

ROSNEFTEKHIM OOO

ADDRESS- 153000, oblast' Ivanovskaya, gorod Bagaeva, d. 37, of. K.86

TELL- +79267781397

rosnefte@bk.ru

Skype - SHULYAEV DENIS SERGEEVICH

INN 3702603005, KPP 370201001, OGRN 1093702028804, OKPO, 62510148



Valid Until 1 JANUARY 2022

Attn.: To End Buyer/Mandate

SOFT CORPORATE OFFER

We ROSNEFTEKHIM OOO, the Seller Mandate hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below. We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

ORIGIN: RUSSIA FEDERATION

QUALITY: EXPORT STANDARD

LOADING PORTS: NOVOROSIYSK / KOZMINO / VLADIVOSTOK / NAKHODKA/
PRIMORSK/ROTTERDAM/AMSTERDAM

INCOTERMS: FOB

PAYMENT TERMS: Irrevocable LC, T/T Telegraphic Transfer, BG or SBLC MT760, MT103/23,
MT103BLOCK FUNDS,

LIST OF PRODUCT AVAILABLE

VIRGIN D6

Quantity: 10,000,000 – 200,000,000 Gallons/Monthly

Price: \$0.54 Gross - \$0.52Net/Per Gal

JP54/JET A1,

Quantity: 500,000 - 2,000,000 Barrels/Monthly

Price: \$25 Gross - \$21 Net /Per BBL

EN590 10PPM

Quantity: 50,000 - 200,000 Metric Tons/Monthly

Price: \$190 Gross - \$180 Net /Per MT

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DIESEL D2

Quantity: 50,000 – 5,000,000 Metric Tons/Monthly

Price: \$290 Gross - \$280 Net/Per MT

STANDARD FOB PROCEDURE - PERFORMANCE PROTOCOL

1. Buyers issues and send Irrevocable Corporate Purchase Order (ICPO) with seller's transaction procedure along with Passport Copy of the Company representative and TSA.
2. Seller issues to the buyer the contract CI containing Account Details, Buyer signs and returns the (CI) and all parties sign within 24hrs.
3. Upon receipt and review of the signed CI. The Seller shall issue (DTA) to be completed and signed by the Buyer and Buyer Logistic it TSA in order for the Dip Test to be conducted alongside counter signed copies of the (CI).
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the (DTA) Seller issues the below Full (PPOP) Proof of Products documents: -
POP Documents
 - ❖ Fresh SGS Report (Not Older than 72hrs)
 - ❖ Product Reservoir Receipt.
 - ❖ Accreditation Certificate.
 - ❖ Product Passport (Quality & Quantity Analysis)
 - ❖ Authorization to Sell & Collect (A.T.S.C.C.)
 - ❖ Pre-Injection Report (PIR).
 - ❖ NCNDA/IMFPA (Intermediaries).
 - ❖ Certificate of Product Origin.
 - ❖ Authorization to Verify (ATV)
5. Upon receipt and confirmation of the above (PPOP) document, Buyer provide its testing official (SGS or INTERTEK) and the needed tests are carried out on the product in the Seller's tank.
6. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to Seller.
7. The Seller transfers title with the complete (PPOP) documents to the Buyer and pays the commissions to the intermediaries as per Master Fee Agreement.
8. Seller issues annual (12month) delivery Contract for the review and acceptance



Approved by:

YOURS FAITHFULLY

SHULYAEV DENIS SERGEEVICH

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