



VOS OIL AND GAS BV
Petroleumhavenweg 23, 1041 AB Amsterdam, Netherlands
Email Address: vosoliegasbv@outlook.com
Tel: +1 4193595581, +31 6479300032
KVK: 54029759

SOFT CORPORATE OFFER

We are official sales representatives of several Dutch Government and commercial Refineries located at the Europoort Rotterdam Netherlands Terminal and we confirm our readiness and willingness to issue our Soft Corporate Offer (SCO) and then straight to Commercial Invoice (CI) upon acceptance of our terms and conditions stipulated herein for the below products;

PRODUCTS AND PRICE LIST

MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.
CIF Price: \$370 GROSS / \$360 NET
Commission: \$5 / \$5

GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.
CIF Price: \$400 GROSS / \$390 NET
Commission: \$5 / \$5

LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
CIF: \$360 Gross / \$350 Net
Commission: \$5 / \$5

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly
CIF: \$340 Gross / \$330 Net
Commission: \$5 / \$5





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PROCEDURE (CIF)

- 1-Buyer issues Purchase Order upon receipt in acceptance of Seller's Soft Offer
- 2-Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
- 3- Seller send partial POP to Buyer via email:
 - a- Statement of Availability of Product
 - b- Commitment to Supply
 - c- Product Passport
 - d- Company Registration Certificate
 - e- Product Allocation Export License
- 4- Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product To buyer's final discharge port. 50/50
- 5- Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non –Transferable Documentary Letter of Credit to the Seller's Bank
- 6- Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103





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Director
S. Brauksiepe

For & on behalf of VOS OILE AND GAS BV
Email: sabine.brauksiepe0147@gmail.com

