

ООО "Урфо Дизель"

LIMITED LIABILITY COMPANY URFO DIESEL

РЕГ. НО: ОГРН:1169658141784, ИНН:6686088624

АДРЕС: ГОРОД ЕКАТЕРИНБУРГ, Г. ЕКАТЕРИНБУРГ, УЛ. АНРИ БАРБЮСА. 6, ОФИС 201, КОМН.

E-MAIL: SALES-URFODIESEL@INBOX.RU,

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МЫ ЯВЛЯЕМСЯ УПОЛНОМОЧЕННЫМ ЗАРЕГИСТРИРОВАННЫМ ПРЯМЫМ ПРЕДСТАВИТЕЛЕМ КРУПНЫХ НПЗ/ПРОДАВЦОВ В РОССИЙСКОЙ ФЕДЕРАЦИИ, МЫ КОНЦЕНТРИРУЕМСЯ НА ПРЕДОСТАВЛЕНИИ КАЧЕСТВЕННЫХ УСЛУГ НАШИМ ЦЕННЫМ ПАРТНЕРАМ/КЛИЕНТАМ, ПО ЭТОМУ ПРИЧИНЕ МЫ ПОДДЕРЖИВАЕМ БЫСТРЫЙ РОСТ И УСПЕХ ВО ВСЕХ НЕФТЯНЫХ БИЗНЕСАХ

CIF TRANSACTION BASE

PRODUCT: EN590 10PPM,

QUANTITY: 50,000 METRIC TONS FIRST TRAIL SHIPMENT FOLLOWED BY CONTRACT

PRICE: 530.00 USD GROSS 520.00 USD NET PER METRIC TON

COMMISSION: 10.00 USD SELLER SIDE 50% BUYER SIDE 50%

OFFICIAL CIF TRANSACTION AND BANKING PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and company certificate.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement.
3. Seller gives Partial proof of products.
 - ❖ Seller Irrevocable Commitment to Supply
 - ❖ Statement of availability of product
 - ❖ Certificate of origin
 - ❖ Final Notarized contract
4. Within 10 banking days, Buyer's bank sends Irrevocable Operative DLC via MT700 OR SBLCMT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment.
5. Should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$350,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
6. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issue Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).:

Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.

- ❖ Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
- ❖ Copy of statement of availability of the product.
- ❖ Copy of the refinery commitment to produce the product.

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- ❖ Copy of Transnet contract to transport the product to the loading port.
- ❖ Copy of the port storage agreement.
- ❖ Copy of the charter party agreement to transport the product to discharge port.
- ❖ Copy of Vessel Questionnaire 88.
- ❖ Copy of Bill of Lading.
- ❖ SGS Report at loading port.
- ❖ Dip test Authorization (DTA) & ATB
- ❖ NOR /ETA
- ❖ Certificate of Ownership Transfer

Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

7. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and CIQ inspection will be borne by Buyer at the unloading seaport.

8. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the Product by the buyer via MT103 100% after (Q& Q) or CIQ report Inspection at Discharge port

REFINERY TRANSACTION VESSEL PROCEDURE CIF

- 1) Seller Buyer issues ICPO with company profile to seller upon receipt of soft corporate offer
- 2) Seller Issues Contract Open for Amendments together with allocation guarantee letter, which will enable seller to allocate transaction code to buyer company name
- 3) Buyer signs the contract and allocation guarantee sends via email to seller in word format, Seller signs/seal and sends to buyer in PDF as final.
- 4) Seller register and Legalize the contract through the ministry of energy department and send to Buyer via email as approved by the ministry along with POP documents as follow,
 - ❖ Copy of registration Certificate
 - ❖ Copy of export license
 - ❖ Copy of Statement of Availability of the product,
 - ❖ Commitment to supply,
 - ❖ Q&Q done by indigenous lab at port of Origin (PRODUCT PASSPORT).
- 6) Seller makes arrangement for the chartered freight with a capable shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment (Seller & Buyer). Pays CPA cost via T/T wire transfer directly to the shipping company (Note: 60% payable by seller and 40% by buyer). The fee would later be refunded/deducted when the Buyer is paying for the total product cost).
- 7) After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs, and returns. Seller legalizes the joint Contract with the authorities in charge and sends to the buyer the legalized contract, the certificate of product title transfer, and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
 - ❖ Copy of Approval to Export, Issued by the Department of the Ministry of Justice

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- ❖ Copy of the Port Storage Agreement.
- ❖ Copy of the Charter Party Agreement(S) To Transport the Product to discharge Port.
- ❖ Copy of Vessel Questionnaire Q88.
- ❖ Copy of Bill of Lading.

8) Ship arrives at destination port and buyer conduct inspection on the goods and buyer release payment to seller bank after inspection at port 100% payable for each shipment within 7 banking days upon the cargo passed CIQ and receipt of all the relevant payment documents

9) Seller pays commission to intermediaries involved in the transaction according to signed IMFPA. Maximum 48 hours after receive the payment

General Director

Fatkullin Ruslan Insafovich

