



NTN LLC

"НОВЫЕ ТЕХНОЛОГИИ НЕФТЕДОБЫЧИ"

Legal address: 423464 , the Republic of Tatarstan , Almet'yevsk district, the
- city of Almet'yevsk , Tukhvatullina street, 2a
INN 1644026659, PSRN 1031608001589
EMAIL: ntn-llc@bk.ru , TEL: +790673882684

Date: 28-08-2020

OFFER TO: BUYERS

SOFT CORPORATE OFFER

We the undersigned "NTN LLC" representative to leading vertically integrated Oil & Gas Companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

COMMODITIES:

RUSSIA D2 - DIESEL GAS LO.2/26 GOST 305-82 CIF/FOB

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$280 USD NET / \$290 USD GROSS

F.O.B PRICE: \$270 USD NET / \$280 USD GROSS

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

RUSSIA MAZUT M100 GOST 10585/75 CIF/FOB

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$200 USD NET / \$210 USD GROSS

F.O.B PRICE: \$190 USD NET / \$200 USD GROSS

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

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Maximum: 500,000 MT

FOB Price: 175\$ Gross / 185 Net per Metric Tons

CIF Price: \$180 Gross / \$170 Net per Metric Tons

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

LIGHT CYCLE OIL (LCO)

Quantity: 200,000 MT

FOB Price: \$ 190 GROSS / \$180 NET

COMMISSION: BUYER SIDE \$5 USD / SELLER SIDE \$5 USD

STANDARD PROCEDURES DIP & PAY FOB

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) & Company Profile**
- 2. Seller issues Commercial Invoice, Buyer signs and return**
- 3. Seller sends to Buyer TSR and Dip Test Authorization (DTA)**
- 4. Within 24 Hours Buyer contacts Seller's Tank Farm Logistics Company to schedule Dip Test Appointment.**
- 5. All parties sign NCNDA/IMFPA.**
- 6. Upon satisfactory Dip Test Inspection carried out by either SGS or similar inspection agency, Buyer releases full cost of the liftable product via MT103 TT wire transfer to Seller's nominated Account within 72 hours and injection to buyer's leased tanks commences.**
- 7. Seller issues the Title Transfer of Product Ownership / Certificate of Ownership to buyer's company along with all necessary Export Documents.**
- 8. Seller pays all intermediaries involved in the transaction as per IMFPA/NCNDA.**

STANDARD PROCEDURE TANKER TAKE OVER (TTO)

- 1. The Buyer submit ICPO along with company profile and company registered certificate, authorized person passport copy and POF/BCL**
- 2. The Seller return sign ICPO to the buyer and issues SPA to the buyer to view and return sign**
- 3. Upon receipt of SPA from the Buyer, the seller issues the Charter Party Agreement addendum, ICC warning letter to the buyer for review and endorsement by all parties.**
- 4. The Seller issues POP and shipping documents listed below:**

- a. Bill of Lading
 - b. Vessel tanker details
 - c. Product Passport (product analysis report)
 - d. Product conformity
 - e. Performa invoice
 - f. Cargo manifest
5. **A. Upon receipt of above documents, the buyer makes payment for taking over vessel ownership by signing Charter Party Agreement (CPA) and transfer of ownership certificate of vessel to Buyer with immediate effect, as per CPA terms and conditions to buyer's Name..**
 6. **B. The buyer will re-route the vessel to the discharging port.**
 7. **C. All original POP and relevant shipping documents will be hold back by the Vessel master and hand over to the buyer when vessel alongside at discharging Port after DIP TESTS conducted.**
 8. **Upon vessel arrived at buyer's discharging port, the seller issues ATV, DTA for the Buyer or buyer's representative to board vessel to conduct DIP TEST, and cost of DIP TEST to be borne by the buyer, a copy of Q & Q, SGS/CIQ report to be submitted to the seller for verification and acknowledgement.**
 9. **Upon successful dip test and as per terms and conditions being complied too, Buyer makes full payment wire MT 103/TT with immediate effect to the seller's NOMINATED BANK ACCOUNT.**
 10. **Upon receipt of full payment from the buyer, the seller transfers WITH IMMEDIATE EFFECT the cargo title ownership to the buyer, includes all original POP and relevant shipping documents BY THE VESSEL MASTER**
 11. **Transaction completed and both parties negotiate and finalize for rolls and extension contract.**

COMMERCIAL PROCEDURES ON CIF [DLC SWIFT MT700]

1. **Seller issue Soft Corporate Offer to Buyer and Buyer review and agrees with Seller and Buyer issue ICPO to Seller.**
2. **Seller issues Draft Contract to buyer, buyer review, and makes any necessary amendments, sign and return back to seller along with NCNDA for all parties to fill for Commission Payment.**
3. **The Seller sends copy of the approved final Contract to the Buyer along with below PPOP Documents;**
 - a. **Commitment to supply**
 - b. **Indigenous Analytical Report Q & Q**
 - c. **Statement of product availability**
 - d. **Product Certificate of Origin**
4. **Upon receipt of the above Documents, Seller and Buyer Jointly Pay the Shipping Cost of delivery to the Shipping Company.**
5. **Upon Successful Payment to the Shipping Company, Buyer issues DLC SWIFT MT700 to seller bank within Ten (15) banking days to guarantee the payment of the product.**
6. **Upon confirmation of the DLC MT700 to guarantee product payment, Seller's bank activate buyer's DLC MT700 with 2%PB along with below full POP documents to buyer's bank after loading of the product;**
 - a. **Legalized/Notarized Contract**

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- b. Full set of three Original and Non-negotiable Bill of Lading
 - c. One Original Ullage Report issued at Loading Terminal
 - d. One Original and three copies of Vessel Q88
 - e. One Original and three copies of Freight Cargo Manifest
 - f. One Original and three copies of Vessel Tanker Details
 - g. One Original and three copies of SGS Certificate of Quality and Quantity
 - h. One Original and three copies of Master's Receipt of Samples
 - i. Commercial Invoice for the balance payment of the product after CIQ at discharge port.
 - j. One Original and three copies of cleanliness Report at Loading Port
 - k. Certificate of Ownership.
7. Shipment commences.
 8. Buyer Pays via MT103/TT as per the commercial invoice as soon as possible after the unloading and CIQ/SGS inspection at the discharge port.
 9. Seller release payments commission to intermediaries involves as signed in the NCND/IMPFA. After successful closing of the first trial shipments, 1 -year long contract will be approve and issued for subsequent shipment.

Shamsullin Ilshat Haffazovich (OOO "HTH")

"NEW TECHNOLOGIES OF OIL PRODUCTION"

