

# СНАБЖЕНИЕ

ADDRESS: 644040, Russia, Omsk, 23 Dokovskaya St.

EMAIL: <u>info@ooo-gnts.ru</u> TEL: +7 (967) 154-39-14



#### **TANKER TAKE OVER (TTO) SOFT CORPORATE OFFER**

We OOO GAZPROMNEFT-SNABZHENIE are one of the Russian biggest oil supply/logistics and are conceded to be a subsidiary/joint venture of GAZPROM-NEFT. The management system of the company is certified according to international standards ISO 9001:2008 (Quality Assurance System), ISO 14001:2004 (Environmental Resource Management System), OHSAS 18001:2007 (Occupational Health and Safety Management System), as well as by STO GAZPROM standard 9001:2012 (System of Quality Assurance Management for Internal and External Vendors of GAZPROM-NEFT with full legal responsibility, under penalty of perjury we hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyers, with the ability to supply the following commodity according to the terms and conditions stipulated in this offer below here.

ORIGIN:	Russian Federation
LOADING PORT:	KOZMINO/VLADIVOSTOK/ROTTERDAM/ PRIMORSKY KRAI,NOVOROSSIYSK
INSPECTION: SGS:	Societe Generale de Surveillance or similar
METHOD OF PAYMENT:	MT103, TT wire Telegraphic Transfer
DELIVERY PORT:	TTO ROTTERDAM/RUSSIAN PORT
COMMISSION FOR MANDATES:	Seller side 50% / Buyer side 50%

COMMODITY:	RUSSIAN ORIGIN JET FUEL (AVIATION KEROSENE COLONIAL GRADE)
GROSS PRICE:	GROSS USD \$40.00 NET USD \$37.00 PER BARREL ASWP
	DUCCIAN OPICIALIST A4 (COST FROM 2005)
	RUSSIAN ORIGIN JET A1 (GOST 52050-2006)
	GROSS USD \$40.00 NET USD \$37.00 PER BARREL TTO ASWP
	GIOSS OSD \$40.00 RET OSD \$57.00 FER DARREETTO ASWE



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COMMODITY:	REBCO RUSSIAN EXPORT BLENDS CRUDE OIL GOST 9965-76
	RUSSIAN EAST SIBERIAN PACIFIC PIPELINE OIL (ESPO)
GROSS PRICE:	GROSS USD \$ 350.00 NET USD \$340.00 PER METRIC TON TTO ASWP
COMMODITY:	D2 DIESEL GAS OIL L-0.2-62 GOST 305-82/ DEISEL EN 590 10PPM RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 330.00 NET USD \$330.00 PER METRIC TON TO ASWP
COMMODITY:	FUEL OIL – CST 380 RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 290 NET USD \$280.00 PER METRIC TON TTO ASWP
COMMODITY:	MAZUT M100 GOST 10585-99 RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 290.00 NET USD \$280.00 PER MT TO ASWP
COMMODITY:	LPG (LIQUEFEID PETROLEUM GAS) RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 330.00 NET USD \$320.00 PER METRIC TON TTO ASWP
COMMODITY:	LNG (LIQUEFEID NATURAL GAS) RUSSIAN/ORIGIN
GROSS PRICE:	GROSS USD \$ 330.00 NET USD \$320.00 PER METRIC TON TTO ASWP
COMMODITY:	GASOLINE 93 OCTANE RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 290.00 NET USD \$280.00 PER METRIC TON TTO ASWP
COMMODITY:	GASOLINE 89 OCTANE RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 290.00 NETUSD \$280.00 PER METRIC TON TTO ASWP
COMMODITY:	GASOLINE 87 OCTANE RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 290.00 NET USD \$280.00 PER METRIC TON TTO ASWP
COMMODITY:	UREA N46 GRANULAR RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$ 220.00 NET USD \$210.00 PER METRIC TTO ASWP
COMMODITY:	D6 FUEL OIL RUSSIAN ORIGIN
GROSS PRICE:	GROSS USD \$0.70 NET USD \$0.65 PER GALLON TTO ASWP



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NAPHTHA RUSSIAN ORIGIN	
GROSS USD \$ 320.00 NET USD \$310.00 TTO ASWP	4/
LIGHT CYCLE OIL (LCO) RUSSIAN ORIGIN	
GROSS USD \$ 320.00 NET USD \$310.00 TTO ASWP	
	GROSS USD \$ 320.00 NET USD \$310.00 TTO ASWP  LIGHT CYCLE OIL (LCO) RUSSIAN ORIGIN

We subscribe to energy market data services, and independent market Intellect services that provide us with regular reports that we circulate to our customers to keep them informed of changes that regularly occurs in the market. We react to market factors and May make possible Changes in pricing without public notice. If you are in need of other Petroleum-based products, we can source them for you provided the Volume is high (at least minimum-5,000 metric tons and maximum-500,000 Metric tons/5,000,000 Barrels per month).

### (A) TANKER TAKE OVER (TTO)RUSSIAN/ROTTERDAM PORT PROCEDURE:

- 1. Seller issue company official soft corporate offer (SCO) to buyer. Upon acceptance of seller's offer, buyer issues Purchase Order (ICPO) alongside company registration certificate.
- 2. Seller review Buyer's ICPO" if acceptable, Seller shall issue MOU to Buyer for signature, Buyer signs the MOU and returns to seller, seller issues to Buyer the below listed documents for Buyer to confirm product existence.
- -COMPANY CERTIFICATE AND EXPORT LISEBCE
- -CLEAN-ON-BOARD OCEAN BILL OF LADING
- -CARGO MANIFEST/NON-WOODEN PACKAGING REPORT.
- -NOTINESS OF READINESS
- -Q&Q PRODUCT ANALYSIS DIP TEST RESULT.
- 3. Buyer confirm product on high sea onboard vessel and immediately release 3% (percent) Payment of the total product volume to seller nominated bank account, Seller confirm 3% payment and instruct the captain of the ship to sail to buyer destination port, and also seller issue engagement certificate of ownership on the Buyers name and lease the below document to Buyer.
- a. Q&Q and Q88
- b. ULLAGE REPORT
- c. CERTIFICATE OF ORIGIN



#### **OOO GAZPROMNEFT-SNABZHENIE**

D. ENGAGMENT TITLE TRANSFER CERTIFICATE.

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- 4. Upon successful Q and Q including Dip Test, Seller issue commercial invoice to Buyer for balance 97% (percent) deposit, Buyer pays for product by Wire Transfer / Swift MT-103 into the Seller's account.
- 5. Trans-loading commences. While seller immediately releases original POP documents in buyer's name and.
- 6. Seller pays commissions to all intermediaries, Both Parties proceed with the signing for a 12 Months FOB Rotterdam contract upon completion of the first trial order.

