

ТРАНС ОЙЛ СЕРВИС



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ИНН ОГРН 107746218835

FOB/CIF SOFT OFFER

We the 'Trans Oil-Service' LLC hereby issue this FOB/CIF Soft Offer with full corporate responsibility for and on behalf of the Refinery; we hereby confirm and certify that the Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated.

LIST OF PRODUCTS

1. COMMODITY: ULTRA-LOW-SULFUR DIESEL PPM10 (EN590)

TRIAL QUANTITY: 50,000 METRIC TONS

CONTRACT QUANTITY: 100,000 METRIC TONS X 12 MONTHS (R&E)

FOB PRICE: PER METRIC TON (GROSS USD\$:260/NET USD\$:250)

CIF PRICE: PER METRIC TON (GROSS USD\$:280.00 / NET USD\$:270.00)

2. COMMODITY: MAZUT M100 GOST 10585-75

TRIAL QUANTITY: 50,000 METRIC TONS

CONTRACT QUANTITY: 100,000 METRIC TONS X 12 MONTHS (R&E)

FOB PRICE: GROSS PER METRIC TON (USD\$:250/ NET USD\$:240)

CIF PRICE: PER METRIC TON (GROSS USD\$:230.00 / NET USD\$:220.00)

3. COMMODITY: AUTOMOTIVE GAS OIL (AGO)

TRIAL QUANTITY: 50,000 METRIC TONS

CONTRACT QUANTITY: 100,000 METRIC TONS X 12 MONTHS (R&E)

FOB PRICE: PER METRIC TON (GROSS USD\$:290/NET USD\$:280)

CIF PRICE: PER METRIC TON (GROSS USD\$:300.00 / NET USD\$:290.00)

4. COMMODITY: JET FUEL AVIATION KEROSENE (JP54 / JET-A1)

TRIAL QUANTITY: 2,000,000 BARRELS

CONTRACT QUANTITY: 4,000,000 BARRELS X 12 MONTHS (R&E)

FOB PRICE: PER BARREL (GROSS USD\$:40/NET USD\$:37)

CIF PRICE: PER BARREL (GROSS USD\$:70.00 / NET USD\$:67.00)

5. COMMODITY: DIESEL EURO 4 50PPM

TRIAL QUANTITY: 50,000 METRIC TONS

CONTRACT QUANTITY: 100,000 METRIC TONS X 12 MONTHS (R&E)

FOB PRICE: PER METRIC TON (GROSS USD\$:250/NET USD\$:240)

CIF PRICE: PER METRIC TON (GROSS USD\$:230.00 / NET USD\$:220.00)

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CIF PROCEDURES:1 FOR ESPO, LNG AND RON

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information and buyer any form of IDENTIFICATION, (preferably international passport).
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement with their confirmation letter to confirm that they are willing and able to complete the transaction without changing sellers' procedures. Seller gives Partial proof of products.

A. SELLER COMPANY CERTIFICATE OF INCORPORATION

B. REFINERY EXPORTS LICENSE

C. Refinery Commitment to Supply.

D. Certificate of Origin.

E. Statement of availability of product.

F. Product quality passport (DIP TEST Analysis test Report) By Russian standard ghost R Company rated with SGS, SAYBOLT etc.

3. After proper verifications of the above documents, seller and buyer conducts a zoom video meeting to build mutual trust and discuss about the transaction way forward and the buyer issuance of the credit instrument SBLC, DLC via MT700.

4. Within 7 banking days, Buyer's bank sends SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of 5% from total cost by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank along with the 2% Performance Bond (PB) in 5 working days, should seller's bank fail, seller shall issue to the buyer agreeable security guarantee deposit to buyers as a penalty clause for defaulting or failing to adhere to the working transaction procedure.

A. Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.

B. Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.

C. ULAGE REPORT

D. TANK STORAGE RECEIPTS

E. CARGO MANIFEST

F. Copy of the port storage agreement.

G. Copy of the charter party agreement to transport the product to discharge port.

H. Copy of Vessel Questionnaire 88.

I. Copy of Bill of Lading.

J. SGS Report at loading port

K. Dip test Authorization (DTA) & ATB

L. COPY OF NOR /ETA M.

N. Allocation CERTIFICATE (TRANSACTION DEAL PASSPORT).

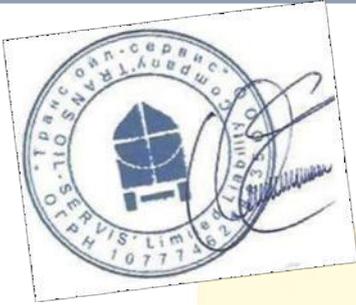
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.

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