



VALID FROM: NOVEMBER - DECEMBER 2020.
TO: END BUYER'S, RE-SELLER'S & BUYER'S MANDATES.

PRODUCT QUOTATIONS

LLC"PARMA" is an appointee mandate direct to supplier/refinery (**JSC "KIROVSKOE NGDU"**), of producing & refining Crude Oil, Petroleum Products and Derivatives & Gas supplying in local & international markets.

Delivery on FOB & CIF AWSP, all supply is guaranteed to meet with export standard and to pass the stringent requirement of SGS or equivalent in compliance with ICC international regulations. This soft offer is opened only to End buyer's, Re-seller's or direct buyer's representative.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL.

Origin: Russia Federation.

Quantity: Minimum of 500.000 Barrel per month.

Delivery Port: FOB Russia ~ Rotterdam ~ Houston.

Delivery Port: C.I.F ~ A.W.S.P.

Price: \$37.00 ~ \$32.00 per Bbl. F.O.B.

Price: \$42.00 ~ \$37.00 per Bbl. C.I.F.

Commission: \$ 2.5 seller side, \$ 2.5 Buyer side Per Barrel.

DIESEL D6 VIRGIN LOW POUR FUEL OIL.

Origin: Russia Federation.

Quantity: Minimum of 50,000,000 Gallon per month.

Delivery Port: FOB Russia ~ Rotterdam ~ Houston.

Delivery Port: C.I.F ~ A.W.S.P.

Price: \$0.40 ~ \$0.35 per Gal F.O.B.

Price: \$0.45 ~ \$0.40 per Gal. C.I.F.

Commission: USD 0.25 seller side, USD 0.25 Buyer side Per Gal

LIMITED LIABILITY COMPANY "PARMA"

630090, Novosibirsk Region, Novosibirsk, Akademika Lavrent'ev Avenue, 6/1, OFFICE 618.

CIF PAYMENT PROCEDURES

1. Buyer issues and send ICPO with Refinery procedure inserted in the buyer's ICPO.
2. Refinery issues Sales and Purchase Agreement (SPA) with ICC Letter of Warning.
3. Buyer reviews and countersigns Sales and Purchase Agreement (SPA) with the ICC Letter of Warning and return to Refinery.
4. Refinery and Buyer Sign NCNDA/IMFPA, with all Parties Involved.
5. Refinery issues to Buyer Partial Proof of Product (PPOP) documents via E-mail to Buyer as listed below:
 - Export License
 - Company Registration
 - Certificate of Origin of the product
 - Statement of Product Availability
 - Certificate of Federal Service of Russia for Export
 - Commitment to produce the product
 - Attestation of allocation certificate
 - Russian Ministry of Justice Approval
 - Analysis Report (Q&Q)
 - Copy of Registered and Legalized contract.
6. Upon receipt and confirmation of PPOP documents, Buyer's Bank shall issue Transfer / None-Transfer DLC MT-700, BLOCK FUND MT-199, BG or SBLC MT-760, for 100% of shipment value, to Refinery's nominated Fiduciary Bank Account outside Russia within Fourteen (14) banking days. The instrument must be issue according to approved Verbiage, and scanned copy of issued instrument must be send to Refinery for confirmation.
7. Upon receipt of buyer DLC MT-700, BLOCK FUND MT-199, BG or SBLC MT-760, instrument as Payment Guarantee, Refinery issue to Buyer's bank full Proof of Product (POP) documents to include 2% Performance Bond to buyer's bank, through Refinery nominated bank.
8. Loading commence as shipment schedule and Refinery release to Buyer the full set of POP Documents and 2% PB (Performance Bond) by Bank to Bank
9. The SGS inspection will be borne by the Seller at the loading port and Buyer at the Discharge port.

10. Within 3~5 banking days of Vessel arrival at Buyer Destination Port, Buyer makes payment by TT/MT103, to Refinery nominated Fiduciary Bank Account, after SGS or CIQ Inspection at Discharge port.

11. Refinery release payments to intermediaries involved according IMFPA within 72 hours of receiving Payment for the product from the Buyer's bank.



Deinego N. Vladislav

DIRECTOR SALES & EXPORT, **JSC "KIROVSKOE NGDU. (Supplier)**

Borisov Gleb Alexandrovich.
General Director, **LLC.PARMA. (Mandate)**