



# GLOBEX OIL

Address: Shymkent, Al-Farabi District Street Akhmet Baitursynov, D.19

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Tel / WhatsApp: +7 966 007 74-69

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To: End Buyer's/Buyer's Mandate.

## SOFT CORPORATE OFFER

**GLOBEX OIL**, on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### COMMODITY LIST AND PRICES

#### **KAZAKHSTAN ORIGIN: Jet Fuel (Aviation Kerosene Colonial Grade (Jp54) & Jet Fuel Grade (A1)**

Minimum Quantity: 1,000,000 Per BBL / Maximum Quantity: 2,000,000 per BBL Monthly

Price FOB: Gross \$ 84 US D / NET \$ 82 USD Per BBL

COMMISSION: \$ 1.00 Seller Side / \$ 1.00 Buyer Side Per BBL

#### **KAZAKHSTAN ORIGIN: Virgin Fuel Oil (D6)**

Minimum Quantity: 20,000,000 Per Gallon / Maximum Quantity: 200,000,000 Per Gallon Monthly

Price FOB: Gross \$ 0.93 USD / NET \$ 0.91 USD Per Gallon

COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side Per Gallons

#### **KAZAKHSTAN ORIGIN: Diesel Gas Oil Gost 305-82 (D2)**

Minimum Quantity: 10,000 Per MT / Maximum Quantity: 100,000 Per MT Monthly

Price TTO/CIF: Gross \$ 380 USD / NET \$ 370 USD Per MT

Price FOB: Gross \$ 370 USD / NET \$ 360 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

#### **KAZAKHSTAN ORIGIN: Diesel EN590**

Minimum Quantity: 10,000 Per MT / Maximum Quantity: 100,000 Per MT Monthly

Price TTO/CIF: Gross \$ 370 USD / NET \$ 360 USD Per MT

Price FOB: Gross \$ 360 USD / NET \$ 350 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

#### **KAZAKHSTAN ORIGIN: Light Cycle Oil (LCO)**

Minimum Quantity: 10,000 Per MT / Maximum Quantity: 100,000 Per MT Monthly

Price TTO/CIF: Gross \$ 260 USD / NET \$ 250 USD Per MT

Price FOB: Gross \$ 250 USD/NET \$ 240 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT



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## TTO TRANSACTION PROCEDURE

1. Buyer issues official ICPO.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back to Seller Company.
4. Upon the receipt of countersign original MOU from the buyer, seller emails to the buyer the listed document issued in the name of the initial buyer sanitize as stated below:
  - A. Product Passport Analysis test report
  - B. Certificate of Origin
  - C. Bill of Lading
  - D. Vessel Notice
  - E. Cargo Manifest
  - F. Vessel Q88
  - G. Invoice for title takeover transfer ownership procurement guarantee
  - H. ETA
5. Upon received ppop document, Buyer pay \$150,000 USD for title takeover transfer ownership from the total product value for title takeover transfer procurement guarantee to Sellers nominated fiduciary bank outside Russia federation by MT 103 /TT wire transfer or BTC Wallet within 72 hours of receiving the above pop documents also this payment will be deducted out of the total cost of product.
6. Upon seller receipt of the title takeover payment transfer procurement guarantee, seller orders for re-rout to buyer's desired port, transfers the title take over to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name, such as;
  - (a) Approval Export License certificate,
  - (b) Authorization to board the vessel (ATB)
  - (c) Dip test authorization (DTA)
  - (d) Authorization to Sell and Collect (ATSC)
  - (e) Title Transfer Ownership Certificate (TTOC)
  - (f) Letter of Entrustment
  - (g) Bill of Lading
7. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.
8. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48 hrs. after Buyer payment for full product has been confirmation by seller, and seller commences the subsequent monthly shipments if buyer intend to continue contract.

Sign By:



General Director.

Mr. Ryspaev Bolat Oralbekovich.