

ADDRESS TO; END BUYER  
ATT:MANDATE



## SOFT CORPORATE OFFER (SCO)

We the undersigned " RUSOILSERVIS 000" representative to leading vertically integrated Oil & Gas Companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

### COMMODITIES:

#### **PRODUCT: RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 "JP54" SPOT**

Quantity: 1, 000,000 barrels Spot "depends on availability"

Quantity: 6,000,000 barrels monthly "depends on availability/"

Delivery: FOB Rotterdam Ports

Price: Gross Price US \$ 52 .00 per barrel

Net Price US \$ 50.00 per barrel

Commission: Seller Pays Seller's and Buyer's Intermediaries

Buyer Side US \$1.00 per barrel & Seller Side US \$1.00 per barrel

#### **PRODUCT: RUSSIAN D6 DIESEL VIRGIN OIL**

SPOT Quantity: 500, 000gallons Spots "depends on availability"

Address: 614022, rIEPMCKVIVI KPAVI, nEPMb r, AEKASPMCTOB nP-KT, AOM 23. Tel: +79268074686

Skype: rusoilservis ru

INN: 7706792921 / 770201001

Commission: Seller Pays Seller's and Buyer's Intermediaries Buyer Side US \$1.00 per BBL & Seller Side US \$1.00 per BBL

**BITUMEN GRADES: 40/50, 60/70 AND 80/100 / PETROLEUM ASPHALT**

**QUANTITY: 10,000 MT - 50,000 MT per month**

**FOB PRICE: \$240.00 GROSS / \$230.00 NET**

**CIF PRICE: \$250.00 GROSS / \$240.00 NET**

**HSD2 AGO (AUTOMOTIVE) GASOIL / EN590**

**ORIGIN: RUSSIAN FEDERATION**

**FOB PRICE: GROSS \$ 280 / NET \$270**

**CIF PRICE: GROSS \$290 / NET \$280**

**PRODUCT: RUSSIAN ORIGIN PET COKE**

**SPOT Quantity: 45,000 MT**

**Total Quantity: 70, 000 metric tons' monthly**

**Delivery: CIF VLADIVOSTOK / NAKHODKA Ports Price:**

**Net Price US \$98.00 per MT**

**Commission: Seller Pays Seller's and Buyer's Intermediaries Buyer Side US \$3.00 per MT & Seller Side US \$3.00 per MT.**

**Payment Terms: MT 103 TT Wire Transfer 48 Hours after Dip Test by Buyer**

**Inspection: Inspection & quality certification by SGS with ICC International Standards**

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**PROCEDURE FOB:**

1. Buyer issue ICPO address to seller with copy of buyer's company registration license.
2. Seller issues Commercial Invoice for the available quantity, Buyer signs and returns back to Seller.
3. Seller issues to Buyer the NOR (Notice of Readiness) to Commence the Injection of the product.
4. Buyer provides to Seller his legit TSA and ATV.
5. Seller verify and upon confirmation, seller leases Buyer's tank for 2 days. Buyer pays for 4 days and provides 6 days TSR/ATI to Seller for injection.
6. Seller commences with the injection of the First Lift trial Shipment  
Quantity from the Refinery. Reservoir through the Pipeline into the Loading Port Storage Tanks. Seller issues DTA and Buyer inspects product with SGS Agent under Buyer's expenses.
7. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks Through the means of MT103-TT. Against the Title of product, Owner ship of product.

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