



We " JOINT STOCK COMPANY "URAL NEFT-SERVIS with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer for sell the below stated products and quantities through our seller/Refineries whom we represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

**AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIANORIGIN:**

Monthly Quantity: 500,000BBL-10,000,000BBL Price per Barrel:  
FOB \$24 Gross/\$20 Net. CIF \$28 Gross / \$24 Net  
Commission: \$2/\$2.

**RUSSIA D2GAS OIL GOST 305-82:**

Monthly Quantity: 50,000MT–1,000,000MT.Price Per  
MT: FOB \$180 Gross/\$170 Net. CIF \$200Gross / \$190  
Net. Commission: \$5/\$5.

**DIESEL D6 VIRGIN LOW POUR FUEL OIL:**

Quantity: 25,000,000 Gallon. Max. Quantity:  
200.000.000 Gallon per Week, FOB Price: \$0.40 Gross/\$0.34 Net Per Gallon, CIF Price:  
\$0.44Gross/\$0.48 Net Commission: 0.1 Seller Side/0.1 Buyer Side

**JET FUEL A1 91/91:**

Monthly Quantity: 500,000BBL–10,000,000BBLPrice Per BBL: FOB \$22  
Gross / \$18 Net. CIF \$26 Gross / \$22Net.  
Commission: \$2/\$2.

**EN590:**

Monthly Quantity: 5,000MT-150,000MT  
Price Per MT: FOB \$170 Gross/ \$160 Net. CIF \$190 Gross / \$180 Net.  
Commission: \$5/\$5

**TERMS OF TRANSACTION**

LOADING PORTS	(RUSSIAN PORTS) NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

**FOB DIP/PAY TRANSACTION PROCEDURE**



1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer;
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity
3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer and endorsed by buyer Tank Farm in order for Dip Test to be conducted alongside counter signed copies of the C.I
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents
  - A. Fresh SGS Report (Not older than 48 hours);
  - B. Product Reservoir Receipt
  - C. Accreditation Certificate
  - D. Product Passport (Quantity and Quality Analysis);
  - E. Authorization to Sell and Collect Certificate (ATSCC);
  - F. Pre-Injection Report (PIR);
  - G. NCNDA/IMFPA (To be completed by all intermediaries);
  - H. Certificate of Product Origin;
  - I. Authority to Verify (ATV) either physically or otherwise.
5. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks
6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order

#### REFINERY WORKING PROCEDURE 2

1. Buyer issues ICPO with company registration certificate alongside copy of passport page with TSA from his logistics company.
2. Seller issues Commercial invoice, Buyer countersigns and returns back to seller
3. Seller provide for Buyer the Tank farm full details contact to buyer via the TSR, and issues the below PPOP Documents to Buyer's secured email for verification.
  - A. Tank storage Receipt (TSR)
  - B. Passport product analysis.
  - C. Authorization to sell {ATS}
  - D. Authorization to Verify
4. Buyer contact tank farm via the provided TSR and to finalize the numbers of day's buyer want to extend,  
Upon agreement Buyer, pay for tank extension after receipt of PPOP documents to enable the tank farm  
Release the current TSR and inspection permit to conduct dip test
5. Upon tank extension {payment wire confirmation} Seller issue DTA to buyer, Seller send written Permission for site inspection of the tank storage and the tank storage company
6. Buyer conducts SGS inspection and pay for product by MT 103 TT within 3 banking days against title Transfer of the product



# "АО "Урал-Ойл-Сервис"

Тел: +79267543703  
marketing@uraloil-service.ru

Торговля оптовая твердым,  
жидким и газообразным  
топливом и подобными продуктами  
ИНН: 6663070349 | КПП: 668601001

Юридический адрес: 620017, Свердловская область, город Екатеринбург, Турбинная улица, 40, 502

DIRECTOR GENERAL

УРАЛ ОЙЛ  
СЕРВИС  
ОБЛАСТЬ: 7026605610998, ИНН: 6663070349  
КПП: 668601001

IVANOV GENNADY ARKADYEVICH