

## ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ СЕРВИСНАЯ КОМПАНИЯ "КАРАТ"

ЮРИДИЧЕСКИЙ АДРЕС: 420039, ТАТАРСТАН РЕСПУБЛИКА, ГОРОД КАЗАНЬ,  
УЛИЦА ГАГАРИНА, ДОМ 87/68, ПОМЕЩЕНИЕ 1000, 1001

ТЕЛЕФОН: +7 (9268) 06 7285

E-MAIL: SALES@SC-KARAT.RU

ИНН: 1658154770

КПП: 165801001

ОКПО: 48694360

ОГРН: 1141690023397

LIMITED LIABILITY COMPANY SERVICE COMPANY "KARAT"

SOFT CORPORATE OFFER

WE, OOO "SERVICE COMPANY "KARAT", ON BEHALF OF OUR END-SELLERS, SUPPLIERS OR REFINERY HEREBY  
ISSUE THIS SOFT CORPORATE OFFER WITH FULL CORPORATE RESPONSIBILITY;  
WE CONFIRM THAT WE HAVE THE INTENTION AND CAPACITY TO SUPPLY THE COMMODITY ACCORDING TO  
THE FOLLOWING TERMS AND CONDITION:

MINIMUM ORDER QUANTITY: 30 000 MT  
MAXIMUM ORDER QUANTITY: 200 000 MT  
MINIMUM QUANTITY 1MILLION BARRELS  
MAXIMUM QUANTITY 5 MILLION BARRELS

PRODUCT	PRICE FOB GROSS,\$	PRICE FOB NET, \$	PRICE CIF GROSS,\$	PRICE CIF NET,\$
DIESEL D2 GAS OIL	330	320	340	330
AVIATION KEROSENE COLONIALGRADE JP54	42	40	44	42
BITUMEN	280	270	290	280
GASOLINE DTN EN 590	305	295	315	305
LIQUIDIFIED NATURAL GAS	325	315	335	325
LIQUIDIFIED PETROLEUM	330	320	340	330
MAZUTM100	210	200	220	210
MAZUTM100	215	205	225	215
GAS OIL 50 – 500PPM	350	340	360	350
AVIATION FUEL JET-A-1	42	40	44	42
DIESEL FUEL OIL D6	0.92	0.90	0.94	0.9 2
RUSSIA EXPORT BLEND CRUDE	42	40	44	42
ESPO	62	60	64	62
GASOLINE 87,89,91,92,95 OCTANES	310	300	320	310
MARINE FUEL OIL CST 180	260	250	270	260
PETCOKE - ANY SULPHUR DEGREE	60	50	70	60

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## TRANSACTION PROCEDURES FOR FOB ROTTERDAM

1. BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUES ICPO ADDRESSED TO THE SELLER REFINERY.
2. SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS COMMERCIAL INVOICE AND TANK STORAGE AGREEMENT (TSA).
3. SELLER PROVIDE BUYER WITH THE BELOW LISTED PPOP:
  - A. PRODUCT PASSPORT (PRODUCT ANALYSIS REPORT)
  - B. IRREVOCABLE COMMITMENT LETTER TO SUPPLIER
  - C. TANK STORAGE RECEIPT (TSR)
  - D. TANK TO TANK INJECTION AGREEMENT (TTTIA) TO BE SIGNED BY BUYER'S TANK FARM
4. SELLER PROVIDE BUYER WITH SGS REPORT, INJECTION REPORT, UNCONDITIONAL DTA.
5. (NCNDA/IMFPA) WILL BE SIGNED, BUYER WITHIN 24 HOURS AFTER SUCCESSFUL DIP TEST IN SELLER TANKS PROVIDE TANK STORAGE RECEIPT (TSR) SELLER PROCEED FOR TANK TO TANK INJECTION AND PROVIDE BUYER WITH THE INJECTION REPORT OF THE PRODUCT INTO BUYER TANKS. ALTERNATIVELY, BUYER TAKES OVER THE SELLER TANKS AND EXTENDS AS NECESSARY.
6. BUYER MAKES PAYMENT FOR TOTAL COST OF PRODUCT INJECTED INTO BUYER TANKS VIA MT103, SELLER TRANSFER TITLE OWNERSHIP TO BUYER WITH ALL EXPORTATION DOCUMENTS REQUIRED OF BUYER FOR THE TRANSACTION.
7. UPON CONCLUSION OF FIRST LIFT TRANSACTION SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND PROCEED WITH THE SIGNING OF CONTRACT WITH BUYER.

NASIBULIN ILSHAT MARATOVICH  
GENERAL DIRECTOR  
ООО СК "КАРАТ"

