

19, Kather Pool Lane (Bania Nagar), Dhaka. Cell: +88 01911 282141 WhatsApp: +88 01911 282141 Email: nabilinternationalbd@gmail.com

FULL CORPORATE OFFER (FCO)

We the **NABIL INTERNATIONAL** hereby issue this Full Corporate (FCO) with full responsibility for and on Behalf of the Titleholder / Seller Refinery Company. We hereby confirm and certify that the Seller have the intention and capacity to Supply this Commodity according to the Terms and Conditions herein stipulated. Kindly know that WE **DO NOT CONNECT** Brokers or Facilitators/Mandates to the End Seller or Titleholder of the products, End Buyers ONLY. Except they can prove it with their Authorization from End Buyer.

PRODUCT ORIGIN: RUSSIA.

TERMS OF TRANSACTION

LOADING PORTS: (RUSSIAN PORTS) NOVOROSSIYSK, KUZMINO, VLADIVOSTOK,

PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT -

(NETHERLAND).

DELIVERY TERM: CIF, TTO AND FOB PAYMENT TERMS: DLC, SBLC, IRDLC, T/T

DESTINATION PORTS: AWSP

CONTRACTUAL PERIOD:SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION.

AUTOMOTIVE DIESEL FUEL 50ppm

Quantity: Minimum 25,000 MT/per month/ Maximum of 100,000 MT per month



CIF price: \$450 Gross / \$440 Net Commission: \$5 Buyer / \$5 Seller 19, Kather Pool Lane (Bania Nagar), Dhaka.
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CIF WORKING PROCEDURE

- 1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
- 2.Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns The Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - A. Refinery Commitment to Supply.
 - B. Certificate of Origin.
 - C. Statement of availability of product.
 - D. Product quality passport (Analysis test Report) By Russian standard gost R.
- 3.Within 5 banking days, Buyer's bank sends SBLC via MT 760 or DLC via MT700 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month Shipment, Should buyer fail to issue payment instrument within 5 banking days, buyer will make Cash deposit of \$ 380,000 by TT wire transfer for security guarantee to enable seller charter vessel And commence shipment, and this payment will be deducted from the total cost of product after Inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside With the 2% Performance Bond (PB)
 - A. Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - B. Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transnet contract to transport the product to the loading port.
 - F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port.
 - K. Dip test Authorization (DTA) & ATB
 - L. NOR/ETA
 - M. Certificate of Ownership Transfer.
 - N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
 - O. Seller will issue TSR upon successful verification of all documents.
- 4.Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading Seaport and Buyer at the unloading seaport.
- 5.Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and Confirmation of the Q & Q by SGS/CIQ at destination port.
- 6.Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA. (Ruse)



WARNING & INSTRUCTIONS!

We have listed above the acceptable PROCEDURES from Refineries / end sellers for all FOB Rotterdam, Houston and Vladivostok Including CIF AWSP. There are FOB procedures and CIF procedures and the buyer can select the one suitable for their ability to Perform. The following rules apply to any of the procedures. Buyer can select only one of them for any FOB transaction. Buyer Cannot mix and match nor negotiate anything in the seller's procedure, if procedures are not acceptable by buyer, please don't Issue an ICPO. Buyer cannot change a word in any of the chosen procedures outlined in the received offer. Seller does not sign Buyer's ICPO. Seller does not endorse buyers ICPO. If buyer's ICPO is up to standard & acceptable, we shall forward to the selling Refinery and the buyer shall receive commercial invoice (C.I.) from seller and we proceed. We have NCNDA policy strictly in place For execution as at when due. We expect the buyer to copy and paste exactly their chosen procedures to their ICPO without Alterations. All ICPO's must contain the contact details of the buyers CEO/Director/ Who endorsed the ICPO for proper check before Forward to refinery for instant transaction. Before we accept your ICPO, we are sure and must be sure seller has the available product And quantity stated on ICPO, therefore we expect buyers to cooperate and issue ICPO's in accordance to avoid rejection.

ALL PRICES AND PROCEDURES ARE NON-NEGOTIABLE

SHEIKH HABIBUR RAHMAN CEO

NABIL INTERNATIONAL BEHALF OF SELLER MANDATE