designated port of discharge. (This is compulsory).
7. Vessel re-rout and arrive new buyer's desired port, and new buyer conduct DIP Test inspection on the products with SGS or Intertek.
8. Upon a successful Inspection, buyer pays for the full products value via MT103 T / T Wire Transfer which all necessary cost borne by the buyer earlier will be deducted from the total cost of products.
9. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA / IMFPA within 48 hours
10. Possible contracts begins for one or more.

NOTE: THE TITLE TAKEOVER PAYMENT WILL BE DEDUCTED WHEN BUYER IS PAYING FOR THE FULL PRODUCT.

APPROVED AND SIGNED BY:



Sales and Export Manager
Mr. Abdullatif Ibrahim -

SEEF LIMITED