



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТАЙМУРА"  
LIMITED LIABILITY COMPANY "TAYMURA"**

648490, Красноярский кр, село Ванавара, район Эвенкийский, улица  
Собинская, дом 18, квартира 1

648490, Krasnoyarsk kr, Vanavara village, Evenk district, Sobinskaya St.,  
Building 18, Apartment 1

ТЕЛЕФОН: +7 (39198) 9-80-24, ФАКС: +7 (39198) 9-80-24

ОГРН 1152411001236 ИНН 2470001447 КПП 247001001 ОКПО 41052262

TO: MANDATE/BUYER/EXIT BUYER.

**SOFT CORPORATE OFFER**

We, the undersigned, "TAYMURA" Limited Liability Company with ИНН 2470001447, A Corporation legally established under the laws of the Russian Federation on behalf of our Seller **(OJSC Achinsk Oil Refinery)** ROSNEFT subsidiary hereby confirmed with full legal and corporate responsibility under penalty of perjury that our Seller is capable and willing to sell and deliver the following unencumbered commodities as follows;

**COMMODITY:**

TRIAL/SPOT QUANTITY:

PRODUCT PRICE:

COMMISSION:

UNLOADING PORT:

LOADING PORT:

COUNTRY OF ORIGIN:

TERMS OF PAYMENT:

PERFORMANCE BOND:

INSPECTION:

SPECIFICATION:

**DIESEL D2 OIL GOST 305-82**

50,000 METRIC TONS

PER METRIC TON (GROSS USD\$:350.00 / NET USD\$:340.00)

USD\$:10.00 PER MT (BUYER SIDE/SELLER SIDE (50%/50%))

CIF- ANY SAFE WORLD PORT (ASWP)

NOVOROSSIYSK/ NAKHODKA (SELLER CHOICE)

RUSSIAN FEDERATION

SBLC/DLC- COVERING TRIAL LIFT/MT103 AFTER DELIVERY

2% PB ISSUED BY SELLER'S APPLICABLE TO CONTRACT ONLY

SGS, CCIC, SAYBOLT OR SIMILAR BY SELLER

INTERNATIONAL EXPORT STANDARD

**COMMODITY:**

TRIAL/SPOT QUANTITY:

PRODUCT PRICE:

COMMISSION:

UNLOADING PORT:

LOADING PORT:

COUNTRY OF ORIGIN:

TERMS OF PAYMENT:

PERFORMANCE BOND:

INSPECTION:

SPECIFICATION:

**DIESEL EURO 4 50PPM**

50,000 METRIC TONS

PER METRIC TON (GROSS USD\$:350.00 / NET USD\$:340.00)

USD\$:10.00 PER MT (BUYER SIDE/SELLER SIDE (50%/50%))

CIF- ANY SAFE WORLD PORT (ASWP)

NOVOROSSIYSK/ NAKHODKA (SELLER CHOICE)

RUSSIAN FEDERATION

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**COMMODITY:**

TRIAL/SPOT QUANTITY:

PRODUCT PRICE:

COMMISSION:

UNLOADING PORT:

LOADING PORT:

COUNTRY OF ORIGIN:

**MAZUT M100 GOST 10585-75**

30,000 METRIC TONS

PER METRIC TON (GROSS USD\$:220.00 / NET USD\$:210.00)

USD\$:10.00 PER MT (BUYER SIDE/SELLER SIDE (50%/50%))

CIF- CHINA/ ANY SAFE WORLD PORT (ASWP)

KOZMINO/VLADIVOSTOK/ NAKHODKA (SELLER CHOICE)

RUSSIAN FEDERATION



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UNLOADING PORT: CIF- ROTTERDAM/HOUSTON/ASWP  
LOADING PORT: PRIMORSK/ UST LUGA PORT (SELLER CHOICE)  
COUNTRY OF ORIGIN: RUSSIAN FEDERATION  
TERMS OF PAYMENT: SBLC/DLC- COVERING TRIAL LIFT/MT103 AFTER DELIVERY  
PERFORMANCE BOND: 2% PB ISSUED BY SELLER'S APPLICABLE TO CONTRACT ONLY  
INSPECTION: SGS, CCIC, SAYBOLT OR SIMILAR BY SELLER  
SPECIFICATION: INTERNATIONAL EXPORT STANDARD

**COMMODITY: LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90**  
TRIAL/SPOT QUANTITY: 50,000 METRIC TONS  
PRODUCT PRICE: PER METRIC TON (GROSS USD\$:290.00 / NET USD\$:280.00)  
COMMISSION: USD\$:10.00 PER MT (BUYER SIDE/SELLER SIDE (50%/50%))  
UNLOADING PORT: CIF- ANY SAFE WORLD PORT (ASWP)  
LOADING PORT: NOVOROSSIYSK/ NAKHODKA (SELLER CHOICE)  
COUNTRY OF ORIGIN: RUSSIAN FEDERATION  
TERMS OF PAYMENT: SBLC/DLC- COVERING TRIAL LIFT/MT103 AFTER DELIVERY  
PERFORMANCE BOND: 2% PB ISSUED BY SELLER'S APPLICABLE TO CONTRACT ONLY  
INSPECTION: SGS, CCIC, SAYBOLT OR SIMILAR BY SELLER  
SPECIFICATION: INTERNATIONAL EXPORT STANDARD

**COMMODITY: LNG (LIQUEFIED NATURAL GAS)**  
TRIAL/SPOT QUANTITY: 50,000 METRIC TONS  
PRODUCT PRICE: PER METRIC TON (GROSS USD\$:240.00 / NET USD\$:250.00)  
COMMISSION: USD\$:10.00 PER MT (BUYER SIDE/SELLER SIDE (50%/50%))  
UNLOADING PORT: CIF- ANY SAFE WORLD PORT (ASWP)  
LOADING PORT: NOVOROSSIYSK/ NAKHODKA (SELLER CHOICE)  
COUNTRY OF ORIGIN: RUSSIAN FEDERATION  
TERMS OF PAYMENT: SBLC/DLC- COVERING TRIAL LIFT/MT103 AFTER DELIVERY  
PERFORMANCE BOND: 2% PB ISSUED BY SELLER'S APPLICABLE TO CONTRACT ONLY  
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**TRIAL LIFT/SPOT TRANSACTION- CIF DELIVERY**

1. Buyer issue ICPO describing Banking Coordinate with Corporate Profile (CP) to End-Seller (OJSC ACHINSK REFINERY) via "TAYMURA" LLC.
2. Seller Issued Commercial Invoice (CI) and Buyer countersigned the CI, Seller Notarize the CI within 3 working days and returned Notarized CI along below partial proof of product to the Buyer;
  1. Copy Of License To Export, Issued By The Department Of The Ministry Of Energy.
  2. The Product Passport Analysis Report
  3. Certificate of Origin issue by Chamber of Commerce.
  4. Copy Of Statement Of Availability Of The Product
  5. Copy Of The Refinery Commitment To Produce The Product



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3. Buyer on-receipt and satisfactory with the above partial proof product, issue official acceptance letter for the Immediate Lift-able quantity/proceed.

4. Seller on-receipt of Buyer acknowledgment letter makes arrangement with its Renowned Shipping Company **"ROSNEFTEFLOT"** and send below Shipping Document to the Buyer within 48hours

1. Charter party Agreement (CPA)/ (Q88)
2. Terminalling Service Receipt (TSR)
3. Fresh SGS Report

5. Buyer Issued Stand By Letter of Credit "SBLC" (MT760) Or Documentary Letter Of Credit "DLC" (MT700) in the amount of the first trial delivery to the Seller's Bank within 3 (three) banking days and send copy of the transmitted (Swift) immediately to Seller.

6. Seller on-receipt of Buyer's Bank Guarantee DLC/SBLC open communication with the Pipeline Company **"TRANSNEFT"** for the Injection of the product into the Seller Chartered Vessel and releases the Bill of Lading (BOL) and Authority to Board (ATB) to the Buyer.

7. Upon arrival of the vessel at Buyer Port/Transshipment Zone, Payment will be made for the product by the Buyer's Bank via T/T MT103 to the Seller's Bank within 3 working days after the SGS/INTERTEK/ CCIC/ SAYBOLT inspection at port of discharge by Buyer and the delivery to the Buyer's Bank of all documents required, and Seller issues to Buyer Title of Ownership Certificate.

8. Seller pays commission immediately to the intermediaries, according to NCNDA/IMFPA after receipt of payments from Buyer, and Seller Issued sales and Purchase Agreement/CONTRACT to be signed by both parties and legalized the CONTRACT with the appropriate Administrative and Courier the HARD COPY copy Contract to the buyer, to be lodged at each respective Banks, Buyer then issue SBLC/DLC covering total Contract shipment and Seller Issued 2% Performance Bond for the Contract Shipment.

Authorization & Approved By:



Mr. Perets Vladimir Vasilievich  
Director Of "TAYMURA" LLC