



Ansad Petrol Oil & Gas Co. Ltd

340 Nizami Street, ISR Plaza, AZ 1000, Baku, Azerbaijan

Phone: +994 50 867 81 45

info@ansadpetrol.com

FULL CORPORATE OFFER

We, Ansad Petrol Oil & Gas Co. Ltd, the Seller hereby confirm under Penalty of Perjury, under International Law that we are ready, willing, and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

PRODUCTS

PRODUCT	GAS OIL D2 DIESEL
GRADE	GOST 305-82
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$350 Gross / \$330 Net ---CIF - \$370 GROSS/ \$350 NET

PRODUCT	LIGHT CYCLE OIL (LCO)
GRADE	GOST 56871-2016
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

PRODUCT	DIESEL FUEL EURO 5/6, EN590
GRADE	GOST 32511-2013
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

PRODUCT	ULTRA-LOW-SULFUR DIESEL ULSD, ASTM D975
GRADE	2-D S15 / 1-D S15, 10 PPM
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

PRODUCT	FUEL OIL VIRGIN
GRADE	D6
QUANTITY	200,000,000 – 800,000,000 GALS
PRICE	FOB \$0.9 GROSS/ \$0.7 NET ---CIF - \$1.1 GROSS/ \$0.9 NET

PRODUCT	AUTOMOTIVE GAS OIL
GRADE	AGO
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

PRODUCT	FUEL OIL CST
GRADE	180/280/380
QUANTITY	50,000 - 500,000 MT
PRICE	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET



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T.T.O. - TANKER TAKE OVER PROCEDURE

1. Buyer issues an official ICPO inserting seller's terms and procedures.
2. Seller issues MOU TITLE TANKERTAKE OVER and commercial Invoice for the product quantity on board, buyer endorses and sends back with NCNDA/IMFPA.
3. Seller issues the POP documents as listed below:
 - Declaration of product ownership,
 - Analysis test report,
 - Certificate of Origin,
 - Bill of Lading,
 - Ullage Report,
 - Vessel Notice,
 - Cargo Manifest,
 - Vessel Q88.
4. Upon receipt confirmation of the above documents by the buyer, buyer's shipping agent contacts vessel master to verify POP documents/vessel position.
5. Buyer makes 3%-part payment of the total product value within 48 hours via MT103 to seller's nominated bank as transaction guarantee.
6. Upon receipt confirmation of the above payment, seller issues Approval to export certificate, Export license certificate, Authorization to board the vessel (ATB) and Dip test authorization (DTA) and all shipping documents will be re-issued in buyer's name and vessel will be sent to the buyer's discharge port.
7. Upon arrival of the vessel at buyer's discharge Port, buyer pays the remaining 96% of total product value after successful CIQ/SGS or equivalent inspection via MT103 and title of product ownership transferred to buyer.
8. Seller pays commission to Agencies, Broker and intermediary as per signed NCNDA/IMFPA.

F.O.B. - FREE ON-BOARD PROCEDURE

1. Buyer issue ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issue commercial invoice of the product in tanks at port, buyer sign and return commercial invoice to seller.
3. Seller provides to buyer the Tank Storage Receipt (TSR) together with a dip test authorization (DTA) for buyer to contact the tank farm for dip test schedule, buyer rents a tank and receives full tank's coordinates from the tank farm to enable SGS Inspection team or similar laboratory to have access to the tanks for dip test on each tank.
4. NCNDA/IMFPA will be signed by all intermediaries involve in the Transaction and forward to seller for endorsement, seller provide the below documents.



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- Endorsed NCNDA/IMFPA,
- Authority to sell and collect (ATSC),
- Authority to Verify (ATV).

5. Upon successful Dip Test in tanks and buyer SGS confirmation of Q&Q, buyer make payment for the total cost of product via MT103 and seller transfer title ownership to buyer, and buyer lift the product into vessel or completely take over seller's tank for further product storage.

Mr.Tariq Mirzayev,
Export Department of
Ansad Petrol Oil & Gas Co. Ltd

