

ATTENTION TO END BUYER / MANDATE

SOFT CORPORATE OFFER

We LLC "PETROFON", on behalf of our end Seller / Refinery with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PETROLEUM PRODUCT AND PRICELIST

LIQUEFIED PETROLEUM GAS (LPG)

Minimum Quantity: 50,000 Metric Ton.

Maximum Quantity: 400,000 Metric Ton per Month

CIF Price: Gross \$360.00 USD / NET \$350.00 USD per Metric Ton

FOB Price: Gross \$340.00 USD / NET \$330.00 USD per Metric Ton

LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 Metric Ton.

Maximum Quantity: 400,000 Metric Ton per Month

CIF Price: Gross \$360.00 USD / NET \$350.00 USD per Metric Ton

FOB Price: Gross \$340.00 USD / NET \$330.00 USD per Metric Ton

AVIATION KEROSENE JET FUEL JP54

Minimum Quantity: 1,000,000 Barrels.

Maximum Quantity: 4,000,000 Barrels per Month.

CIF Price: Gross \$90.00 USD / Net \$100.00 USD per Barrel

FOB Price: Gross \$80.00 USD / Net \$85.00 USD per Barrel

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 50,000 Metric Ton.

Maximum Quantity: 400,000 Metric Ton per Month

PRICE on CIF: Gross \$220.00 USD / NET \$210.00 USD per Metric Ton

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000 Metric Ton.

Maximum Quantity: 400,000 Metric Ton per Month

CIF Price: Gross \$340.00 USD / NET \$330.00 USD per Metric Ton

FOB Price: Gross \$320.00 USD / NET \$310.00 USD per Metric Ton

TRANSACTION PROCEDURE FOR CIF DELIVERY

1. Buyer issues ICPO upon receipt of Soft Corporate offer.
2. Seller issues Draft Sales and Purchase Agreement to buyer, Buyer returns signed contract to Seller.
3. Seller and Buyer agree on the destination of the first shipment and the shipping company issues the charter party agreement.
Seller issues the below Partial POP documents.
 - (a) Refinery Commitment to Supply
 - (b) Certificate of Origin
 - (c) Seller Certificate of Incorporation
 - (d) Quality and Quantity Report (Product Passport)
 - (e) Statement of Product Availability
4. Buyer deposit 2% of the total first shipment value to seller nominated bank via TT Wire as a Security guarantee deposit.
5. Within 48hrs of the guaranteed deposit confirmation, the Charter Party Agreement and Title Transfer Affidavit will be signed, and the seller will release the full POP document and 2% PB to the buyer's bank.
 - (a) Ship Certificates
 - (b) Cargo Declaration
 - (c) Fresh Q&Q Report
 - (d) Charter Party Agreement
 - (e) Ownership Certificate
 - (f) Title Transfer Affidavit
 - (g) Product Allocation Certificate
 - (h) Ullage Report
 - (i) Notice of Readiness
 - (j) Customs Declaration Certificate.
 - (k) Bill of lading
 - (l) vessel Q88
6. All Parties involved sign NCNDA/IMFPA. Cargo is insured and Shipment commences as per the contract schedule.
7. Within 48 hours of Vessel arrival, the buyer releases full payment via MT103 deducting all paid expenses after CIQ inspection at the destination port.
8. Seller pays all intermediaries involved within 72 hours after receipt of payment of the product from the buyer.



ТОО ПЕТРОФОН

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