



**ЗАКРЫТОЕ АКЦИОНЕРНОЕ ОБЩЕСТВО "НОВОСИБИРСКИЙ
НЕФТЕПЕРЕРАБАТЫВАЮЩИЙ ЗАВОД**

Эл. почта: export@novosibirsk-npz.ru , info@novosibirsk-npz.ru, sales@novosibirsk-npz.ru

телефон: +79636655653/+79261932918

Date of Issue: 01, April, 2020

To: END-BUYER/BUYER MANDATE.

FULL CORPORATE OFFER

We, "CLOSED JOINT-STOCK COMPANY "NOVOSIBIRSK OIL REFINING PLANT " in Russia Federation, here by issue this Full Corporate Offer with given terms and conditions and confirm our readiness to execute a full Corporate Offer and then straight after a Sales and Purchase Agreement with the End Buyer Company, for the following products information.

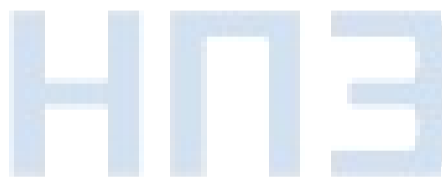
PRODUCTS AND PRICELIST:

RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 200,000 Metric Tons per Month
CIF Price: Gross USD\$ 260.00 / USD\$ 250.00 NET
FOB Price: Gross USD\$ 250.00 / USD\$ 240.00 NET

RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD\$ 210.00/ USD\$ 200.00 NET
FOB Price: Gross USD\$ 200.00 / USD\$ 190.00 NET



RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD\$ 38.00/ USD\$ 34.00 NET
FOB Price: Gross USD\$ 36.00/ USD\$ 32.00 NET

Diesel Fuel EN590

Minimum Quantity: 100,000 Metric Tons per Month
Maximum Quantity: 1,000,000 Metric Tons per Month
CIF Price: Gross USD \$ 265.00 / USD \$ 255.00 NET on CIF
FOB Price: Gross USD \$ 255.00 / USD \$245.00 NET on FOB

D6 VIRGIN OIL

Minimum Quantity: 50,000,000 Gallons per Month
Maximum Quantity: 200,000,000 Gallons per Month
CIF Price: Gross \$0.78.00 USD/\$0.75.00 USD NET /
FOB Price: Gross \$0.74.00 USD/\$0.70.00 USD NET

RUSSIA ORIGIN: JET A1

ИНН: 5451110090 КПП: 543301001 ОГРН: 10454066

630520, район Новосибирск, ул. Советская, д. 3, этаж 2, рег. Новосибирск, сельсовет Верх-Тулинский, село Верх-Тула.

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(CIF) TRADING PROCEDURE

1. Seller Mandate issue official SCO with Seller Transaction working procedure for Buyer review and acceptance.
2. Buyer issues ICPO with company registration certificate and company profile
3. Seller issues Draft Contract open for amendment and buyer counter-sign and return back to seller
4. Upon seller confirmation of the signed Draft Contract, seller issues the following document to buyer.
 - (a) Commitment to letter Supply
 - (b) Statement of Product Availability
 - (c) Company Registration Certificate
 - (d) Export License
 - (e) Certificate of Origin
 - (f) Authorization to Sell.
5. Within 3 (three) working days Upon receipt and confirmation of the PPOP Documents, Buyer issue DLC MT700 for one month value as per seller approved verbiage. Which serves as security guarantee that buyer will not default from the transaction, if buyer fails to issue the DLC MT700 within the stipulated validity days Buyer shall be responsible for the default penalty by making payment for the Tank Storage (TSR) Extension.
6. Seller issue NCNDA + IMFPA issued & countersigned by all parties concerned, which shall be endorsed by Seller's bank & Legalized upon original exporting documents presentation.
7. Upon seller confirmation of the buyer's financial commitment of DLC MT700, Seller's bank issue to Buyer's bank the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank to bank.
 - a. Copy of Approval to Export,
 - b. Copy of License/Permit to Export
 - c. Copy of Statement of Availability of Product.
 - d. Copy of the Refinery Commitment to Produce the Product.
 - e. Copy of Vessel Questionnaire 88(Q88)
 - f. Refinery Certificate of Product Ownership.
 - g. Copy of Fresh SGS.
 - h. Copy of Bill of Lading.
 - i. Copy of the Port Storage Agreement.
 - j. Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.

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8. Buyer/Buyer's Bank officer verifies the swift of full POP & 2% PB.
9. Delivery commence as per schedule
10. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of SGS inspection buyer makes 100% payment via MT103-T/T wire transfer within 72 hours from issuance of CIQ/SG certificate at discharge port.
11. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours.

Yours Faithfully

Mikhail Alekperov Melnitchenko

Export Director.

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