# ООО "ТЕХПРОМСНАБ +"

109202, ГОРОД МОСКВА, ШОССЕ ПЕРОВСКОЕ, 21

<u>контактный телефон + +79267733162</u>

электронной почты: Ilctekhpromsnab@list.ru

### ATTN TO: END Buyer/Buyer Mandate

## SOFT COPORATE OFFER

We the undersigned LLC «TECHPROMSNAB +» Oil and Gas Consulting Company, is a Direct Mandate to some Very Reliable Oil and Gas Refinery Company in Russia Federation. We hereby issue this Soft Corporate Offer to (PRINCIPAL END BUYER'S) of Petroleum Product with the presented Terms and Conditions of our End Seller Oil Refinery Company for Immediate Supply of Petroleum Products on CIF and FOB Terms of Delivery.

## **DIESEL GAS OIL GOST 305-82**

**ORIGIN: Russia** 

QUANTITY: 20.000 MT. 200.000 MT. MONTHLY PRICE: GROSS US \$ 240.00 MT, NET US \$ 230.00 MT

CIF: ASWP

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

## ULTRA LOW SULFUR DIESEL EN 590 10PPM GOST R 52368-2005

ORIGIN: Russia

QUANTITY: 20.000 MT. 300.000 MT. MONTHLY PRICE: GROSS US \$ 240.00 MT, NET US \$ 230.00 MT

CIF: ASWP

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

# **AUTOMOTIVE GAS OIL (AGO)**

**ORIGIN: Russia** 

QUANTITY: 50.000 MT. 200.000 MT. MONTHLY PRICE: GROSS US \$ 250.00 MT, NET US \$ 240.00 MT

CIF: ASWF

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

### **MAZUT M100 GOST 10585-75**

ORIGIN: Russia

QUANTITY: 50.000 MT. 500.000 MT. MONTHLY PRICE: GROSS US \$ 190.00 MT, NET US \$ 180.00 MT

CIF: ASWP

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

## **AVIATION KEROSENE JET FUEL (TS-1)**

ORIGIN: Russia

LIFTABLE QUANTITY: 500.000 BBL. 2.000.000 BBL. MONTHLY

PRICE: 43 GROSS/BBL, 41 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$ 1, Seller side \$ 1

CIF: ASWP

INSPECTIONS: SGS or Equivalent

# **AVIATION TURBINE JET FUEL A1**

ORIGIN: Russia

QUANTITY: 500.000 BBL. 2.000.000 BBL. MONTHLY

PRICE: 43 GROSS/BBL, 41 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$ 1, Seller side \$ 1

CIF: ASWP

INSPECTIONS: SGS or Equivalent

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### **CIF PROCEDURE**

- 1. BUYER ISSUE ICPO MUST BE WITH BUYER COMPANY LETTERHEAD AND BUYER BANKING INFORMATION.
- 2. SELLER ISSUE CONTRACT OPEN FOR ANY AMENDMENTS TO BUYER
- 3. BUYER SIGN AND RETURN BACK TO SELLER WITH DLC via MT700 applicant full complete CIS.
- 4. SELLER ISSUE THE PPOP DOCUMENTS TO BUYER VIA EMAIL ADDRESS SUCH AS STATEMENT OF AVAILABILITY OF PRODUCT, COMMITMENT TO SUPPLY, CERTIFICATE OF ORIGIN, PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT) BY RUSSIAN STANDARD GOST R

5.WITHIN 5 BANKING DAYS BUYER'S BANK ISSUE TRANSFERABLE OPERATIVE DLC VIA MT700 OR SBLC/BG VIA MT760 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY BANK ACCOUNT FOR FIRST MONTH SHIPMENT, SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 5 BANKING DAYS, BUYER WILL MAKE CASH DEPOSIT OF \$ 350,000 BY TT WIRE TRANSFER FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB)

- 6. THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 10-15 DAYS
- 7. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING PORT AND BUYER AT THE UNLOADING SEA PORT.
- 8. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q&Q BY SGS/CIQ AT DESTINATION PORT.
- 9. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES AS SIGNED NCNDA/IMPFA.

RYABUKHIN VYACHESLAV VLADIM OVICE TO THE TECHPROMSNAB + LLC