



LOTNEFT LLC

ADDRESS

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Tel/Whatsapp **Email**
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INN
770401001
KPP
9704213629

To: WHOM IT MAY CONCERN

FULL COPERATE OFFER

We "LOTNEFT LLC", with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list products for Immediate spot and contract sales. The supply is guaranteed to meet the specification and pass through the stringent requirement of SGS or its Equivalent. A financial statement from the buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations. Only direct negotiations from the end buyer's representative and mandates will be considered.

TERMS OF TRANSACTION

DELIVERY PORT:	CIF:	ASWP
	FOB:	ROTTERDAM/HOUSTON
		-(FUJAIRAH/HAMAD Product will be Moved into Port 4 days after confirmation of buyer storage to inject product.
PAYMENT TERM:	MT103, T/T WIRE, SBLC, DLC, BITCOIN, USDT.	
ORIGIN:	QATAR / KAZAKHSTAN / AZERBAIJAN. Price for Qatari origin to be given on demand.	
INSPECTION:	ANY UNIVERSALLY ACCEPTED INSPECTION COMPANY.	
COMMISSION:	TO BE SHARED 50% EACH BY BOTH SIDES.	

DIESEL GAS OIL ULTRA-LOW SULPHUR EN590

MINIMUM QUANTITY: 20,000 METRIC TONS

MAXIMUM QUANTITY: 300,000 METRIC TONS

CIF: GROSS USD \$ 425.00 MT / NET: USD \$ 415.00 MT

FOB: GROSS USD \$ 415.00 MT / NET: USD \$ 405.00 MT



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CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES

1. BUYERS ISSUES IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO) ADDRESSED TO THE SELLER'S REFINERY ALONG WITH BUYER'S PROOF OF FUNDS (POF) DULY ISSUED BY THE FINANCIAL INSTITUTION, COMPANY PROFILE AND BUYER'S PASSPORT.
2. SELLER ISSUES THE DRAFT SPA FOR BUYER'S REVIEW AND SIGNING
3. SELLER LEGALIZES AND REGISTERS THE CONTRACTS WITH THE INSURANCE COMPANY AND NOTARIZES THEM WITH THE APPROPRIATE AUTHORITIES OF THE MINISTRY OF ENERGY ALONG WITH THE BELOW PPOP DOCUMENT.
 - PRODUCT QUALITY PASSPORT QUALITY CERTIFICATE.
 - CERTIFICATE OF PRODUCT ORIGIN.
 - PRODUCT AVAILABILITY O COMMITMENT LETTER TO SUPPLY THE PRODUCT FROM MINISTRY OF ENERGY.
 - [ATSC].
4. BUYER'S BANK PER SELLER'S VERBIAGE SHALL ISSUE SBLC/DLC WITHIN SIX (6) WORKING DAYS FOR FIRST SHIPMENT'S VALUE TO SELLER'S FINANCIAL BANK TO ENABLE THE SELLER TO COMMENCE LOADING OF A PRODUCT WITH THE SHIPPING COMPANY. SELLER TO FINALIZE LOADING WITHIN SIX (6) WORKING DAYS. BUT IF THE BUYER FAILS TO ISSUE SBLC/DLC WITHIN SIX (6) WORKING DAYS, AS AN ALTERNATIVE PROVISION BUYER PAYS 3% OF THE TOTAL PRODUCT VALUE DIRECTLY TO THE SHIPPING COMPANY OR A PAYMENT ACCOUNT DESIGNATED BY THE SELLER EITHER VIA MT103, BITCOIN OR USDT AS A TRANSACTION GUARANTEE WHICH WILL BE DEDUCTED FROM THE PRODUCT'S INVOICE VALUE OF THE PRODUCT AT THE DESTINATION PORT.
5. AFTER CONFIRMATION BY SELLER'S BANK, THE SELLER AT OWN EXPENSE, CHARTERS WITH SHIPPING/LOGISTIC COMPANY AND ALERT BUYER ON SHIPMENT ORDERED GRAPHIC/SCHEDULE ACCOMPANIED WITH THE SUBMISSION OF NOMINATED VESSEL DETAILS TO THE BUYER.
6. SELLER'S BANK RESPONDS WITH CONTRACTUAL OPERATIVE 3% PB AND FULL POP TO BUYER'S BANK WITHIN SEVENTY -TWO (72) HOURS SINCE BUYER'S INSTRUMENT CONFIRMED BY SELLER'S BANK
 - COPY OF THE PORT STORAGE AGREEMENT.
 - COPY OF THE CPA, TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
 - VESSEL Q88.
 - ORIGINAL BL (FULL SET).
 - COPY OF SGS REPORT.
7. UPON SUCCESSFUL PRODUCT CONFIRMATION AGAINST THE SGS/CIQ REPORT OF QUALITY AND QUANTITY AT THE DESTINATION PORT, THE BUYER MAKES PAYMENT BY MT103.
8. SELLER AND BUYER, WITHIN SEVENTY-TWO (72) HOURS, THE SELLER PAYS COMMISSIONS TO THE SELLER SIDE AND THE BUYER PAYS BUYER SIDE INTERMEDIARIES INVOLVED IN THE TRANSACTION.

SIGNED AND EXECUTED BY:

LILIYA VASILIEVNA
LOTNEFT LLC