



SOFT CORPORATE OFFER

We, **LLC AVANGARD OIL** is a Belarussian/Kazakhstan based oil company that specialized in the production, marketing and exporting of all petroleum and petrochemical products. **LLC AVANGARD OIL** is also partnered with Kazakhstan Major Refineries to market and export all petrochemical products locally and international. All our refined products are Kazakhstan origin and can be exported to all over the world.

Note: Our prices are highly negotiable.

TERMS & CONDITION OF TRANSACTION

LOADING PORTS: ROTTERDAM PORT, AKTAU PORT KAZAKHSTAN, HOUSTON PORT).

PRODUCT ORIGIN: Kazakhstan Origin,

SPECIFICATION: Standard Export Grade

PAYMENT TERMS: T/T, MT760 SBLC / MT103

DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free on Board) Rotterdam , Kazakhstan

Commission: TO BE ACCOMPANIED WITH (NCNDA- IMFPA)

Contract Term: 12 Months minimum after first successful trial (with rolls and extensions).

PRODUCTS AND PRICE LIST

KAZAKHSTAN ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$ 320.00 MT, NET / USD \$ 310.00MT on CIF

FOB Price: Gross USD \$ 300.00MT NET / USD \$ 290.00MT on FOB

Commission: \$10 Per MT /

Loading port: Rotterdam, Aktau Port Kazakhstan

Head Office

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export@avangardoil.com



TRANSACTION PROCEDURES FOR FOB ROTTERDAM PORT:

1. Buyer submits it's ICPO and TSA (Tank Storage Agreement) on receipt of Seller's Soft Corporate Offer.
2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCND.
3. Seller issue DTA to be endorsed by buyer and buyer's tank farm.
4. Seller within Three days upon receipt of the endorsed DTA releases the following POP's:
 - a. Tank Storage Receipt (TSR).
 - b. Injection report on Rotterdam Tank
 - c. Fresh SGS Report less than 24 hours on Rotterdam tank
 - d. Unconditional DTA on buyer's name
 - e. Authorization to verify (ATV)
 - f. Authorization to Sell and Collect fund (ATSC)
 - g. Commitment to Supply. (CTS)
 - h. Product passport and analytical report (PP)
 - i. Certificate of origin (COO)
 - j. Attestation of allocation (AOA)
 - k. Legalized commercial invoice.
5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the Seller tanks.
6. Upon successful Dip Test, Seller injects the fuel into the Buyer lease storage tanks and Seller submits the full injection reports to the Buyer.
7. Buyer pays total cost of the product via MT 103.
8. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.

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SELLER: LLC AVANGARD OIL"

REPRESENTED: Mr. Andrey Petrovich Kochkin

TITLE: CEO



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