



# ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТЕХОЙЛ"

392029, Тамбовская область, город Тамбов, Бастионная ул., д. 8 т

ОГРН: 1166820058745

ИНН/КПП: 6829123492/682901001

адрес электронной почты: [tekhoil@mail.ru](mailto:tekhoil@mail.ru)

Номер телефона: +7 989 146-26-41

TO: The End Buyer

## **SOFT CORPORATE OFFER (SCO)**

The undersigned company LLC TEKHOIL is a direct mandate to the seller company, we hereby confirm under penalty of perjury by international law that we are legal to facilitate the sales of the following commodity as per the quantity/ price as specified, in terms and conditions stated below. We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for sale & purchase order.

## **CIF PROCEDURE ASWP**

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead, scanned copies of the buyer's company registration and international passport number of buyers to the seller and acceptance letter stating to adhere to the seller's procedure.
2. Seller Company issue Draft Contract /Sales & Purchase Agreement (SPA open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller releases to the Buyer the Partial POP Documents below.
  - a) Copy of Certificate of origin
  - b) Copy of Product Passport
  - c) Copy of Refinery commitment to supply
  - d) Copy of Statement of availability of product
  - e) Copy of Authorization to sale and collect
  - f) Copy of Refinery Legalized Draft Contract
5. Buyer pays via T/T 2% of the total cost of the product as performance guarantee within 72 hours after receiving soft performance guarantee pop documents for the first month shipment to enable the seller to commence loading of product with the shipping company and release full set of pop documents after loading. This deposit will be deducted from the product face value when the final payment is made.



## ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТЕХОЙЛ"

392029, Тамбовская область, город Тамбов, Бастионная ул., д. 8 т

ОГРН: 1166820058745

ИНН/КПП: 6829123492/682901001

адрес электронной почты: tekhoil@mail.ru

Номер телефона: +7 989 146-26-41

6. Upon seller's bank confirmation of buyer's T/T payment of 2% of the total cost of the product, Seller's bank issues operative 2% PB in favor of buyer's bank account within 4 working days, which is detailed in the mutually agreed signed contract and seller loads product within 5 working international days and sends pop documents in buyer's company name.
  - a) Copy of export license, issued by the Kazakhstan Ministry of Petroleum and
  - b) Copy of approval to export, issued by the ministry of justice
  - c) Copy of statement of availability of the product
  - d) Copy of the refinery commitment
  - e) Copy of Transnet contract to transport the Product to the Port
  - f) Copy of the Port Storage agreement/ Insurance
  - g) Copy of charter party agreement
  - h) Copy of Customs clearance certificate
  - i) Copy of the tank receipt issued by the storage facilitator
  - j) Copy of Bill of Lading
  - k) Copy of Vessel Questionnaire 88
  - l) Copy of SGS Report.
7. Seller issues NCNDA /IMFPA for all Buyer/Seller Intermediaries to complete for further processing by the Seller.
8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality and quantity.
9. Product is discharged after successful inspection into buyer's storage facility, buyer's bank releases payment for the total value of the product to seller's bank within 7 banking days, the seller shall pay all parties involved their commission by TT within 2 working days.
10. Second and succeeding shipments continue

**Seller suspended the issuance of all financial instrument of SBLC or DLC because of their business connection with PJSC TATNEFT as most banks refused to issue banking instruments on RUSSIAN companies that utilizes the "swift" system to avoid being sanctioned that would badly impact their global operations. Refinery requires that buyer pay 2% guarantee deposit to secure product allocation and to enable refinery complete loading process for shipment to buyer discharge port.**

**NOTE: Contract will be with PJSC TATNEFT subsidiary BORAN ENERGY KZ. All payment shall be made to the Seller fiduciary account because of seller business connection with PJSC TATNEFT to avoid been sanctioned that would badly impact their global operations.**



*Kuznetsov K. Ivanovich*  
For  
LLC Tekhoil