



«Эталон-2016»

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ



«ЭТАЛОН»

353900, Краснодарский край, город Новороссийск, ул. Карла Маркса, д. 6
ОГРН: 1172375017099 ИНН: 2315993966 КПП: 231501001
Тел: +7 (909) 966-31-71 | Э-почта: sales@etalon-2016.ru

OFFICIAL SALES OFFER

We, **LLC ETALON-2016**, hereby issue this corporate sales offer with full corporate responsibility, under the penalty of perjury, that our End-Seller are willing, ready and confirm that they have the intention and capacity to supply the below products under the following terms and condition.

RUSSIAN AVIATION TURBINE KEROSENE(JP54/A1)

MONTHLY Quantity: 4,000,000 BBLs

CONTRACT QUANTITY: 4,000,000 BBLs X 12MONTHS

PRICE PER BARREL: \$90.5

ULTRA LOW SULPHUR EN590 (10PPM/50PPM)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$385

RUSSIAN VIRGIN FUEL OIL (D6)

Monthly Quantity: 400,000,000 Gals

Contract Quantity: 400,000,000 Gals x 12 Months

Price per Gallon: \$1.015

RUSSIAN AUTOMOTIVE GAS OIL

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metro Ton: \$220

RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)

Monthly Quantity: 200,000 MT



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DIP AND PAY ALLOCATION PROCEDURE FOB AT SELLERS TANK IN ROTTERDAM

1. Buyer issues ICPO, company registration certificate, and data page of buyer's Passport or any I.D for Proper verification.
2. Seller issues to the buyer an official Commercial Invoice of the total quantity of product buyer are about to purchase with their Company Registration Certificate.
3. Buyer returns the COMMERCIAL INVOICE signed to the seller with a confirmation letter to complete the transaction by working strictly on the transaction procedures.
4. Seller issues to buyer, POP documents, which include:
 - a) Passport of Product (Dip Test Result).
 - b) Confirmation Letter of the Availability of Product (Endorsed by the Russian MOE) c) Certificate of Origin of the Product.
 - d) Authorization to sell and collect.
 - e) Commitment Letter to Supply
5. Seller and buyer proceed to endorse Allocation Title MOU and allocation passport code, to obtain Allocation Title Certificate of allocation under the buyer's name from the Russian Ministry of Energy.
6. Seller issue to Buyer {UDTA}{NOR}. ATV access code Tank Hub number {TSR} Updated 48 hours SGS report.

NOTE; upon Buyer obtaining certificate of allocation passport code, Buyers and his representative will have access to physical verification and visitation at the Buyers allocation terminal for any verification or inspection
7. Buyer conducts Dip test on the product after confirmation of Quantity and Quality Test report of product within 72 Banking hours, buyer pays the total cost of the Product.



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8. Within 3 banking days, Seller pays commission to all intermediaries involved in the transaction and Monthly shipment commences as per terms and conditions of the agreed extension of the transaction Between buyer and seller by issuing 12 monthly contracts to the buyer to proceed accordingly.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURE IS ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE.



AUTHORIZED SIGNATURE:

August 5, 2022

SIGNATORY: Gusin Igor Petrovich

Director | Sales Department

CONTACT INFORMATION: sales@etalon-2016.ru | TELEPHONE: +7 909 966-31-71

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