



**NORSI ENERGY**

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Address: Vladimir Region, City Of Vladimir, Street Lunacharskogo, 3

TO: END BUYERS/BUYER'S SELLER'S MANDATE

ISSUED DATE: 02. FEB.2021

VALID TILL: 26.MAR, 2021

## SOFT CORPORATE OFFER

WE "LLC NORSI ENERGY" HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS AND WILLINGNESS TO ISSUE A FULL CORPORATE OFFER AND THEN STRAIGHT TO SALES PURCHASE AGREEMENT UPON ACCEPTANCE OF OUR TERM AND CONDITIONS STIPULATED.

HEREIN FOR THE BELOW.

### **RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)**

Minimum Quantity: Buyer request not less than 1,000,000 Per BBL

Maximum Quantity: 4,000,000 Per BBL Monthly

Price FOB: Gross \$ 38 USD / NET \$ 34 USD Per BBL

### **RUSSIAN VIRGIN FUEL OIL (D6)**

Minimum Quantity: Buyer request not less than 20,000,000 Per Gallon

Maximum Quantity: 200,000,000 Per Gallon Monthly

Price CIF ASWP: Gross \$ 0.77 USD / NET \$ 0.75 USD Per Gallon

Price FOB: Gross \$ 0.75 USD / NET \$ 0.73 USD Per Gallon

COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side Per Gallons

### **RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)**

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 260 USD / NET \$ 250 USD Per MT

Price FOB: Gross \$ 250 USD / NET \$ 240 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### **RUSSIAN AUTOMOTIVE DIESEL FUEL (EN590)**

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: GROSS \$ 265 USD / NET \$ 255 Per USD

Price FOB: GROSS \$ 255 USD / NET \$ 245 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### **RUSSIAN LIGHT CYCLE OIL (LCO)**

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 240 USD / NET \$ 230 USD Per MT

Price FOB: Gross \$ 230 USD / NET \$ 220 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### **RUSSIAN LIQUEFIED PETROLEUM GAS (LPG)**

Minimum Quantity: Buyer request not less than 10,000 Per MT

MT Maximum Quantity: 100,000 Per MT Monthly

TIN: 3327321093 KPP: 332801001 OGRN: 1023301462557



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Price CIF ASWP: Gross \$ 230 USD / NET \$ 220 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

## RUSSIAN LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 230 USD / NET \$ 220 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

## FOB PROCEDURE

1. THE BUYER ISSUE ICPO WITH HIS INTERNATIONAL PASSPORT NUMBER TO THE SELLER
2. THE SELLER ISSUES NCNDA/IMFPA AND SPA FOR 12 MONTHS WITH R&E TO REVIEW AND SIGN
3. THE SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE SELLER'S STORAGE TANK TO THE BUYER. THE BUYER SIGNS AND RETURNS THE COMMERCIAL INVOICE (CI) TO THE SELLER WITH THEIR SIGNED TANK STORAGE AGREEMENT (TSA) FOR THE SELLER'S VERIFICATION AND APPROVAL.
4. THE SELLER ISSUES THE PARTIAL POP DOCUMENTS AS BELOW AND SENDS TO THE BUYER:
  - A. COMMITMENT TO SUPPLY
  - B. FRESH SGS (NOT OLDER THAN 48HRS)
  - C. ATS - AUTHORIZATION TO SELL & COLLECT
  - D. AUTHORITY TO VERIFY (ATV)
  - E. DIP TEST AUTHORIZATION (DTA)
5. THE BUYER CONDUCTS DIP TEST IN THE SELLER'S RESERVOIR AND PROVIDES TANK DETAILS TO THE SELLER, TO COMMENCE INJECTION OF PRODUCT INTO THE BUYER'S TANK. BUYER RESERVES THE RIGHT TO CHANGE TO EXIT BUYER'S TANKS OR VESSELS.
6. WITHIN TWENTY-FOUR (24) HOURS, BUYER ISSUES 100% TT WIRE TRANSFER PAYMENT TO THE SELLER. THE SELLER TRANSFERS THE TITLE OWNERSHIP TO THE BUYER.
7. THE SELLER PAYS COMMISSION TO ALL THE INTERMEDIARIES ON SELLERS' SIDE WHILE BUYER PAYS COMMISSION TO ALL INTERMEDIARIES ON BUYERS' SIDE.

## CIF TRANSACTION PROCEDURE.

1. Buyer issues ICPO with seller procedure
2. Seller issue takeover contract for review and endorsement by all parties buyer sign and return
3. Seller issues Original copy of the POP Cargo Documents reassigned in buyer Name&Q88 via email
  - A Certificate of product Origin
  - B Storage tank receipt
  - C product passport (Q&Q analysis report)
  - D vessel Q88 Documents
  - E bill of lading
  - F copy of storage tank endorsement



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4. Upon receipt of above POPP documents buyer within 48 hours make payment for the title transfer ownership certificate to enable the federal ministry of energy issue Title transfer ownership certificate on the buyer's company name.
5. Upon receipt of payment of the title transfer deed to seller agency account in RMB CHINA BANK ACCOUNT/ SINGAPORE BANK ACCOOUNT, the Ownership certificate will be issued with port clearance Certificate/ DTA, ATV and the full set of proof of product along with shipping documents will be sent to the buyer while the vessel will be re-routed to the current buyer discharge port.
6. Captain Issues NOR/ETA to Seller shipping agent.
7. Seller provide Contact details of Seller Shipping agent of discharge port that seller shipping agent & buyer Supercargo agent submit customs declaration of vessel and buyer name to customs and port Authority For registration. Including the receipt of the "Notice to Enter port"
8. After receipt of all the above and the captain will vessels part of the original documents through the Shipping agent to the buyer's bank counter the buyer's bank shall pay 10% of the total value of the goods as security by SWIFT MT103 TT to the seller's bank.
9. Then vessel moves into POD, Q&Q, discharge, payment, closing
10. Mandates/ intermediaries receive their commissions according to spot deliver.



*Miroslav Igorevich Shelekhov*  
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Director NorsI Energy