

### **SOFT CORPORATE ORDER**

We, “SUPRA OIL MARKET” as the representative /mandate of end seller herein with full authority/responsibility issued to you our official soft corporate offer for petroleum products;

#### **TEAM OF TRANSACTION**

##### **AVIATION KEROSENE JET FUEL (TS-1)**

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 500.000 BBL. 3.000.000 BBL. MONTHLY

CIF PRICE: \$78 GROSS /BBL, \$76 NET /BBL

FOB PRICE: \$76 GROSS /BBL, \$74 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$1, Seller side \$1

PORT: Any Safe World Port

##### **AVIATION TURBINE JET FUEL A1**

ORIGIN: Kazakhstan

QUANTITY: 500.000 BBL. 5.000.000 BBL. MONTHLY

CIF PRICE: \$82 GROSS /BBL, \$80 NET /BBL

FOB PRICE: \$78 GROSS/BBL, \$76 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$1, Seller side \$1

PORT: Any Safe World Port

##### **VIRGIN FUEL OIL D6 (0.380 Sulphur Max)**

ORIGIN: Kazakhstan

QUANTITY: 50,000.000 GL. 200.000.000 GL. WEEKLY

CIF PRICE: GROSS US \$0.88.00 GL. NET US\$ 0.84.00 GL

FOB PRICE: GROSS US \$0.84.00 GL. NET US\$ 0.80.00 GL

PORT: Any Safe World Port

COMMISSION: \$0.02 SELLER SIDE, \$0.02 BUYER SIDE

##### **UREA GRANULAR AND PRILLED**

ORIGIN: Kazakhstan

Monthly Quantity: 10,000 MT - 100,000 MT

CIF \$430 Gross/\$420 Net. Commission: \$5/\$5.

PORT: Any Safe World Port

### **REFINERY APPROVED FOB PROCEDURES (TTO/STS)**

1. Buyer issues official Irrevocable Corporate Purchase Order (ICPO) with full banking information, Company Profile, Buyer's Passport copy, company registration certificate, copy of Seller's Transaction Procedure and latest valid POF.
2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
3. Upon signing of the M.O.U, seller issues to the following documents to the Buyer:
  - A. Certificate of origin of Product
  - B. Bill of Lading (BL)
  - C. Vessel Q88 Document
  - D. Cargo manifest
  - E. Ullage Report
  - F. Vessel Details
  - G. Product Passport (Quantity & Quality analytical report)
  - H. Payment Invoice for Title Transfer (3% MT103/TT)
4. Buyer communicate with captain to verify cargo is for buyer and pays for the Allocation Title transfer of the product to get the certificate of ownership of cargo and authorization Sell/Collect (ATSC) as needed and to get the vessel on new buyer's destination track after 3% (Three Percent of the Cargo Value) been paid by buyer shall be paid to the refineries fiduciary account via MT103 T/T) and immediately after the title to the product will be transfer to buyer's company name.
5. Upon confirmation of the payment, seller instructs the vessel captain to sail the vessel to buyer's destination port/Buyer coordinates OPL STS and issues ownership document to Buyer Company within 24 hours
6. Upon arrival of the product at buyer's destination port/Buyer coordinates OPL STS, buyer conducts CIQ on the product and release remaining balance 97% cargo value via MT103/TT after satisfaction of CIQ result.
7. Seller pays all intermediaries involved for the transaction within 48 hours after confirmation of the buyer payments.



Shamsutdinov Azat Azamatoly

Managing Director