

N.R.12,20 BUILDING, TURAN AVE, ESIL DISTRICT,NUR-SULTAN,010000,REPUBLIC OF KAZAKHSTAN

T E L (7172) 555358

FAX (7172) 555148

E-MAIL:OFFICE@KAZOIL.KZ



## OFFICIAL FULL CORPORATE OFFER

The undersigned company petrochemical refining factory «JSC KAZTRANSOIL», with full corporate and legal responsibility, under penalty of perjury Confirm that we are ready and willing and able to sell the following product with the terms and procedure below:

To: End Buyer

### **KAZAKHSTAN STANDARD DIESEL LOW SULPHUR 10PPM**

Quantity: Minimum: 50,000 MT Trial Shipment

Maximum: 500,000 MT Monthly

FOB Price: \$400 GROSS/\$390 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS: SWIFT MT103.

### **KAZAKHSTAN GASOLINE 83/87/93 OCTANES.**

Quantity: Minimum: 50,000 MT Trial Shipment

Maximum: 500,000 MT Monthly

FOB Price: \$380 GROSS/\$370 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS: SWIFT MT103.

### **KAZAKHSTAN AGO DIESEL**

Quantity: Minimum: 50,000 MT Trial Shipment

Maximum: 500,000 MT Monthly

FOB Price: \$400.00 GROSS/\$390.00 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION:SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS:SWIFTMT103.

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,000 MT Shipment

Maximum: 500,000 Metric tons Monthly

0 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION:SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS:SWIFTMT103.

### **KAZAKHSTAN BASE OIL**

Quantity: Minimum: 50,000 Metric tons Trial Shipment

Maximum: 500,000 Metric tons Monthly

FOB Price: \$380.00 GROSS/\$370.00 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION:SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS:SWIFTMT103.

### **KAZAKHSTAN LIQUIFIED NATURAL GAS**

Quantity: Minimum: 100,000 Metric tons Trial Shipment/

Maximum: 500,000 Metric tons Monthly

FOB Price: \$400.00 GROSS/\$390.00 NET

FOB:ROTTERDAM/HOUSTON

INSPECTION:SGS FOR THE QUALITY & QUANTITY TEST.

PAYMENTTERMS:SWIFTMT103.

## **STANDARD PROCEDURE TANK TO VESSEL**

1. Buyer issue "ICPO" containing the seller's working procedure with banking Details and scanned copy of buyer's passport, along with buyer Company certificate of incorporation.

2. Seller issues commercial invoice of the product in tanks at the port, along with the certificate of origin of the products and refinery commitment letter to sell the products. Buyer sign the CI and returned back (commercial Invoice) and buyer take over the product in sellers Tanks for minimum of 4 days to receive ATV and Port Storage Access Code

3. Upon receipt of the signed CI and ATV, Seller verifies and issue to buyer POP listed below:

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IPT(TSR) WITH GPS COORDINATE OF WHERE THE TANKS ARE LOCATED.

- AUTHORIZATION TO SELL
- SGS REPORT.
- AUTHORIZATION TO VERIFY THE PRODUCT

4 Buyer inspects by SGS on buyer's expenses

5 Upon successful dip test in Tanks product will immediately be injected into buyer's nominated vessel and buyer makes payment for the product fee via MT 103/TT

6 Buyer lifts the product and all intermediaries are paid. Seller and Buyer consider and sign further contract after successful transaction

*Prices are negotiable and we seriously follow the above procedures.*

REGARDS.

GENERAL DIRECTOR.

**SABIT O. ARYNOV**

INN/KPP:7707017509/77 1001009

A handwritten signature in blue ink, which appears to be "S. Arynov", is written over a circular logo. The logo consists of a blue circle containing a stylized white shape that resembles a drop or a stylized letter 'C'.

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