

LIMITED LIABILITY COMPANY "AZRO OIL"

Astana, Almaty district, Rakymzhan Koshkarbayev avenue, building ¼
Email: azro-oil@mail.kz. Email: llc.azro@gmail.com. Email: Sales@llcazro-oil.com
Telephone: +77054375184. Skype: Azro oil
BIN: 230640001869 VAT: 62001-1043210



To: Capable End Buyers / Buyer Mandates

SOFT CORPORATE OFFER

We, "LLC AZRO OIL", under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

Country of Origin **KAZAKHSTAN**

Trading Mode: - **FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)**

Price: Negotiable (send your sensitive/target price during ordering).

Payment: Operative **SBLC MT760 / LC, MT103** after CIQ Inspection at discharge Port.

Destination: Any Safe World Port (ASWP).

Specification: Annexed within Contract (**TBA**).

PB: 2% Operative Performance Bond, by the Seller.

COMMODITY LIST, PRICES AND WORKING PROCEDURES:

JET FUEL A1 91/91:

Monthly Quantity: 500,000BBLs-10,000,000BBL

Price Per BBL: FOB \$78 Gross/\$74 Net.

Price per BBL: CIF 82 Gross/ \$78 Net

Commission: \$2/\$2.

EN590 10 PPM

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB: \$370 Gross / \$360 Net PER MT.

Price per MT: CIF: \$380 Gross/ \$370 Net.

Commission: \$5/\$5 Per MT.

D2GAS OIL :

Monthly Quantity: 50,000MT-1,000,000MT.

Price Per MT: FOB \$350 Gross/\$340 Net.

Price per MT: CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

LIQUEFIED NATURAL GAS:

Monthly Quantity: 20,000MT-500,000MT

Price Per MT: FOB \$360 Gross / \$350 Net.

АЗРО НЕФТЬ

г.Астана, район Алматы, проспект Рақымжан Қошқарбаев, здание 1/4

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TANKER TAKE OVER TRANSACTION PROCEDURE

1. Buyer issues ICPO according to the seller's working procedure along with buyer's company certification registration or profile with copy of buyer's passport.
 2. Seller issue draft MOU agreement to Buyer counter-sign and return back to seller.
 3. Upon seller receipt of sign MOU-contact from the buyer, Seller legalizes the agreement with the Ministry of Energy, agriculture & trade Kazakhstan.
 4. Seller sends to Buyer the following documents for Buyer's confirmation
 - a) Copy of Certificate of Origin
 - b) Copy of Company License to Export
 - c) Copy of Product Passport (Analysis Result)
 - d) Copy of Ullage Report
 - e) Copy of Cargo Manifest
 - f) Copy of Bill of Lading
 - g) Copy of Vessel's Q88
 - h) Copy of E.T.A (Estimated Time of Arrival) of Vessel
 - i) Copy of Invoice for Title Transfer. Security guarantees deposit 3% of the total product value
 5. Upon Receipt of the Above POP Documents by the Buyer. Buyer Proceed with the Payment for the Title Transfer Charges on the Vessel via TT Wire Transfer 3% of Total Product Value Quantity on Board Vessel for Title Transfer. This sum is Deducted from the Total Cost of the Product on Arrival of the Vessel at Discharge Port.
 6. Upon Seller's receipt of the title takeover payment, Seller transfers the title to the Buyer Company's name and also re-issue all other outstanding Documents to the Buyer Company's name and also re-route the Vessel to Buyer's Destination Port.
 7. Seller shall provide the following partial proof of product documents which were issued in name of i
 8. Seller pays Commission to all involved mandates and intermediaries by T/T Wire Transfer as mutual agreement. the NCNDA/IMFPA
- NOTE: The payment terms remain MT103 TT Wire Transfer and the Allocation Security & Guarantee payment to be deducted from the product total value



Ibraev Ayan Bekovich
Managing Director