



ЛУКОЙЛ

НЕФТЯНАЯ КОМПАНИЯ

MEAGLE

MEAGLE TERMINAL / OIL & GAS

OFFICE ADDRESSEES:

STAKHANOVSKAYA UL., 5, MOSKVA, 109428
 NIJMEGENSTRAAT 1 3087 CD ROTTERDAM, HARBOUR NR. 2182A

CONTACT:

Email: oaomeagleterminalstankfarm@bk.ru / www.meagleterminals.com

Skype: meagle terminals

Tel: +7 (905) 775-45-14

TO: END-BUYER AND BUYER MANDATE

SOFT CORPORATE OFFER

WE, "OAO MEAGLE TERMINALS TANK FARM, SHIPPING & LOGISTICS COMPANY" IS A DIRECT-SUBSIDIARY TO LUKOIL REFINERY IN RUSSIA FEDERATION, HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO EXECUTE A FULL CORPORATE OFFER AND THEN STRAIGHT AFTER A SALES AND PURCHASE AGREEMENT WITH THE END BUYER, FOR THE FOLLOWING PRODUCT INFORMATION.

ОАО «ПЕРЕВОЗКА ГРУЗОВАЯ КОМПАНИЯ «МЕАГЛЕ ТЕРМИНАЛЫ»

COMPANY NAME	«ПЕРЕВОЗКА ГРУЗОВАЯ КОМПАНИЯ - ОАО «МЕАГЛЕ ТЕРМИНАЛЫ»
COMPANY ADDRESS	ГОЛОВНОЙ ОФИС АДРЕС: СТАХАНОВСКАЯ УЛ., 5, МОСКВА, 109428
COMPANY REGISTRATION	PSRN : 3526116659116 / TIN : 3166634107
REPRESENTED BY	MR. ANDRE PETROV
NATIONALITY	RUSSIAN
TITLE	CHIEF COMMERCIAL OFFICER (CCO)
TELEPHONE/FAX	+7(905) 775-45-14
E-MAIL	oaomeagleterminalstankfarm@bk.ru / www.meagleterminals.com

PRODUCT OFFER:

RUSSIAN D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

Price: USD GROSS-310\$/NET-300\$ PER MT (FOB ASWP)

Price: USD GROSS-290\$/NET-280\$ PER MT (FOB ASWP)

RUSSIAN JET FUEL JP54 & JET A1 (AVIATION KEROSENE COLONIAL GRADE 54)

Price: USD GROSS-39\$/NET37\$ PER BBL (FOB ASWP)

RUSSIAN HSD (HIGH SPEED DIESEL)

Price: USD GROSS-250\$/NET-240\$ PER MT (FOB ASWP)

Price: USD GROSS-220\$/NET-210\$ PER MT (FOB ASWP)

RUSSIAN D6 VIRIGIN FUEL OIL

Price: USD GROSS-0.76\$/NET-0.74\$ GALLON (FOB ASWP)



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SELLER REFINERY - FOB RUSSIA / ROTTERDAM / HOUSTON PORTS PROCEDURES

1. Buyer issue ICPO/LOI to Seller – ОАО «МЕАГЛЕ ТЕРМИНАЛЫ»
2. Seller issues Draft Contract [SPA] and Commercial Invoice [CI] for Buyer to countersign and return back to Seller along with Buyer Tank Storage Agreement or Refinery Nominate Tank Farm (TSA) Upon acceptance of the Contract Terms and Conditions.
3. Seller verifies the Buyer Tank Storage Agreement [TSA] or Buyer accept Refinery Nominated Tank Farm Providers and Seller sends to Buyer the below PPOP Documents.
 - i> Commitment to Supply
 - ii> Product Availability in the Storage Reservoir
 - iii> Product Passport (Laboratory Result)
 - iv> Company Tax Registration Certificate
 - v> Certificate of Origin
 - vi> Export License
4. Within 48 hours of receiving above PPOP documents, Buyer Company either -
5. (a) Provides TSR (Tank Storage Receipt) and ATV/ATI (Authorization to Verify/Inject) from its Nominated Tank Farm Company for Sellers' Verification and Approval; Or
(b) Extends the Refinery Reservoir Tanks for 3 to 5 Storage days to enable Port Authority / Transnefte Company Issues Clearance Access Permit (CAP/TTR) & approves Product Injection for Buyer Company to Conduct Dip Test in Seller's Tank.
6. Seller issues Dip-Test Authorization (DTA) to Buyer to Test Product and obtains Product Certificates (SGS/Injection Reports) before lifting of product allocation commences.
7. Upon successful Q&Q Dip Test, Buyer makes payment by MT103 T/T wire transfer for the total value of the product; shipment of products commences, then goes to contract with the Buyer request quantities for weekly, monthly & annual delivery.
8. Seller pays Commission to all Intermediaries Involved in the Transaction.

OFFICE HOURS: MONDAY – FRIDAY 9: 00 AM - 8: 00 PM (SATURDAY & SUNDAY: 10:00AM – 02:00PM)

Yours sincerely,

MR. ALAIN PUBLONT
CHIEF EXECUTIVE OFFICER (CEO)
ОАО «МЕАГЛЕ ТЕРМИНАЛЫ»



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