



PARKER ENERGY INTERNATIONAL

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@Toneyparker



2740 Street South East,
Calgary, AB T2G 3T2



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Expiry date: December 31st 2023

To: Capable buyers / Buyers Mandate

Soft Corporate Offer

We, Parker Energy International, are acting on behalf of the SELLER with full legal and corporate responsibility, to offer the commodity on behalf of the Refinery under the penalty of perjury, confirm and certify that the SELLER has the availability and capability to sell and supply the below mentioned commodities in accordance with the terms and conditions stipulated on the commercial Procedure. The supplier is guaranteed to meet the specifications and pass through the stringent requirements of SGS or Equivalent. Financial statement from the BUYER's bank clarifying the BUYER's financial capability will be required to consider the BUYER's negotiations.

DIESEL AUTOMOTIVE FUEL OIL {AGO}

Min. Quantity: 25,000 MT

Max. Quantity: 500,000 MT PER MONTH

CIF Price: \$360 gross \$350 net x MT

FOB Price: \$350 gross \$340 net x MT

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

HSD DIESEL HIGH SPEED

Min. Quantity: 25,000 MT

Max. Quantity: 1,000,000 MT PER MONTH

CIF Price: \$360 gross \$350 net x MT

FOB Price: \$350 gross \$340 net x MT

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

DIESEL GASOIL ULTRA-LOW SULPHUR 10 PPM EN590

Min. Quantity: 25,000 MT

Max. Quantity: 500,000 MT PER MONTH

CIF Price: \$360 gross \$350 net x MT

FOB Price: \$350 gross \$340 net x MT

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

DIESEL GASOIL ULTRA-LOW SULPHUR 50 PPM EN590

Min. Quantity: 25,000 MT

Max. Quantity: 500,000 MT PER MONTH

CIF Price: \$360 gross \$350 net x MT

FOB Price: \$350 gross \$340 net x MT

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.



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FOB TANK TO VESSEL - (KAZAKHSTAN PORTS)] PROCEDURE:

- 1: Buyer issues ICPO with banking details address to PARKER ENERGY INTERNATIONAL, accompanied with Chartered Party Agreement (CPA) and an authorization to verify it (under Buyer's company letterhead).
- 2: Seller issues Commercial Invoice (CI) on offered / available quantity within storage tank
- 3: Buyer signs CI and returns it to seller accompanied with fulfilled NCNDA/IMFPA (by all groups) with agreed commission structures and following vessel's document copies:
 - a. Fulfilled NCNDA/IMFPA (by all groups) with agreed commission structures,
 - b. Vessel Questionnaire (Q88),
 - c. Certificate of Classification,
 - d. Certificate of Registry,
 - e. SOLAS Certificate,
 - f. MARPOL Certificate,
 - g. International Load Line Certificate,
 - h. International Tonnage Certificate
 - i. Certificate for Masters, Officers and Ratings.

NOTE: Non-submission of above full set may be replaced by buyer's deposit of €92,830 to guarantee seller's tank farm's (risk control) department.

- 4: Seller submits PPOP documents below:
 - a. Fresh SGS Report,
 - b. Tank storage receipt (TSR),
 - c. (ATV) Authorization for physical verification of the product,
 - d. Injection report,
 - e. Certificate of Origin,
 - f. Product passport,
 - g. Notarized and endorse NCNDA/IMFPA by the seller and their bank,
 - h. Unconditional dip test authorization (DTA),
 - i. Authorization to Sell and collect (ATSC).
- 5: Buyer upon physical verification of the product and PPOP confirmation order SGS to conduct the Dip test in the seller Storage Tank on buyer expense.
- 6: Upon successful Dip Test, product is immediately injected to Buyer's vessel and seller shall submit Title of Ownership Certificate to Buyer.
- 7: Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediaries involved in the transaction.
- 8: Seller pays commissions to involved parties as according with legal NCNDA/IMFPA.

If our terms and procedure are acceptable by the intending purchaser, kindly with the issuance of your LOI/ICPO address to PARKER ENERGY INTERNATIONAL with our corporate procedure stated in it for our review and proceeding

It is mandatory for all ICPO/LOI carry the refinery official terms and procedures



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WARNING & INSTRUCTIONS!

We have listed above the acceptable PROCEDURES from PARKER ENERGY INTERNATIONAL, for all FOB Rotterdam, Houston and CIF AWSP. There are 2 FOB procedures and 1 CIF procedure and 1 TTO ON BOARD CARGO procedure and the buyer can select the one suitable for their ability to perform. The following rules apply to any of the procedures. Buyer can select only one of them for any FOB transaction. Buyer cannot mix and match nor negotiate anything in the seller's procedure, if procedures are not acceptable by buyer, please don't issue an ICPO.

Any ICPO issued by the BUYER must insert the refinery's working procedure. The refinery does not accept any ICPO with any other procedure. If the SELLER's procedure is changed, the ICPO will be rejected by the refinery.

Note: The above procedure must be accepted and incorporated on the ICPO word by word.

All ICPO's must contain the contact details of the buyers CEO/Director/ who endorsed the ICPO for proper check, therefore we expect buyers to cooperate and issue ICPO's in accordance to avoid rejection



**TONY PARKER
CEO AND FOUNDER
PARKER ENERGY INTERNATIONAL**