



ATTN: TO END BUYER/MANDATE

SOFT CORPORATE OFFER

We **LLC-SAKMARNEFT** , as Seller Mandate with Mandate Certificate Reference Number:RNK-98034523, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: JPA1, JP54, D2, AGO, D6, EN590, 500PPM,D-50ppm, MAZUT, REBCO, GASOLINES,LNG,LPG,PETCOKE

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to negotiate with reputable and prospective Buyer.

LIST OF PRODUCT OF AVAILABLE

DIESEL GAS D2 GOST 305-82

- ✓ Quantity: Minimum of 10,000 Metric Tons per month
- ✓ Maximum of 100,000 Metric Tons per month
- ✓ Delivery: CIF- ASWP
- ✓ Price: Gross \$370 / Net \$360 per Metric Ton
- ✓ Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

- ✓ Quantity: 10,000 Metric Tons per month
- ✓ Maximum of 100,000 Metric Tons per month
- ✓ Delivery: CIF- ASWP
- ✓ Price: Gross \$250 / Net \$240 per Metric Ton
- ✓ Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/99

- ✓ Quantity: 10,000 Metric Tons per month
- ✓ Maximum of 100,000 Metric Tons per month
- ✓ Delivery: CIF- ASWP
- ✓ Price: Gross \$245 / Net \$235 per Metric Ton
- ✓ Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

- ✓ Quantity: Minimum of 100,000 Barrels per month
- ✓ Maximum of 1,000,000 Barrels per month
- ✓ Delivery: CIF- ASWP

SHIPMENT WILL BE ADVISED SHIPPING TERMS FOB INJECTION TIME: 5-6DAYS

The refinery can realize and serve any variation in the specifications as products, if the Buyer asks for it in the ICPO.

CIF TRANSACTION BANKING PROCEDURE ASWP CONTRACT.

- I. Buyer send ICPO with RWA Letter from the bank that upon buyer received PPOP documents then they will issue SBLC Via swift MT760 within 3 banking days and sends via email to seller + Passport Copy + COMPANY PROFILE, to Seller, Via: Vyshensky Oleg Mikhailovich (LLC- SAKMARNEFT).
- II. Seller Issues Contract Open for Amendments.
- III. Buyer Counters Sign and Seals the Contract And Sends Via E-Mail To Seller.
- IV. Seller issue proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer official Email address on listed below
 - ✓ Copy of License certificate
 - ✓ Copy of Statement of Availability of the product.
 - ✓ Copy of Proforma Invoice,
 - ✓ Commitment to supply,
 - ✓ Certificate of Origin,
 - ✓ Q&Q done by indigenous lab at port of Origin,
 - ✓ Authorization to Sell).
- V. Buyer within Five (5) banking Days, Buyers bank Send Swift Operative Irrevocable Confirmed Standby letter of Credit (SBLC) Via Swift MT760 to Seller Fiduciary company bank outside Russia.
- VI. Seller Fiduciary confirm buyer MT760/SBLC via bank to bank and then open 2%PB to buyer bank and Seller Commences with loading and issue full POP and shipping documents Including (against shipment Documents (Q88, SGS report certificate , Bill of Lading), and also test report) to buyer/Bank.
- VII. Ship arrives at port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 100% payable for each shipment within 3 banking days upon the cargo passed SGS and receipt of all the relevant payment documents.
- VIII. Seller pays commission to Seller Side and Buyer Side
 - The 50% of total commissions - Closed to VYSHENSKY OLEG MIKHAILOVICH/ LLC- SAKMARNEFT.
 - The 50% of total commissions - Open to Buyer Mandate and Buyer Intermediaries, (only one pay master).

ALTERNATIVE TRANSACTION CIF PROCEDURE

- I. Buyer confirms Soft Offer and issues ICPO with Seller's procedures incorporated in the ICPO with letter of acceptance to follow seller's procedure.
- II. Seller issues Draft Contract open for amendment if any, Buyer confirms draft Contract, sign and send back to seller. Seller accepts signed contract and Notarizes and sends copy back to buyer.
- III. Seller and Buyer sign the Charter party agreement (C.P.A), Seller negotiates vessel for loading and issue. And both parties signs IMFPA/NCNDA.



Below POP documents:

- ✓ Quality SGS test (to be paid by buyer).
 - ✓ Notarized Statement of Availability of Product,
 - ✓ Ghost product passport,
 - ✓ Commitment to supply,
 - ✓ Certificate of Origin,
- IV. Within 48 hours on receipt of the PPOP, Buyer Confirms SGS REPORT, sign C.PA and make full payment of product / C.P.A for loading of vessel.
- V. Seller issues the remaining POP:
- ✓ Title of Ownership
 - ✓ ATSC,
 - ✓ Export license,
 - ✓ Custom's declaration,
 - ✓ Q88,
 - ✓ Bill of lading.
- VI. Vessel sails to destination port.
- VII. Vessel arriver's buyer's port, buyer Reconfirm SGS analysis on the product.
- VIII. Upon Buyer Reconfirmed SGS Product and Quantity Analysis, Seller Pay all commissions to Facilitators and Mandates.

CIF PROCEDURE - AWS -ANY WORLD SAFE PORT

(Note – The red lettering are not the procedures, but just a more detailed explanation and clarification of the Sellers steps. Submitting an ICPO, do not include the red lettering.)

- I. Buyer issues ICPO with Full Company profile & Passport Copy , Trade license to Seller
- II. Seller provides SPA (Sale Purchase Agreement) contract to Buyer to be signed and returned for Sellers final endorsement.
- III. Seller returns the legalized (sealed by the Russian Ministry of Energy) SPA to the Buyer together with the following PPOP documents;(All the PPOP documents will have the Russian Ministry of Energy approval, seal, and Ministry signature on them.)
- ✓ Quality Passport-(Lab report from a Russian company similar to an SGS)
 - ✓ Certificate of Origin- (Affirms to the Buyer that the product is of Russian origin)
 - ✓ Attestation of Allocation- (Confirms to the Buyer that they have the product allocation)
 - ✓ Export License--(Issued by Russian Gov't approving Refinery can export product)
 - ✓ Refinery Registration certificate- - Issued by Russian Gov't. – Confirms the Refinery as valid and legal Russian Company being able to conduct business in Russia.
- IV. Buyer, upon confirmation of the PPOP documents, through their bank, issues SBLC financial instrument to the Seller's nominated bank account. Upon Seller's bank confirmation of Buyer's banking financial instrument (SBLC), Seller's bank responds with 2% PB (Performance Bond) to Buyer's bank. "Confirmation of PPOP documents" above, here in procedure #4, allows the Buyer to check these documents with the Russian Ministry of Energy, Russian Government, and for the Quality Passport", "A", verify with the Russian Inspection Company the quality of the product.



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ " СAKMARHEFT "

SAKMARNEFT

адрес: 423450, Республика Татарстан, Альметьевский район, город Альметьевск, улица Радищева, дом 55.
ОГРН 1171690073598 ИНН 1644090380 КПП 164401001 ОКПО 18019052

почта: info@sakmarneft.ru

- V. Seller signs the CPA (Charter Party Agreement) with the shipping company and provides Buyer with the BL (Bill of Lading), Vessel Manifest, Q88, as well as the full title transfer to the Buyer. Buyer can provide their own vessel for the pickup at the originating port.
- VI. NCNDA + IMFPA are signed for commission of all intermediaries involved. This document is to be returned to the Seller for endorsement and notarization, after which it is to be returned to the Buyer and all parties involved.
- VII. Seller within 24 (twenty- four) hours commences shipment.
- VIII. Buyer releases the payment via MT103 T/T for the total cost of the product, following its arrival at the discharge port, and after CIQ Dip Test/SGS, and performance of Q&Q at the Buyers discharge port.
- IX. Seller pays Commission to Seller mandates Buyer Pays commission Buyer mandates as per NCNDA + IMFA, within 24 (twenty-four) hours, of MT103 T/T payment.

-----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE-----

- These procedures and conditions are not negotiable, prices are negotiable.
- The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.
- We do not give additional information over the phone or what's App - by email only!

Sincerely,

AUTHORIZED SINGNATURE ON BEHALF OF:
 LIMITED LIABILITY COMPANY "SAKMARNEFT"
 VYSHENSKY OLEG MIKHAILOVICH
 CEO/PRESIDENT



LIATSIS JOHN WILLIAM
 SALES DEPARTMENT