



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «АСИК ОЙЛ»

454100, Челябинская область, г Челябинск, ОГРН 1207400005383 Тел: +7 (981) 286 9796
Комсомольский пр-кт, д. 107а, офис 408 ИНН 7448222866 Э- почта: andreevic.semyon-oil@mail.ru
КПП 744801001

LIMITED LIABILITY COMPANY ASIK OIL

2023

To: End Buyer / Buyer Mandate

SOFT CORPORATE OFFER

We, LIMITED LIABILITY COMPANY "ASIK OIL" hereby present to you this Soft Corporate Offer of Petroleum tender for export, our Refinery has the ability to supply the listed products below according to the standard specification and meet the SGS/similar quality.

PRODUCT PRICE LIST

AVIATION FUEL (JET-A1 / TS-1 / JP-54)	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
1,000,000 BBL - 5,000,000 BBL	\$2.00	\$2.00	\$66.00	\$70.00

DIESEL EN590 10PPM ULSD	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000 MT - 200,000 MT	\$5.00	\$5.00	\$380.00	\$390.00

D2 GAS OIL	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000 MT - 200,000 MT	\$5.00	\$5.00	\$360.00	\$370.00

VIRGIN FUEL D6	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000,000 GAL - 200,000,000 GAL	\$0.02	\$0.02	\$64.00	\$68.00

LIQUEFIED PETROLEUM GAS	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000 MT - 200,000 MT	\$5.00	\$5.00	\$280.00	\$290.00



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «АСИК ОЙЛ»

454100, Челябинская область, г Челябинск,
Комсомольский пр-кт, д. 107а, офис 408

ОГРН 1207400005383
ИНН 7448222866
КПП 744801001

Тел: +7 (981) 286 9796

Э- почта: andreevic.semyon-oil@mail.ru

LIMITED LIABILITY COMPANY ASIK OIL

LIQUEFIED NATURAL GAS	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000 MT - 200,000 MT	\$5.00	\$5.00	\$260.00	\$270.00

LIGHT CYCLE OIL	COMMISSION		PRICE	
	Buyer Side	Seller side	NET	GROSS
Min Qty - Max Qty				
50,000 MT - 200,000 MT	\$5.00	\$5.00	\$290.00	\$300.00

THE OTHER TERMS AND CONDITIONS

Validity of Offer: While Stock Last

Country of Origin: Kazakhstan Republic

Port of Loading: AKTAU / PAVLODAR / VLADIVOSTOK / KURYK

Port of Delivery: FOB ROTTERDAM, HOUSTON / CIF ASWP (ANY SAFE WORLD PORT)

Lifting Vessel: The seller to arrange a certified vessel on behalf of the buyer

Q&Q Inspection: SGS / CCIC / CIQ / Say bolt at the Port of Loading

Payment Method: MT 103 TT / SBLC VIA MT760 / DLC VIA MT700

FOB TRANSACTION PROCEDURE

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer.
2. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
3. Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank include the Product specifications along with:
 - a. Company Registration Certificates
 - b. Statement of Product Availability
 - c. Authorization to Sell and Collect
 - d. Product Passport Analysis Report.Buyer signs and returns CI to Seller along with ATV approved by their logistics Company for Seller Verification purposes.
4. Upon receipt of the signed CI and ATV, Seller verifies and issues the POP documents:
 - a. 48 hours fresh SGS report issued in Rotterdam
 - b. 7 days Unconditional Dip Test Authorization (DTA)
 - c. Loading port Injection report
 - d. Tank Receipt



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «АСИК ОЙЛ»

454100, Челябинская область, г Челябинск,
Комсомольский пр-кт, д. 107а, офис 408

ОГРН 1207400005383
ИНН 7448222866
КПП 744801001

Тел: +7 (981) 286 9796

Э- почта: andreevic.semyon-oil@mail.ru

LIMITED LIABILITY COMPANY ASIK OIL

- e. Certificate of Origin
- f. Sales and Purchase Agreement (SPA)
- g. NCNDA + IMFPA.

5. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the Product in Sellers Tank at Buyer expense.
6. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased storage tanks. Seller submits the full injection report to the Buyer.
7. Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.
8. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

CIF ASWP TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt and acceptance of seller Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract and, Commercial Invoice for buyer review and signing. Buyer sign the Draft Sales and Purchase Agreement Contract and, Commercial Invoice and return to the seller.
3. Seller registers and legalizes the countersigned Sales and Purchase Agreement Contract.
4. Seller sends legalized contract and below Partial PPOP Documents buyer as listed below:
 - (a) Product Analysis Report
 - (b) Commitment Letter to Supply
 - (c) Statement of Product Availability
 - (d) Company Registration & Export License
5. Buyer bank per seller verbiage shall issue SBLC MT760 within Five (5) working days for first shipment value to seller fiduciary bank to enable the seller to commence loading of a product with the shipping company. If the buyer fails to issue SBLC MT760 within five (5) working days, as an alternative provision buyer pays USD \$320,000 to the seller fiduciary bank via MT103 as a transaction guarantee which will be deducted from the product invoice value of the product at the destination port.
6. After confirmation by seller bank seller at own expense charter with shipping/logistic company and alert buyer on shipment ordered schedule accompanied with the submission of nominated Vessel details to the buyer.
7. Seller bank responds with contractual operative 2% PB and full POP to buyer bank within seventy Two (72) hours since buyer instrument or guarantee deposit confirmed by seller bank



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «АСИК ОЙЛ»

454100, Челябинская область, г Челябинск,
Комсомольский пр-кт, д. 107а, офис 408

ОГРН 1207400005383
ИНН 7448222866
КПП 744801001

Тел: +7 (981) 286 9796

Э- почта: andreevic.semyon-oil@mail.ru

LIMITED LIABILITY COMPANY ASIK OIL

- (a) Product Allocation Export Permit
- (b) Allocation Title Ownership Certificate
- (c) Certificate of Origin
- (d) Transnet Contract to Transport the Product to the Loading Port
- (e) Port Storage Agreement
- (f) Charter Party Agreement to Transport the Product to Discharge Port
- (g) Tank Storage Receipt
- (h) Bill of Lading
- (i) Vessel Q88
- (j) Copy of SGS Report

8. Upon successful product confirmation against the SGS/CIQ Report of Quality and Quantity at the destination port, the buyer makes payment by MT103.

9. Seller and buyer, within seventy two (72) hours, the seller pays commissions to the seller side and the buyer pays buyer side intermediaries involved in the transaction.



General Director
ООО «АСИК ОЙЛ»

Andreevich Semyon Ponomarev