



ЛАБОРАТОРИЯ КОНТРОЛЯ НЕФТИ И ГАЗА

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ЛАБОРАТОРИЯ КОНТРОЛЯ НЕФТИ И ГАЗА"

Юридический адрес: 460961, Оренбургская область, город Оренбург, пр-д Автоматики, д. 10/3, помещ. 1 кабинет 2

ОГРН: 1205600006567 / ИНН: 5609194908 / КПП: 560901001 | E-mail: ooo.lknig@bk.ru, Tel: +79031072748

SPOT SOFT CORPORATE OFFER

We "ООО "ЛКНИГ", under penalty and Perjury at this moment confirm the availability and Capability to Supply the listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or equivalent A Financial Statement from the Buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations. Only direct negotiations from End buyers will be considered

TRANSACTION TERMS OF DELIVERY

DELIVERY: FOB BASIS.

PAYMENT TERM: LC/MT103/TT Wire Transfer.

PERFORMANCE BOND: 2% operative PB will be issued from Seller's bank to Buyer's bank upon receipt of the buyer's financial instrument in Seller's bank.

QUALITY: The Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of the seller company.

PRODUCTS ORIGIN: KAZAKHSTAN Loading ports: Port of Aktau, Rotterdam, Houston, Jurong, Fujairah and Pinghu, Jiaxing, Zhejiang, China (Any Safe World Port).

COMMISSION STRUCTURE FOR MANDATE/ REPRESENTATIVES

\$ 5 USD PER MT for Seller Side/\$5 USD PER MT for Buyer's Side.

\$2 USD per Barrel Seller side/ \$2 USD per Barrel Buyer's side.

Payment terms: MT103-T/T Wire Transfer for IMMEDIATE QUANTITY.

INSPECTION: SGS or similar.

PRODUCTS ORIGIN KAZAKHSTAN PRICES ARE NEGOTIABLE:

{AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL}

PRICE CIF ASWP: GROSS \$ 78/NET \$74

PRICE FOB: GROSS \$ 74/ NET \$70

QUANTITY: Min 5000,000 BBL / Max 8,000,000 BBL

Commission: US \$2/ US \$2

{AVIATION KEROSENE COLONIAL GRADE A1}

PRICE CIF ASWP: GROSS \$ 78/NET \$74

PRICE FOB: GROSS \$ 74/ NET \$70

QUANTITY: Min 5000,000 BBL / Max 8,000,000 BBL

Commission: US \$2/ US \$2

PETROLEUM COKE (PETCOKE):

Price CIF ASWP: USD 120 Gross / 110 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

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PRICE CIF ASWP: GROSS \$ 400/NET \$ 390
PRICE FOB: GROSS \$ 390/ NET \$ 380
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

HIGH SURFACE FURNACE OIL (HSFO)

PRICE CIF ASWP: GROSS \$ 400/NET \$ 390
PRICE FOB ASWP GROSS \$390/NET \$380
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

FUEL OIL CST-180

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290
PRICE FOB: GROSS \$ 290/ NET \$ 280
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

FUEL OIL CST -280 AND 380

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290
PRICE FOB: GROSS \$ 280/ NET \$ 270
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

EURO 4/5 DIESEL

PRICE CIF ASWP: GROSS \$ 420/NET \$410
PRICE FOB: GROSS \$ 410 /NET \$400
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

REFINERY TANK TO TANK (TTT)/DIP&PAY FOB PROCEDURES.

1. Buyer issue ICPO containing the seller's working procedure with banking details and Scanned copy of buyer's passport along with TSA for the seller refinery verification.
2. The seller refinery issues a commercial invoice of the product in tanks at the port; the Buyer and Buyer's Logistics sign and return the Commercial invoice along with buyer Tank numbers to enable the seller Refinery to verify buyer tank availability for this deal.
3. Seller Refinery issue to buyer PPOP listed below:
 - a) GPS Coordinate-Tank Storage Receipt (TSR),
 - b) Authorization to sell.

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5. Upon buyer payment confirmation for the Allocation Guarantee Deposit (AGD), the seller makes contact with the necessary office to make the possible changes on the products pop documents from the previous failed buyer company name to the new potential buyer company name which will be processed by the office of the Legal Advisory Department (LAD) of the head of petroleum sector in Kazakhstan, so as for buyer obtaining original pop documents on their company name and get the Products Conformity Permit (PCP) to give the vessel captain a direct instruction to sail the vessel to the new buyer designated port of discharge. (This is compulsory).
6. Vessel re-rout and arrive at the new buyer's desired port, and the new buyer conducts a DIP Test inspection on the products with SGS or Intertek.
7. Upon a successful Inspection, the buyer pays for the full product value via MT103 T/T Wire Transfer which all necessary costs borne by the buyer earlier will be deducted from the total cost of products.
8. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA /IMFPA within 48 hours.
9. Possible contracts begins for one or more years' interval.

Note: The Allocation Guarantee Deposit (AGD) payment will be deducted when the buyer is paying for the full product.

Best Regards

Managing Director, Mr. Petrov Alexander Sergeevich

Company Name: ООО "ЛКНИГ"

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