



Home of China

SOFT CORPORATE OFFER

Petroleum Product, Kazakhstan Origin.

Valid Until: **May 9, 2023**

To: End Buyer

We, Home of China, on behalf of Seller with full corporate and legal responsibility, under penalty of perjury confirm that we are ready, willing and able to supply the following petroleum product.

Commodity: 10PPM DIESEL FUEL EN 590
Origin: KAZAKHSTAN
Specification: See approved specification on page 3
Trial Quantity: 10,000 MT
Maximum Quantity: 300,000 MT per month x 12 months
Price: \$310 USD gross / \$300 USD net per MT CIF ASWP
Payment: MT760 SBLC or MT700 DLC; TT/ MT103
Loading port: Rotterdam port / Kazakhstan port
Commission \$10 USD per MT (buyer side: \$5 USD / seller side: \$5 USD per MT)

THE NON-NEGOTIABLE PROCEDURE FOR CIF ASWP

1. Upon verification and acceptance of the seller's Corporate Offer (SCO) the buyer issues the Irrevocable Corporate Purchase Order (ICPO) copying this working procedure, and to include the following:
 - a. The buyer's company full banking details.
 - b. The authorized signatory / officer's data page of his/her Passport.
2. Seller issues drafted Contract (open for possible amendments) to buyer. Buyer signs, seals and returns the Contract with buyer's company Information sheet (CIS) and buyer's identity, for final endorsement. Seller gives the below listed Partial proof of product and transports product to loading port through refinery's emails:
 - a. Refinery's commitment to supply;
 - b. Certificate of origin;
 - c. Statement of availability of product;
 - d. Product quality passport (Analysis test report).
3. Within 5 to 7 banking days, the buyer bank shall send irrevocable and transferable SBLC/ by SBLC based on the first trial run bank statement provided by the seller. If the buyer can not issue a bank draft within the stipulated days, the buyer will be entitled to a shipping guarantee of \$350,000 for the product. However, after



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inspection at the port of discharge, the cost should be deducted from the total transaction amount.

4. The seller's bank shall issue a complete POP documents to the buyer's bank with 2% performance bond (PB) seven 7 working days after receiving the MT760 letter of credit:
 - a. Copy of license to export, issued by the department of the Ministry of Energy;
 - b. Copy of Approval to Export, issued by the Ministry of Justice;
 - c. Copy of statement of availability of the product;
 - d. Copy of the refinery commitment to produce the product;
 - e. Copy of Transnet contract to transport the product to the loading port;
 - f. Copy of the port storage agreement;
 - g. Copy of the charter party agreement to transport the product to discharge port;
 - h. Copy of Vessel Questionnaire 88;
 - i. Copy of Bill of Lading;
 - j. SGS Report at loading port;
 - k. Dip test Authorization (DTA) & ATB;
 - l. NOR /ETA;
 - m. Certificate of Ownership Transfer;
 - n. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port seller pays commission.

If you are interested in this offer and could accept and follow the above mentioned procedure, please issue an ICPO with 100% of the above mentioned procedure to address as below:

To: Seller
Via: Home of China

Your faithfully,

HOME OF CHINA

Jan Pieterszoon Coenstraat 7
2595 WP The Hague
The Netherlands

David Wan
Managing Director

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