



"NANOIL" LLC

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INN: 7720381137 /OGRN: 1177746473497

CORPORATE OFFER

We "NANOIL" LLC, hereby issue this Soft Offer with full corporate responsibility for and on behalf of our Seller/Refinery, we confirm and certify that we have the intention and capacity to supply the commodities according to the non-negotiable terms and conditions herein stipulated.

PRODUCT: RUSSIAN DIESEL GASOIL L-0.2-62 (GOST 305-82)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$250.00 GROSS / US\$240.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: RUSSIAN AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL (PLATTS NWE -10/-7 USD)
FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL (PLATTS NWE -13/-10 USD)

PRODUCT: BASE OIL SN150 (VIRGIN)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: TEN THOUSAND (10,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CFR PRICE: US\$780.00 GROSS / US\$760.00 NET PER MT
FOB PRICE: US\$750.00 GROSS / US\$730 NET PER MT

PRODUCT: PETROLEUM COKE
ORIGIN: RUSSIAN FEDERATION
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$70.00 GROSS / US\$65.00 NET PER MT
FOB PRICE: US\$60.00 GROSS / US\$55.00 NET PER MT

PRODUCT: RUSSIAN AVIATION TURBINE JET A-1
ORIGIN: RUSSIAN FEDERATION
QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL (PLATTS NWE -10/-7 USD)
FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL (PLATTS NWE -13/-10 USD)

PRODUCT: RUSSIAN MAZUT M100 (GOST 10585-75)
ORIGIN: RUSSIAN FEDERATION
QUANTITY: 50.000MT WITH POSSIBLE R&E INTO YEARLY CONTRACT



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NON-NEGOTIABLE TRANSACTION PROCEDURES FOR FOB ROTTERDAM PORT II

1. Buyer send ICPO to Seller with company profile and passport copies of the buyer's representatives visiting the seller for TABLE TOP MEETING (TTM) and closing.
2. Seller issues Commercial Invoice (CI). Buyer countersigns CI and send back to seller.
3. Seller invites Buyer for TTM in seller's office in Rotterdam. Buyer pays One Hundred and Fifty Thousand Euros (€150,000) for logistics at the office in Rotterdam.
4. Buyer confirm his proof to pay for the product at the TTM.
5. Upon successful Dip Test Buyer pays 100% for the product according to the SGS report and Loading commences.
6. Buyer will pay commission to buyer's side intermediaries as signed in the NCNAD/IMFPA.

NON-NEGOTIABLE TRANSACTION PROCEDURES: COST INSURANCE AND FREIGHT (CIF)

1. Buyer accepts seller's procedure and issues Irrevocable Corporate Purchase Order (ICPO) with the following: banking details, company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 4 working international days.
3. Seller makes the final signature and converts the contract to pdf and send to buyer as final approved contract along with bellow soft performance guarantee POP documents:
 - **Commitment Letter to Supply Product**
 - **Product Passport**
 - **Statement of Product Availability.**
4. Buyer's bank in accordance with seller's verbiage issues DLC /MT700 within 7 working days for first shipment value to seller's financial bank to enable seller to commence loading of product with the shipping company and release full set of pop documents after loading via bank to bank swift within 5 working days. if buyer fails to issue SBLC /MT760 within 7 working days, in alternative buyer pay's via TT \$150,000 as guarantee performance within 48 hours which will be deducted from the product face value when final payment is made.
5. Seller forwards contract to Department of Oil and Gas of the Russian Ministry of Energy for approval. This usually takes 48 hours.



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6. Seller's bank issues operative 2% PB in favor of buyer's bank account within 2 working days, which is submitted and detailed in the mutually agreed signed contract and seller issues the below POP:

- **Certificate of Origin**
- **Commercial Invoice**
- **Company Tax Payer Certificate**
- **Fresh SGS Report**
- **Tank Receipt**
- **Q88 And Quality Specification**
- **Bill of Lading**
- **NCND/IMPFA signed by all intermediaries.**

7. Buyer notifies seller by official written notice of its bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within 3 working days.

8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ or its equivalent inspection to ascertain Quality and Quantity.

9. Buyer's bank release's payment for total value of the product to seller's bank within 72 hours by TT/MT 103.

10. Seller shall pay all parties involved their commission by TT within 2 working days according to signed contract.

11. Buyer reviews and approves the SPA and issues DLC/IRDL Irrevocable, non-transferable, auto revolving for 12 monthly Shipment value And Documentary Letter of Credit or Standby Letter Of Credit for length of contract and for each lift per schedule. Buyer pays after dip test by MT103 wire transfer on each monthly quantity.

12. Seller issues draft SPA to Buyer to review for Roll & Extension monthly deliveries

13. The subsequent delivery shall commence according to the terms and conditions of the contract, and intermediaries receive their commissions according to monthly deliveries

Best Regards,

Mr. Kopayev Anton Dmitriyevich
General Director

