

LLP "OIL SOLUTIONS"

«OIL SOLUTIONS» жауапкершілігі шектеулі серіктестігі

БИН: 110940018821 / РНН: 600700653759 / ОКПО: 51292688 / (КАТО: 751510000)

Заңды мекенжайы: АЛМАТЫ, Жетісу АУДАНЫ, БҰЛКУШЕВА КӨШЕСІ, 9А, ҚАЗАҚСТАН.

E-mail: sales@oilsolutions.kz Телефон: + 77478362395

TO: POTENTIAL BUYER/BUYER MANDATE

SOFT COPORATE OFFER (SCO)

We one LLP "OIL SOLUTIONS" REFINERY, under penalty of perjury with full corporate and legal responsibility hereby issue this SOFT CORPERATE OFFER with the following term and condition,

Term: FOB/CIF/TTO

Payment: SBLC/DLC/MT103 TT

Origin: KAZAKHSTAN /RUSSIA/AZABIJAN

Loading Port: SELLER DESIGNATION

FOB: FUJAIIRA , ROTTERDAM, HOUSTON, JURONG, CHINA , KAZAKHSTAN

PRODUCT

AVIATION KEROSENE COLONIAL GRADE 54/A1 JET FUEL

Minimum of 500.000 Barrel/per month

Maximum of 5,000,000 Barrels/ per month

FOB ROTTERDAM Price: \$84.00 Gross / \$80.00 Net per Barrel

CIF ASWP: \$86 Gross/ \$84 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Minimum of 20,000,000 Gal/per month

Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM Price: \$0.73Gross / \$0.71Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Minimum of 20,000.000 GAL/per month

Maximum of 200,000,000 GAL/ per month

FOB: \$ 84 Gross / \$ 82 Net

CIF Price: \$0.85 Gross / \$0.83 Net per Gal

Commission: USD 0.1 seller side, USD 0.1 Buyer side Per Gal

DIESEL EN590 10PPM

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

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CIF Price: Gross USD \$ 410.00MT NET / USD \$ 430.00MT

FOB Price: Gross USD \$ 420.00MT NET / USD \$ 440.00MT on FOB

FOB TANK TO TANK TRANSACTION PROCEDURE TTTIA ASWP

1. The Buyer issues an ICPO, with the full CIS along with Buyer's company certificate of registration documents and the Company Profile and TSA
2. Seller confirms acceptance of the ICPO and issues commercial invoice of the products in the storage tanks, Buyer signs and returns commercial invoice
3. Seller issues to Buyer the below Partial POP Documents in buyer's name:
 - Authorization to sell and collect (ATSC)
 - Statement of Product Availability.
 - Certificate of Origin.
 - Unconditional Commitment to Supply.
 - Notice of Readiness with tank farm details.
 - Tank to tank injection agreement (TTTIA).
4. buyer return endorsed TTTIA by buyers' tank, upon receipt of TTTIA seller release the below document
 - Fresh SGS less than 2 hours in the name of the Buyer
 - physical authorization to verify (ATV)
 - dip test Authorization (DTA)
 - Tank Storage Receipt (TSR).
5. Upon confirmation of the above documents by Buyer, buyer access seller Storage Facility and conduct/execute his own Quality & Quantity Inspection in Seller's tank by SGS or equivalent (on the buyer's expense/responsibility). Seller provides to the Buyer the Authorization to Sell & Collect
6. Upon successful dip test Seller and Buyer signs the Act of Transfer and Change of Ownership Title Allocation and upon completion Seller issues to Buyer the Change of Allocation and Transaction Allocation Certificate with Full Export Documents relating to the exportation of the duct in buyer's name.
7. Upon successful transfer of allocation document, seller inject product into buyers' tank, upon successful injection buyer make payment for the total product injected
8. seller pay all intermediaries involve

STANDARD FOB PROCEDURE (ASWP)

1. Buyer issues ICPO.
2. Seller issues Commercial Invoice (CI), buyer signs and returns back to seller.
3. Buyer provides to Seller CPA(VESSEL) for seller verification and acceptance
4. Seller issues to buyer the Below documents in buyers name:
 - a. ATSC
 - b. DTA
 - c. PRODUCT PASSPORT
 - d. STATEMENT OF PRODUCT AVAILABILITY

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(g) Bill of Lading

7. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.

8. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48 hrs



Signed by:

Nurakhov Ergali Smankhanovich

