



info@wellc.ru



Dzerzhinsky avenue, building 1/3,  
office 1102, city of  
Novosibirsk, Novosibirsk region  
630015



+79267499758



TO: BUYER /REPRESENTATIVE

SOFT CORPORATE OFFER

We "WE LLC" On behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury  
Hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to  
execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according  
to the terms and conditions stipulated in this soft corporate offer.

TRANSACTION TERMS

ORIGIN DELIVERY TERMS PAYMENT TERMS COMMISSION INSPECTION LOADING PORTS	RUSSIAN FOB T/T MT103,SBLC,IRDL TO BE SHARED 50% BY BUYERS AND SELLERS SIDE { \$5 buyer side- \$5 seller side} ANY UNIVERSALLY ACCEPTED Q&Q INSPECTION COMPANY ROTTERDAM PORT {NETHERLAND}
--	---

PRODUCTS AND PRICES

PRODUCT QUANTITY PRICE	ASPHALT AC-30 {SPOT/CONTRACT} 10,000 - 100,000 PER MT MONTH X 12 MONTHS CIF: GROSS : \$130- NET \$120
------------------------------	---

**NOTE:** BELOW ARE DIFFERENT PROCEDURES TO DELIVER PRODUCT TO THE BUYER DEPENDS ON THE AVAILABILITY OF  
PRODUCT AND BUYER'S CAPABILITY TO MEET WITH THE TERMS AND CONDITION AS WE ARE HIGHLY AGAINST FRAUD AND  
ANY INTENTION FOR ANY COMPANY TO CONTACT US AS BUYERS TO GET DOCUMENTS FROM US PLEASE CHOOSE ANY  
PROCEDURE BELOW AND ATTACH TO YOUR ICPO.



info@wellc.ru



Dzerzhinsky avenue, building 1/3,  
office 1102, city of  
Novosibirsk, Novosibirsk region  
630015



+79267499758



CIF PROCEDURE.

1. Buyer issue ICPO with banking details.
2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
3. Upon signing of the M.O.U, seller issues to the following documents;
  - A. Certificate of origin of Product
  - B. Reversed Bill of Lading
  - C. Vessel details
  - D. Cargo manifest
  - E. Ullage Report
  - F. Product Passport (Quantity & Quality analytical report)
  - G. Invoice for title transfer payment.
4. For proof of product the sellers make arrangements with the vessel team and they schedule a video call with the buyer and seller to show the vessel.
5. Buyer obtains the Title Transfer of the product into their company's name to get the certificate of ownership of cargo as needed before the vessel can enter the delivery port of the buyer.
6. Seller changes title of the product into buyers names and gives all certificate of ownership including all vessels details to the buyer and the buyer contact the vessel company as they enroute to the buyer delivery port.
7. Upon arrival of the product at buyer's destination port, buyer conducts CIQ on the product and release the remaining balance of the cargo via MT103 after satisfaction of CIQ result.



**SIGN AND SEAL**  
**WE LLC**  
**SMIRNOV VALENTIN**

**Company reg: 1155476144823**