



ООО ПЕТРОРЕСУРС

КПП 631201001

443109, Самарская область, Город Самара, ИНН: 6312198156443109

Деревня Зубчаниновка, Ул. Товарная, Дом 8 буква а, ОГРН: 11963130452

Комната 15 Российская Федерация TEL: + 7926-740-4206

EMAIL: alexandersyurievich@mail.ru SKYPE: alexandersyurievich@mail.ru

Attn: Buyer/BuyerMandate

Expiry date: Dec 15th 2020

SOFT CORPORATE OFFER

We OOO “Petro resource”, on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

FOB TRANSACTION TERMS

Product	MAZUT M100 GOST 10585-75/99
Origin	Russian Federation
Specification	International Export Standard
Trial Quantity/Monthly quantity	100,000 MT X 300,000 MT X 12 Mos
FOB Price	\$140 gross/\$130 net Per Metric Tons
Payment	MT103/SBLC760
Packing	By Bulk/Oil Tanker
Inspection	SGS, or Similar by Seller
Loading	ALL SAFE RUSSIAN PORT
Delivery	FOB RUSSIAN PORT ONLY
PORT	TBA
Insurance	110% by Seller
Commission	\$10 Per MT

Product	Diesel D2 Gas Oil GOST 305-82
Origin	Russian Federation
Specification	International Export Standard
Trial Quantity/Monthly quantity	100,000 MT/100,000 MT X 12 Months
FOB Price	\$240 gross/\$230 net Per Metric Tons
Payment	MT103/SBLC760
Packing	By Bulk/Oil Tanker

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TANK TO VESSEL TRANSACTION PROCEDURE

1. Buyer Issues (ICPO) to End Seller with company profile banking coordinate for approval.
2. Seller issues commercial invoice (CI), for the available quantity in the storage tank. Buyer signs C.I return back to seller
3. Within 24 hours' buyer nominates vessel and sends vessel-charter Party Agreement (CPA), Authority to Load (ATL) and Q88 for approval by the Terminal officials.
4. Upon approval of vessel-charter Party Agreement (CPA), Authority to Load (ATL) and Q88, seller provides following documents to buyer:
 - a. Tank Storage Receipt.
 - b. Product certificate of quality passport of analysis.
 - c. Statement of product availability.
 - d. Product certificate of origin.
 - e. Commitment letter to supply.

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f. Company Certificate of Incorporation.

5. Buyer responds with his acceptance letter of the issued document and proceed to pay for their vessel programming/ clearance certificate through the Storage Logistics providers.

Terminal operator's programs and clears buyer's vessel.

6. Buyer present the programming/ clearance certificate, Seller approves programming/clearance certificate from Terminal and issue DTA accordingly for buyer and its SGS Agents to proceed with the dip Test inspection process on seller's tank.

7. Upon successful Dip Test and with favorable result, Terminal opens up communication with buyer's vessel and send NOR to captain of vessel to prepare for loading directly from the Terminal facility.

8. The Seller provides the Full POP (Consigned in the name of the Buyer or designated Buyer) documents

9. Seller changes Title Holder of products to the Buyer Company Name or Buyer designated Name and issues the Title Holder Certificate/Export license to the Buyer Company.

10. upon receipt of seller's acceptance of vessel and narrowed down lay-can range, buyer shall fix vessel and vessels master will give ETA to Terminal for injection to commence.

11. Buyer pays via Swift MT103/TT wired transfer for the total cost

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of the product based on final CI and Final SGS Q & Q report.

12. Seller pays All Intermediary Involved in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.
13. Seller issues draft contract to buyer to review for R&E monthly deliveries.



Mr. Alexander S Yurievich
Director: OOO "Petro resource"
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