THE MATIAN FIRM
Law Firm & Legal Services
Add.: 3701 Wilshire Boulevard, Los Angeles, California
Tel.: (504) 814 9809
Email: attorney.nathan_matianfirm@consultant.com

SOFT CORPORATE OFFER

To: END BUYER COMPANY:
We, JSC SAMANEFTEGAZ REFINERY on behalf of our seller /refinery, hereby issue this Soft Corporate Offer with full corporate responsibility, we confirm and certify that our reputable seller / refinery has the capability to supply the commodity in accordance with the terms, conditions and procedure of the delivery.

PRODUCT ORIGIN: Russian Federation
SPECIFICATION: Standard export Grade
PAYMENT TERMS: T/T, MT760 SBLC /MT103
DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free On Board) Rotterdam or Russia.

PRODUCTS AND PRICE LIST

1.AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL
Min. Quantity: 1,000,000 Barrel Max. Quantity: 5,000,000 Barrel Per Month
CIF Price: USD 52/ Bbl. Gross USD 50 /Bbl. Net
FOB Price: USD 48/Bbl. Gross USD 46/Bbl. Net
Commission: USD1 Buyer side - USD1 Seller side

2.JET FUEL JET A-1
Min. Quantity: 1,000,000 Barrel Max. Quantity: 5,000,000 Barrel Per Month
CIF Price: USD 52/ Bbl. Gross USD 50 /Bbl. Net USD 52/ Bbl. Gross USD 50 /Bbl. Net
FOB Price: USD 48/Bbl. Gross USD 46/Bbl. Net
Commission: USD1 Buyer side - USD1 Seller side

3.10PPM DIESEL FUEL EN 590
Min. Quantity: 10,000 Metric Tons Max. Quantity: 300,000 Metric Tons Per Month
CIF Price: USD 340/ MT Gross USD 330 /MT Net
FOB Price: USD 290/MT Gross USD 280/MT Net
Commission: USUSD5 Buyer side - $5 Seller side

4.MAZUT M100 GOST 10585-75
Min. Quantity: 10,000 Metric Tons Max. Quantity: 300,000 Metric Tons Per Month
CIF Price: USD 240/ MT Gross USD230 /MT Net
FOB Price: USD 190/MT Gross USD 180/MT Net
Commission: USD5 Buyer side - USD5 Seller side

5. D2 GAS OIL L-0.2-62 GOST 305-82
Min. Quantity: 10,000 Metric Tons Max. Quantity: 300,000 Metric Tons Per Month
CIF Price: USD 290/ MT Gross USD280 /MT Net
FOB Price: USD 260/MT Gross USD 250/MT Net

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REFINERY CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO (Irrevocable Corporate Purchase Order) after acceptance of Seller's terms, Conditions and Procedure.
2. Seller issues draft Contract, buyer countersigned and returns back, and seller present CPA (Charter Party Agreement) from shipping company for buyer's signing.
3. Buyer signs the Charter Party Agreement with the shipping company and sends copy of the signed Charter Party Agreement to seller.
4. Seller issues Partial POP documents to buyer to verify the availability of the product;
   i. Product Passport dip-test certificate
   ii. Refinery commitment to supply
   iii. Refinery statement of product availability
   iv. Notice of Readiness to load the product
5. Within 72 hours of receipt of above POP documents, Buyer and Seller pay the shipping cost 50%/50% each to the shipping company to transport the product to Buyer destination port, which serves as commitment assurance that Buyer will not default in the transaction. The payment shall be deducted from the total cost the of product.
6. Delivery commences as schedule and Seller issues the full POP documents to Buyer;
7. Upon arrival of product at Buyer's destination port, Buyer conduct Dip-Test inspection of the product by SGS / CIQ inspection and makes payment for the product by MT103 after Q&Q inspection.
8. Seller makes payments to all involved intermediaries / mandates in accordance with the signed NCNDA/IMFPA.
9. Buyer issue transferable MT760 SBLC (Standard Bank Letter of Credit) to Seller for the subsequent 12-month delivery.

REFINERY TTO TRANSACTION PROCEDURE

Tanker Take Over Transaction Procedure

1. Buyer issues official ICPO to the exact quantity in the sanitized MOU.
2. Seller issues original MOU for the title take over
3. Buyer countersigns the original MOU and returns the signed copy back to seller.
4. Upon the receipt of the countersigned MOU, seller issues to buyer the listed Documents:

A) Certificate of Origin
B) E.T.A. (Estimated Time of Arrival) Of Vessel
C) Product Passport (Quantity & Quality Dip Test Analysis Report).
D) Bill of Lading
E) Tanker Vessel Q88 Document
F) Tanker Vessel Details
G) Ullage Report
H) Tanker Cargo Manifest
I) Invoice for Title Takeover Fee

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5. Buyer Confirms The Goods Documents And Makes Payment Of 5% Down Deposit Which Stands As An Allocation Security & Guarantee Payment To The Seller Nominated Bank By T/T Wire Transfer

Within 3 Banking Days, Which Shall Be Deducted From The Total Payment Value Of The Tanker Title Takeover Product.

6. Upon Seller's Receipt Of The Title Takeover Payment, Seller Transfers The Title To The Potential Buyer Company's Name And Also Re-Issues All Other Outstanding Documents To The Potential Buyer Company's Name And Send Via Swift From Seller's Bank To Buyer's Bank The Full Prove Of Product.
7. Vessel Arrives The Discharge Port And Buyer Carry Out The CIQ/SGS Inspection And Upon A Successful Inspection, Buyer Pays By Mt103 T/T For The Balance 95% Of Product Cost Value To The Seller.

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THE MATIAN FIRM
REP., BY: Atty. Price Nathan Drew
Sales Representative/Attorney