



LEAGUE OF INTERNATIONAL TRADERS UPD Consulting s.r.o. , Slovakia (EU)
 REAL PRODUCT FOR REAL PRICES

UPD Consulting,s.r.o ,Slovakia. Sucha Hora 151.02713.ICO 50254731, IČ DPH:SK2120244247

COMMERCIAL OFFER

TO: **BUYER**

Dear Sirs. We are the European office of the Brazilian holding . The holding has a diesel resource of EN590 10ppm at one of the Russian refineries. We, as representatives of the direct supplier and title holder, agree to offer delivery:

EN590 Diesel (10 ppm). Origin – Russia.

1. **PRICE:** PLATSS CIF NWE code AAVBGoo minus (-) gross 12 USD/net 10 USD per MT.

TRANSPORT : CIF Rotterdam, NETHERLANDS (OR ANY EUROPEAN PORT).

2. **PLATSS CIF** (depending on the region of Asia or the Far East) minus (-)gross 10 USD/net 8 USD per MT.

CONTRACT : TRIAL ORDER 50,000 ton + 12 months x 100.000 ton (delivery quantity – negotiable).

INSPECTION SGS

TECHNICAL SPECIFICATION ULSD DIESEL EN590 10ppm

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			Min.	Max.
Aspect	Visual Inspection		Clear	
Color	ASTM D 1500		2,0	
Density @ 15°	EN ISO 3675:98 / EN ISO 12185:96 / Cl: 2001	Kg/m ³	820,0	845,0



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Flash Point	EN ISO 2719:2002	°C	55 (2)	
Distillation:	EN ISO 3405:2000	% vol		
- Recover @ 150 °C		% vol		2,0
- Recover @ 250 °C		% vol	85,0 (2)	65,0 (2)
- Recover @ 350 °C		°C		360,0
- Recover @ 95%				
C.F.P.P (summer) (3)	EN 116:1997	°C		-2
C.F.P.P (winter) (3)		°C	50,0	-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C	0	
Cetane number	EN ISO 5165:1998	n°	51,0	
Cetane index	EN ISO 4264:1996	Index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm ² /s	2,00	4,50
Water content	EN ISO 12937:2000	mg/kg		200
Total contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		10,00
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160:1998	Indice	1 st Class	
Carbon residue (on 10% distillation residue)	EN ISO 10370:1995	% weight		0,15
Total acidity	ASTM D 974:2002	mgKHO/g		0,3
Ash content	EN ISO 6245:2002	% weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	µm		460
Oxidation stability	EN ISO 12205:1996	g/m ³	20	
Electrical conductivity (4)	IP 274; ASTM 2624; ISO 6297	pS/m	50	
Polycycle aromatic hydrocarbons	EN 12916:2001	% m/m		11,0 (6)
Biodiesel content (5)	EN 14078:2003	% vol	4,5	7,0

PROCEDURES

Seller representative issues Commercial offer ; The Buyer (or its representative) shall provide the LOI (from the direct buyer or containing the name and data of the direct buyer), the Direct Supplier shall provide the SCO or FCO to the direct buyer.

1- Buyer's sign SCO/FCO accepting;



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- 2- Seller issues Proforma Invoice (PI). Buyer's sign PI and returns to seller;
- 3- Supplier provides to buyer (Information about past deliveries):
 - a. SGS report from past performance;
 - b. Product passport;
 - c. Export license;
 - d. Commitment to supply.
- 4- Upon buyer's verification of above documentation, buyer's bank open a DLC MT - 700 for the full quantity of 50,000 MT of product; seller bank issue 2% Performance Bond.
- 5- Seller presents the following documents:
 - a. Commercial Invoice;
 - b. 3 original and 3 copies of Bil of Lading
 - c. Vessel tanker Q88;
 - d. Product passport;
 - e. Cargo Manifest;
 - f. Certificate of origin;
 - g. Fresh SGS report ;
 - h. Ullage Report
- 6- Buyer's bank effects payment of seller's invoice via MT103(TT) for the total quantity of product against full shipment of documents at loading port. Seller transfer the title to the buyer.
- 7- After this first trial cargo Buyer and Seller will enter hopefully in one year contract.

ATTENTION - ALL INFORMATION PROVIDED AND AGREED DIRECTLY BY THE DIRECT SUPPLIER.

Mr. Dmytro Prokhorov

Director UPD Consulting (SR)

CEO «LEAGUE OF INTERNATIONAL TRADERS»

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