

ALK ++ COMPANY LLC

INN / KPP: 2320101700/232001001

KRASNODAR REGION, SOCHI, KRASNOARMEYSKAYA STR., 22

email: v.yury@list.ru

SOFT CORPORATE OFFER

We under penalty of perjury, a confirmed seller of Crude Oil/Petroleum Products, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products

Grade: Russian Export Grade

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions)

Payments Term: MT103, BG or SBLC via Mt760

POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

D6 VIRGIN FUEL OIL (GALLONS)

PRICE CIF: GROSS \$1.55/NET \$1.50

PRICE FOB: GROSS \$1.45/NET \$1.40

JET FUEL A1/JP54 (BBL)

PRICE PER BARREL (FOB): \$95.00 USD GROSS / \$91.00 USD NET

PRICE PER BARREL (CIF): \$90.00 USD GROSS / \$86.00 USD NET

MAZUT M100-10585-75 (MT)

PRICE CIF: GROSS \$270/NET \$260

PRICE FOB: GROSS \$250/NET \$240

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82 (MT)

PRICE CIF: GROSS \$265/NET \$255

PRICE FOB: GROSS \$250/NET 240

LCO (BBL)

PRICE CIF: GROSS\$ 91/NET \$ 89

PRICE FOB: GROSS \$ 87/ NET \$ 85

EURO 4, EURO 5 & DIESEL 500 PPM (MT)

PRICE CIF: GROSS \$310/NET \$300

PRICE FOB: GROSS \$295/NET 285

LPG (LIQUEFIED PETROLEUM GAS) MT

PRICE CIF: GROSS \$290/NET \$280

PRICE FOB: GROSS \$275/NET \$265

LNG (LIQUEFEID NATURAL GAS) (MT)

PRICE CIF: GROSS \$285/NET \$275

PRICE FOB: GROSS \$270/NET \$260

BITUMEN GRADE 60/70 AND 80/100 (MT)

PRICE CIF: GROSS \$260/NET \$250

PRICE FOB: GROSS \$240/NET \$230

WTI CRUDE (BBL)

PRICE CIF: GROSS \$81/NET \$88

PRICE FOB: GROSS \$77/NET \$74

EN590 (MT)

PRICE CIF: GROSS \$280/NET \$270

PRICE FOB: GROSS \$260/NET \$250

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CIF (COST, INSURANCE, FREIGHT PROCEDURE)

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract and, Proforma Invoice for buyer's review and signing.
3. Buyer signs the Sales and Purchase Agreement Contract and Proforma Invoice back to the seller.
4. Buyer issues Financial Guarantee (SBLC MT760 MT799 BLOCK FUND) to cover the first shipment or buyer makes a deductible logistics deposit guarantee \$450,000 by wire transfer TT.

* If the buyer fails to issue SBLC or DLC in 7 working days, in alternative buyer shall make guarantee deposit of \$515,000 USD TT Wire from total value of the Contract to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.

OR

* Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer makes payment for the Chartered Freight Cost with the appointed shipping company for The transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

5. Seller registers and legalizes the signed Sales and Purchase Agreement contract.
6. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:
 - Certificate of Origin.
 - Commitment to Supply.
 - Product Passport
 - Statement of Availability of the product.
 - Export license.
7. Upon confirmation of buyer's SBLC / DLC or guarantee deposit of \$450.000 TT Wire to seller's bank or Signed JV CPA with the Seller, seller will issue 2% Performance Bond, Full POP and Shipping Documents via SWIFT bank to bank as shown below:
 - Product Allocation Export Permit.
 - Allocation Title Ownership certificate
 - Transneft Contract to transport the product to the loading port
 - Port storage agreement.
 - Charter party Agreement to transport the product to discharge port.
 - Tank Storage Receipt.
 - SGS Quality and Quantity Certificate.
 - Bill of Landing
 - Vessel Questionnaire 88.
8. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS Inspection and makes operative SBLhC / DLC or makes payment for the full shipment via TT Wire or MT103.
9. Seller pays commission to all intermediaries as per signed NCNDA/IMFPA



Volodin V. Yury
Sales Manager