

ПАО "ЯТЭК":

678214, Республика Саха /Якутия/,
Вилуйский улус, посёлок Кысыл-
Сыр, ул. Ленина, д.4

Тел: +7(963) 627-90-24



PUBLIC JOINT STOCK COMPANY

"YAKUTSK FUEL AND ENERGY COMPANY"

Oil & Gas Production

PJSC "YATEK":

678214, Republic of Sakha /
Yakutia /, Vilyuisky ulus, village
of Kysyl-Syr, st. Lenina, 4

Tel: +7(963) 627-90-24

Valid For A Week

To: Whom It May Concern
Attn: Principal Buyer /Buyer - Mandate.

Full Corporate Offer

We, Pjsc "Yakutsk Fuel And Energy Company" With Full Responsibility And Authority Under Penalty Of Perjury, Hereby Confirm Readiness, Willing And Ability To Sell To Supply The Under Listed Products For Immediate Spot And Contract Sales. The Supply Is Guaranteed To Meet The Specifications And Pass Through The Stringent Requirements Of Sgs. Financial Statement From The Buyer's Bank Clarifying Buyer's Financial Capability Will Be Required To Consider Buyer's Negotiations. Only Direct Negotiations From End Buyers Will Be Considered.

TRANSACTION/DELIVERY PROTOCOL	
Origin:	Russian/Kazakhstan
Delivery Terms:	FOB/TTT/TTV
Loading Port:	Rotterdam Port/Houston Port/Qingdao China Port, & Ningbo China Port
Contract Duration:	12 Months With Roll And Extension
Performance Bond:	2% PB In Favor Of Buyer
Insurance:	110% By Seller
Packing:	By Bulk
Inspection:	SGS Or Similar By Seller
Payment Terms:	MT103/TT Wire Transfer
Quality	Export Quality
Proof Of Product:	Provided As Per Documents Listed In The Contract
Commission Structure For Mandate/ Representatives	
\$5 Usd Per Mt For Seller Side / \$5 Usd Per Mt For Buyer's Side.	
\$1 Usd Per Barrel Seller Side / \$1 Usd Per Barrel Buyer's Side.	
\$0.01 Usd Cents Per Gallon Seller Side / 0.01 Usd Cents Per Gallon Buyer Side	
Payment Terms: Mt103-T/T Wire Transfer For Immediate Quantity.	

Available Products Guaranteed For Immediate Closing Without Fail.

Kazakhstan Origin Aviation Kerosine Fuel Jp54/ Jet Fuel Jet-A1/ Ts-1

Fob Price: Gross Usd \$77 / Net Usd \$75
Monthly Shipment 500,000 Bbls- 10,000,000 Bbls
Destination Port:
Payment: T/T, Mt103
Inspection: Sgs.

Diesel D6 Virgin Low Pour Fuel Oil

Fob: Price \$ 0.82/\$0.80 Per Gallon
Monthly Shipment 100,000 Gallons - 1,000,000,000 Gallons (+/- 5%) X 12
Destination Port:
Payment: T/T, Mt103
Inspection: Sgs.

pjsc-yakutsk@mail.ru

INN: 1435032049 | OGRN: 1021401062187 | OKPO: 00153815



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Transaction Procedures Fob (Tank To Vessel)

1. Buyer Issues ICPO Addressed To Seller's Direct Mandate (JOHN SATHER OIL AND GAS) With Seller's Procedure Incorporated On It, Buyer's Company Details, Banking Details, Passport Copy With Letter Confirming Readiness, Wiliness And Capability To Carry Out The Transaction.
2. Seller Issues Commercial Invoice (CI) For The Available Quantity Of Product In Seller's Leased Tank To Buyer.
3. Buyer Signs And Returns The Commercial Invoice Along With Buyer's Charter Party Agreement (CPA).
4. Seller Issues To Buyer Tank-To-Vessel Injection Agreement (TTVIA) To Be Endorsed By Both Seller, Buyer And Buyer's Logistic Company.
5. Upon Returned Of The Endorsed TTVIA, Seller Release To Buyer The Following PPOP Documents;
Commitment Letter To Supply
Company Registration Certificate
Tank Storage Receipt TSR.
Authorization To Verify ATV (Through Call Or Email)
6. Buyer Contacts The Seller's Leased Storage Company To Verify The Availability Of The Product And To Obtain Access To Enable Buyer And His Inspection Team To Conduct Dip Test On The Product In The Tank.
7. Seller Issue DTA For Buyer To Proceed Of The Dip Test Upon Confirmation Of Buyer Securing Legal Access To The Product.
8. Buyer And His SGS Inspection Team Conduct Dip Test On The Product In The Tank.
9. Upon Satisfactory Result Of The Dip Test, Seller's Storage Company Issue To Buyer, The Notice Of Readiness (NOR) To Inject The Product.
10. Buyer Provide Q88 And ATI From His Logistic Company And Also Make Available The Vessel For The Injection Process To Commence As Schedule.
11. Upon Completion Of The Injection, Seller Releases To Buyer The Below POP Documents.

Product SGS Report.
Pipeline Injection Report.
Authority To Sell And Collect (ATSC)
Product Passport (Analysis Test Report).
Certificate Of Origin
NCNDA/IMFPA Is Sign By Intermediaries Of Both Seller And Buyer.

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12. Buyer Immediately Pays For The Total Cost Of The Product Value Injected Into The Vessel Through MT103 TT Wire Transfer.
13. Seller Upon Receipt Of The Payment, Pays All Intermediaries Involve In The Transaction.
14. Seller Issues Title Change/Transfer Of Product To Buyer.



Korobov Andrey Vladimirovich
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PJSC "YATEK"
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