



STANDARD OIL

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TO: END BUYER

SOFT CORPORATE OFFER

We (STANDARD OIL LIMITED LIABILITY COMPANY), under penalty of perjury hereby confirm as Seller mandate, with full corporate responsibility that we are ready, willing and able to supply the under-listed product commodities to capable buyers under the following terms and conditions.

PRODUCT ORIGIN: KAZAKSTAN, EUROPEAN STANDARD

LOADING PORT: ROTTERDAM/HOUSTON/FUJAIRAH/KAZAKSTAN

INSPECTION: SGS or similar any universally accepted Q&Q inspection company

METHOD OF PAYMENT: MT103, TT WIRE, SBLC, DLC upon product arrival

DELIVERY: CIF & FOB ANY SAFE WORLD PORT

PERFORMANCE BOND: NEGOTIABLE

PRODUCT	MIN. QTY / MT/BBL/GAL	MAX. QTY / MT/BBL/GAL	FOB MT/BBL/GAL PRICE	CIF MT/BBL/GAL PRICE
LIGHT CYCLE OIL (LCO) GOST 56871-2016	50,000 MT	500,000 MT	\$460 Gross/ \$450 Net	\$470Gross/ \$460 Net
DIESEL EN590, (10PPM),	50,000 MT	500,000 MT	\$450 Gross/ \$440 Net	\$470Gross/ \$460 Net
GAS OIL D2	50,000 MT	400,000 MT	\$480 Gross/ \$470 Net	\$490 Gross/ \$480 Net
VIRGIN FUEL OIL D6	10,000,000 GAL	200,000,000 GAL	\$0.98 Gross /\$0.92 Net	\$1.06 Gross /\$1.00 Net
AVIATION KEROSENE GRADE 54 JET FUEL A1 GOST 10227- 86/AVIATION TURBINE (JPA1)	500,000 BBLs	10,000,000 BBLs	\$78 Gross/ \$74 Net	\$80 Gross / \$76 Net

CIF TRANSACTION PROCEDURE

- 1) Buyers issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with company profile and buyer passport.
2. Seller Company issue a Draft Contract/Sales & Purchase Agreement (SPA Open for amendments if both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate the booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation of buyer's Company name at the seller's expense.
4. Seller Company sends a copy of the notarized and insured POP documents along with the legalized Contract to Buyer Company. The Partial POP documents to be sent along with the legalized Contract include:
 - a. Certificate of origin,
 - b. Statement of Product Availability,
 - c. Product Quality Passport
 - d. Refinery Commitment to Produce / Supply.
 - e. Refinery Legalized Draft Contract
5. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both seller and buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Log Company (A three parties CPA).
6. Seller/Buyer makes payment for the Chartered Freight Cost with the appointed shipping company for the transportation of the product to the buyer's designated discharge port. Note: The fee made by the buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.
7. Seller Company releases copies of POP and Shipping documents to the buyer Company.
 - a. Copy of the Charter Party Agreement to transport the product to the discharge port.
 - b. Copy of Shipping Schedule Document.
 - c. Product Analysis Report
 - d. Certificate of Origin
 - e. Bill of Lading
 - f. Tank Receipt
 - g. Vessel Q88
 - h. Certificate of Product
8. Buyer's bank sands the irrevocable Documentary Letter of Credit (IRDL) non-operative issues buyer's back to seller's bank for the face values of the first whole month shipment.



**ARTHUR BORIS
MANAGING DIRECTOR
STANDARD OIL LIMITED LIABILITY COMPANY**

