



**СЕВЗАП  
ПРОЕКТ**

LIMITED LIABILITY COMPANY "SEVZAPPROEKT"

Address: 197349, city of Saint Petersburg,  
St. Marshal Novikov, 7 letters  
OGRN: 1127847623045 INN: 7814554829  
KPP: 781401001 OKPO: 23124845

Email: sevzapproekt68@mail.ru  
Telephone: +79362284914  
WhatsApp: +79362284914  
Skype: sevzap proekt



**СЕВЗАП  
ПРОЕКТ**

ISSUED DATE: 03/15/2023

RECIPIENT: SELLER MANAGEMENT,

## **SOFT CORPORATE OFFER**

We LIMITED LIABILITY COMPANY "SEVZAPPROEKT", on behalf of our end Seller Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### **JET FUEL JPA1**

**MINIMUM QUANTITY: 1,000,000 BBLs PER IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**MAXIMUM QUANTITY: 10,000,000,000 BBLs IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**PRICE: GROSS \$99.00 per Barrel, NET \$95.00 per Barrel. ASWP FOB**  
**ROTTERDAM/VLADIVOSTOK/NOVOROSSIYSK/KAZAKHSTAN**  
**Commission 1\$/1\$**

### **Commodity: D6 VIRGIN FUEL OIL**

**Quantity: Minimum 50,000,000 GALLONS PER WEEK / Maximum 500,000,000**  
**GALLONS PER MONTH**  
**PRICE: GROSS \$0.96 / NET \$0.90 CIF ASWP**  
**CIF aswp/ China Main ports; LOADPORT VLADIVOSTOK**  
**Fob Price: GROSS \$0.90 / NET \$0.84 FOB**  
**ROTTERDAM/VLADIVOSTOK/NOVOROSSIYSK/KAZAKHSTAN**

### **DIESEL GAS D2**

**MINIMUM QUANTITY: 10,000 METRIC TONS IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**MAXIMUM QUANTITY: 300,000 METRIC TONS IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**PRICE: GROSS \$200.00 USD/180.00 USD NET ON CIF ASWP**  
**PRICE: GROSS USD \$ 180/NET USD \$ 160= FOB**  
**ROTTERDAM/VLADIVOSTOK/NOVOROSSIYSK/KAZAKHSTAN**

### **EN590 -10PPM**

**MINIMUM QUANTITY: 10 000 MT PER IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**MAXIMUM QUANTITY: 300,000 MT PER IMMEDIATE LIFTABLE (X 12 MONTHS)**  
**PRICE: GROSS USD \$ 390/NET USD \$ 380/MT FOB**  
**ROTTERDAM/VLADIVOSTOK/NOVOROSSIYSK/KAZAKHSTAN**  
**Commission: \$5 seller side/\$3 buyer side**

**Юридический адрес**

**197349, город Санкт-Петербург, ул. Маршала Новикова, д.7 литер в**

**Страница 1 из 7**



**СЕВЗАП  
ПРОЕКТ**

**LIMITED LIABILITY COMPANY "SEVZAPPROEKT"**

**Address: 197349, city of Saint Petersburg,  
St. Marshal Novikov, 7 letters**

**OGRN: 1127847623045 INN: 7814554829**

**KPP: 781401001 OKPO: 23124845**

**Email: sevzapproekt68@mail.ru**

**Telephone: +79362284914**

**WhatsApp: +79362284914**

**Skype: sevzap proekt**



**СЕВЗАП  
ПРОЕКТ**

## **FOB TRANSACTION TERMS AND PROCEDURES NONNEGOTIABLE**

1. SELLER ISSUE SCO TO BUYER FOR REVIEW AND ACCEPTANCE.
2. BUYER ISSUE OFFICIAL ICPO WITH SOFT BCL INDICATES SELLERS PROCEDURE & TERMS (SIGNED/SEALED).
3. SELLER ISSUES COMMERCIAL INVOICE CI AND SELLER SUBLEASE TANK FARM DETAILS, FOR THE AVAILABLE QUANTITY TO BUYER, BUYER SIGNS AND RETURNS TO SELLER WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUPS WITH COMMISSION STRUCTURES.
4. BUYER CONTACTS SELLER'S TANK AND REQUESTS FOR THE PAYMENT INVOICE AND PROCEEDS IMMEDIATELY ON THE PAYMENT TO EXTEND AND TAKE OVER THE SELLER'S TANK FOR JUST ONE DAY TO ENABLE THE SELLER TO GIVE THE 24 HOURS FRESH SGS TO BUYER.
5. SELLER ISSUES, FRESH SGS REPORT AND 20% OF TOTAL TRIAL ORDER COST PAYMENT INVOICE ON SELLER'S FIDUCIARIES ACCOUNT OUTSIDE RUSSIA, BUYER VERIFY FRESH SGS REPORT AND PROCEED WITH PAYMENT BY MT103 TT WIRE OR FEDWIRE TRANSFER WITHIN THREE BANKING DAYS SEND A BANK TRANSFER SLIP FOR CONFIRMATION.
6. SELLER FINALIZED ON THE INJECTION AND SHIPMENT ISSUED THE FOLLOWING POP INCLUDING SHIPPING DOCUMENTS:
  - (1) DIP TEST AUTHORIZATION LETTER SIGN BY SELLER AND SELLER TANK FARM
  - (2) TANK STORAGE RECEIPT
  - (3) INJECTION REPORT
  - (4) REFINERY RESERVOIR RECEIPT
  - (5) CERTIFICATE OF ORIGIN
  - (6) COPY OF LICENSE TO EXPORT
  - (7) COPY OF APPROVAL TO EXPORT.
  - (8) SALES PURCHASE AGREEMENT FOR ONE YEAR CONTRACT (BUYER SHOULD SIGN AND RETURN FOR REGISTRY TO ENABLE IMMEDIATE SUPPLY UPON.
- (9) PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT) FINALIZATION ON THE TRAIL DELIVERY.



**СЕВЗАП  
ПРОЕКТ**

**LIMITED LIABILITY COMPANY "SEVZAPPROEKT"**

**Address: 197349, city of Saint Petersburg,  
St. Marshal Novikov, 7 letters**

**OGRN: 1127847623045 INN: 7814554829**

**KPP: 781401001 OKPO: 23124845**

**Email: sevzaproekt68@mail.ru**

**Telephone: +79362284914**

**WhatsApp: +79362284914**

**Skype: sevzap proekt**



**СЕВЗАП  
ПРОЕКТ**

**СЕВЗАП  
ПРОЕКТ**

- (10) BILL OF LADING**
- (11) TANKER VESSEL Q88 DOCUMENT**
- (12) ULLAGE REPORT (13) CARGO MANIFEST**

**7. BUYER LOAD DIRECT FROM TANK (FOB) ROTTERDAM.**

**8. BUYER MAKES 80% PAYMENT BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT.**

**9. SELLER'S TRANSFERS TITLE OWNERSHIP AND ISSUE BUYER (COO, CERTIFICATE OF OWNERSHIP).**

**10. SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER PAYMENT. ONE YEAR CONTRACT COMMENCES IMMEDIATELY.**



Romashov MikhailKonstantinovich  
CEO