



# JOINT-STOCK COMPANY "PROMSPECIMPEX"

129110, Moscow G, Banny Per, 2, Page 1, Hom.AA

Telephone: +79267734730, Email: jsc\_promspecimpix@bk.ru

INN: 7702525989, OGRN: 1047796378981

Issue Date: September 2021

To: Buyers mandate/ End Buyers.

## GENERAL SOFT CORPORATE OFFER

We JSC PROMSPECIMPEX on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### RUSSIAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

CIF Price: \$240 GROSS / \$230 NET

Commission: \$5 / \$5

### EN590 GOST

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

CIF price: \$230 Gross / \$220 Net

Commission: \$5 / \$5

### RUSSIAN LPG

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$250 GROSS / \$240 PER BARREL.0 NET

Commission: \$5 / \$5

### AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

CIF Price: \$30 GROSS / \$28 NET

Commission: \$1 / \$1

### VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

CIF Price: \$0.70 / \$0.67

Commission: \$0.3

### LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

CIF Price: \$280 Gross / \$270 Net

Commission: \$5/\$5



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## UREA

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

CIF price: \$190 Gross / 180\$ Net

Commission: \$5 / \$5

## RUSSIAN GAS LO.2/26 GOST 305-82

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

CIF Price: \$USD 290/ 280 PER MT

Commission: \$5 / \$5

## JET A1

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

CIF Price: \$30/28 PER BARREL.

Commission: \$1 / \$1

## ESPO

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

CIF Price: \$30 GROSS / \$20 NET

Commission: \$5 / \$5

## LIGHT CYCLE OIL (LCO)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

CIF price: \$240 Gross / \$230 Net

Commission: \$5 / \$5

## **TRADING PROCEDURE: CIF ASWP**

- 1). Buyer issues ICPO to seller.
- 2). Seller issues SPA to buyer.
- 3). Seller issues –
  - Commitment to supply –
  - Availability of product,
  - Analysis Report issued by GOST R
  - Certificate of Origin and Export License.



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- 4). Then seller shall approve and release SGS to the Escrow Trust law firm for safe keeping and confirmation . Buyer shall make a security escrow deposit for logistics of not less than 3 or 4% by MT 103 of the product face value to seller nominated attorney escrow trust account.
- 5). upon confirmation of Escrow funds deposit by the lawyers. The Escrow lawyers gives a guarantee of the deposit then authorize Seller & buyer jointly sign the CPA from the shipping company and all the CPA Fees will be settled.
- 6). Loading commence and Seller under the guaranteed authorization of Escrow law firm jointly sends to the buyer the Bill of Lading, Vessel's Q88 and original SGS of the cargo.
- 7). Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's inspection team to conduct CIQ or its equivalent.
- 8). Buyer pays for the product and Escrow release any Security deposit to seller and Seller Transfers owner ship Title / Full POP to buyer's name.
- 9). Buyer discharges the product and Seller pays commissions within 48 hours



**Bulbas Oleg Vladimirovich**  
**General Director**  
**SIGN/SEAL.**