



ОАО НИЖНЕВАРТОВСКНЕФТЕГАЗ

Legal Address: 628611 Russia, Tyumen Region,
Khanty-Mansiyskiy Avtonomnyi Okrug,
Nizhnevartovsk, Kuzovatkina 14.
Tel : + 7-(499)-899-2926
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sales@nizhnevartovskneftegaz.ru

ОПГН: 1028600945450, ИНН: 8603028882, ОКПО: 05753483, КПП: 860301001

SOFT CORPORATE OFFER.

To: BUYERS

The undersigned Company, ОАО НИЖНЕВАРТОВСКНЕФТЕГАЗ (Other Refineries) with Soft corporate and legal responsibility, under penalty of perjury confirms that we are ready willing and able to supply the entire product available are tested prior to supply to ensure with your demands. All products are supplied to international standard specifications. Consistent product quality and around the clock operations consistent are coupled with the high standards of safety and environmental awareness, to ensure you receive a high-quality product by an efficient trouble-free delivery service we supply all grades of fuel in straight run (SR) and cracked (CR) as well as various grades of Crude oil gasoil. We provide reliable and efficient service 24hours/day, 365days/year.

PRICES LIST.:

[1.] Commodity: D2 DIESEL GAS OIL L-0.2-62 GOST 305-82 Price: USD \$ 280/270 PER MT CIF ASWP-FOB VLADIVOSTOK 270/260

[2.] Commodity: HSD (HIGH SPEED DIESEL) Price: USD \$ 260/250 PER MT CIF ASWP-FOB VLADIVOSTOK 260/250

[3.] Commodity: HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL) Price: USD \$ 260/250 PER MT CIF ASWP-FOB VLADIVOSTOK 250/240

[4.] Commodity: MAZUT M100 GOST 10585-75 Price: USD \$ 210/200 PER MT CIF ASWP-FOB VLADIVOSTOK 200/190

[5.] Commodity: MAZUT M100 GOST 10585-99 Price: USD \$ 200/190 PER MT CIF ASWP-FOB VLADIVOSTOK 190/180

[6.] Commodity: JET FUEL JP54 (AVIATION KEROSENE COLONIAL GRADE 54) Price: USD \$ 28/26 PER BBL CIF ASWP-FOB VLADIVOSTOK 26/24 PER BBL

[7.] Commodity: JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1) Price: USD \$ 27/25 PER BBL CIF ASWP-25/23 PER BBL

[8.] Commodity: REBCO RUSSIAN EXPORT BLENDS CRUDE OIL (GOST 9965-76 Price: USD \$ 30/28 PER BBL CIF ASWP-FOB VLADIVOSTOK 28/26 PER BBL

[9.] Commodity: LPG (LIQUEFEID PETROLEUM GAS) GOST 20448-90) Price: USD \$ 200/190 PER MT CIF ASWP-FOB VLADIVOSTOK 190/180 PER MT.

[10.] Commodity : LNG (LIQUEFEID NATURAL GAS) Price: USD \$ 180/170 PER MT CIF ASWP-FOB VLADIVOSTOK 170/160 PER MT.

Delivery service we supply all grades of fuel in straight run (SR) and cracked (CR) as well as various grades of Crude oil gasoil. We provide reliable and efficient service 24hours/day, 365days/year.

Performance Bond: 2% by the Seller

Inspection: By SGS

Company Registration #: 1028600945450



ОАО НИЖНЕВАРТОВСКИЕ НЕФТЕГАЗ

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TTO TRANSACTION PROCEDURES:

1. THE BUYER ISSUES AN OFFICIAL ICPO CONTAINING THE SELLER'S PROCEDURE ALONG WITH BUYER COMPANY CERTIFICATE OF INCORPORATION.
2. SELLER ISSUES ORIGINAL MOU.
3. BUYER COUNTERSIGN MOU AND FORWARD BACK.
4. UPON THE RECEIPT OF COUNTERSIGN ORIGINAL MOU FROM THE BUYER, SELLER SEND TO BUYER'S SECURED EMAIL THE LISTED DOCUMENT ISSUED IN THE NAME OF THE INITIAL BUYER AS STATED BELOW:

•--INVOICE FOR TITLE TRANSFER /INVOICE.MT103 TT IN EXCHANGE FOR A GUARANTEE ISSUED BY THE SHIPPING COMPANY OR SELEER BANK TO CHANGE THE DOCUMENTS UNDER THE NAME OF THE EXIT BUYER.

- PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT)
- CERTIFICATE OF ORIGIN
- BILL OF LADING
- TANKER VESSEL Q88 DOCUMENT
- VESSEL (N.O.R) NOTICE OF READINESS
- ULLAGE REPORT
- CARGO MANIFEST
- Q88 & CPA

5. UPON THE RECEIPT OF THE DOCUMENTS, BUYER VERIFIES THE AVAILABILITY OF THE PRODUCT ON HIGH SEA AND IMMEDIATELY MAKES 6% SECURITY GUARANTEE PAYMENT OF THE TOTAL COST OF THE PRODUCT.

6. UPON SELLER RECEIPT OF THE TITLE TAKEOVER PAYMENT, SELLER ORDERS FOR RE-ROUT TO BUYER'S DESIRED PORT, TRANSFERS THE TITLE TO THE POTENTIAL BUYER'S COMPANY'S NAME AND ALSO RE-ISSUE ALL OTHER OUTSTANDING DOCUMENTS TO THE POTENTIAL BUYER'S COMPANY'S AND VIA SWIFT FROM SELLER BANK THE FULL PROVE OF PRODUCT.

7. VESSEL ARRIVE THE DISCHARGE PORT AND BUYER CARRIES OUT THE CIQ/SGS INSPECTION AND UPON A SUCCESSFUL INSPECTION, BUYER PAYS BY MT103 T/T FOR THE FULL PRODUCT TO THE SELLER.

8. SELLER SHALL PROVIDE THE FOLLOWING PARTIAL PROOF OF PRODUCT DOCUMENTS WHICH WERE ISSUED IN NAME OF INITIAL BUYER FOR THE VERIFICATION OF THE PRODUCT AVAILABILITY VIA EMAIL: {NOTE: THE TITLE TAKEOVER FEE SHALL BE DEDUCTED FROM THE TOTAL PRODUCT VALUE.}

Sign:

Company Registration #: 1028600945450



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OAO NIZHNEVARTOVSKNEFTEGAZ
MR. MARAT VALIAKHMETOV (Export Director)

Company Registration #: 1028600945450